

Quotes and Pricing

Flock Public-Records Consolidated Evidence PDF

Price quotes, cost proposals, and subscription/pricing information.

Documents in this file: 28

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This is an organizational derivative of the original public-records archive.

Original documents are preserved unmodified under _work/.

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Original filename: 20221005 - Flock Safety Proposal (1).pdf

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Document type: Email with attached proposal

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Original page count: 14

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Summary:

Sergeant Mark Parker forwards Kraig Gardner's Flock Safety proposal to Lt. Jason Small, describing a 30-day pilot of 6 cameras at \$2,500 per camera plus \$350 install each (Year 1 total \$19,600). The attached proposal details Flock Safety's ALPR technology, warranty, and pricing.

From: "Mark Parker" <mark.parker@prescott-az.gov>
To: "Jason Small" <jason.small@prescott-az.gov>
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Ph: 928.777.1997 | Fax: 928.778.3739

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That said, it is completely cancelable during the pilot phase.

Let me know his email and I'll send this :)

Talk soon,

Kraig

--

Police
Sales

Kraig
Gardner
Territory
Sales Manager

flock safety

801.717.8299
| kraig.gardner@flocksafety.com



**"Cobb County drops
crime by 60% with help
of Flock Safety."**

As seen on



flock safety

Let's defeat crime together

Your partner in fighting crime



11/25/2025

Protecting your jurisdiction is of the utmost importance. Thank you for considering Flock Safety's technology system as part of your comprehensive strategy to promote the safety of your city, citizens, and officers. We are more than just a camera company - we are a crime-fighting technology company with a mission to eliminate crime in the United States.

What makes Flock Safety's technology different

Public & private partnerships

Thousands of communities use privately-funded Flock Safety cameras throughout the country, which provides a huge benefit to local law enforcement as they can have access to those cameras without having to pay for them.

Vehicle fingerprint™ technology

Capture far more than just license plates. Allow your investigators to search footage by vehicle type, make, color, and other unique attributes; identify the state of a license plate; capture temporary plates, paper plates, and vehicles without plates. Our cameras also capture two (2) lanes of traffic traveling up to 100 MPH.

Infrastructure free

Use cameras that are solar powered and include LTE internet connectivity (unlimited use included in cost), so they can be rapidly deployed virtually anywhere.

Simple & affordable

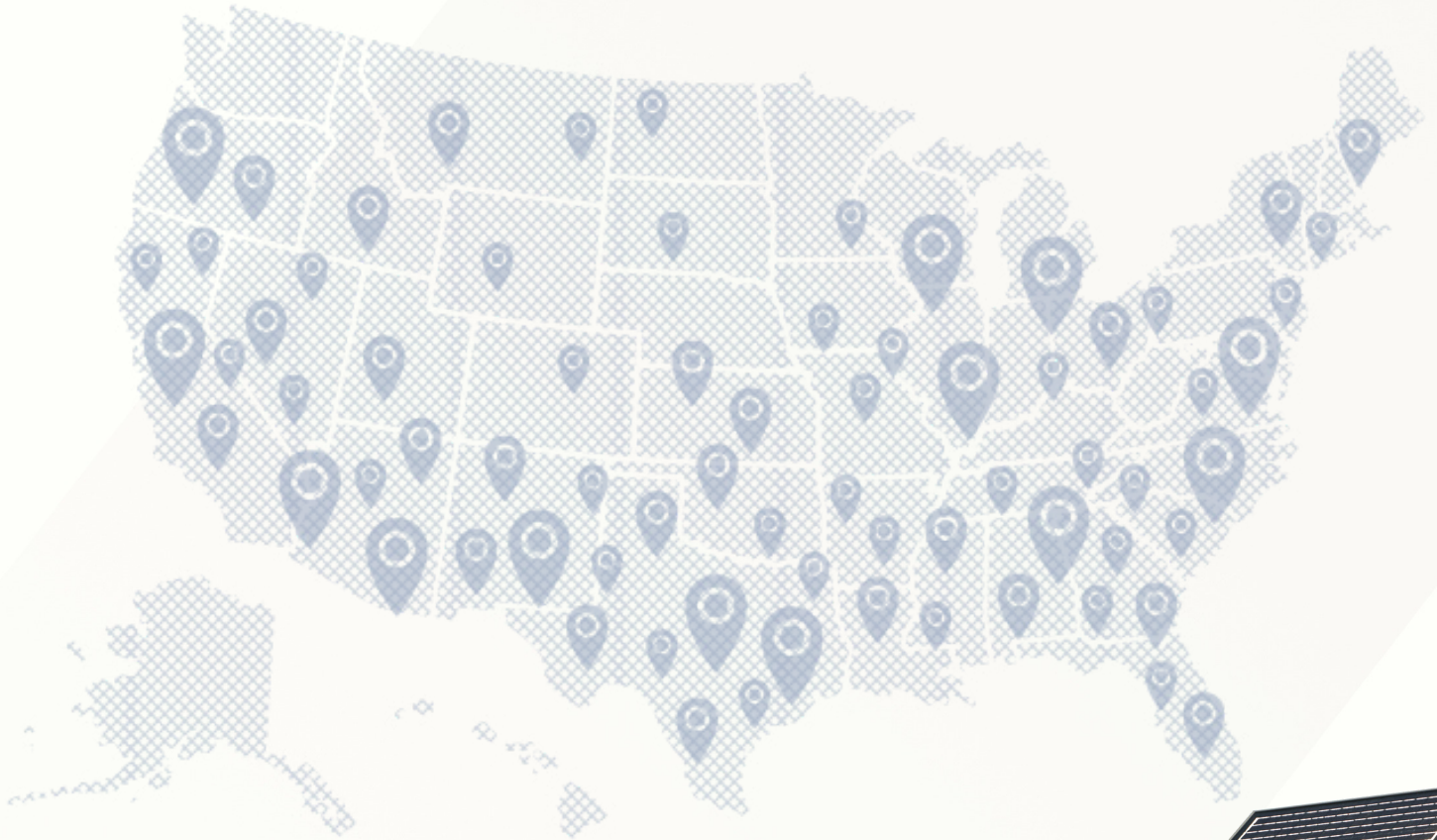
Our cameras cost \$2,500 per camera per year which includes hardware, software, solar power, LTE connectivity, unlimited users, and unlimited data storage.

Integrated Audio Detection

Uncover more than shell casings; get from "shots fired" to a suspect vehicle in real-time with the Raven™ audio detection device, an accessory for your ALPR that identifies crimes in progress before 911 is called.



Flock Safety's technology includes fixed license plate reading cameras, audio detection devices, and software for unlimited users to access footage and receive Hot List notifications.



1000+

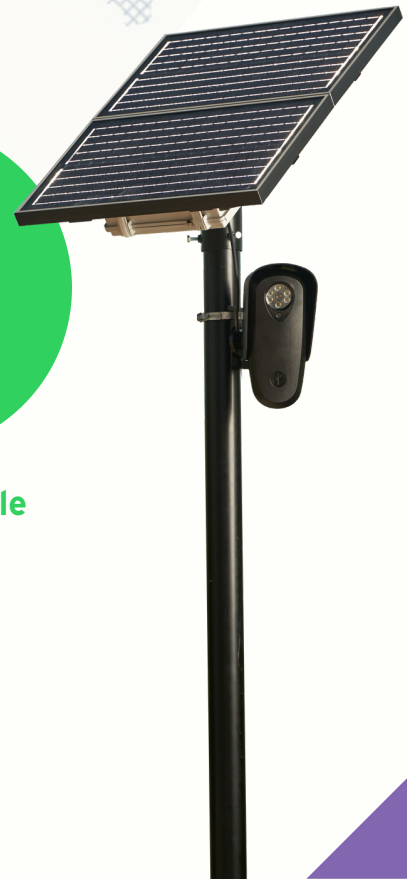
**Law Enforcement
Agencies**

1500+

U.S. Cities

120

**Stolen vehicle
reads/hr**



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↑
30%

Our solution captures 30% more plates than our leading competitor, according to a side-by-side study done by LASD in 2019, largely due to using AI and Machine Learning to analyze the entire vehicle profile instead of legacy Infrared based technology.



↓
34%

In April 2019, Marietta Police Department released a study that shows they experienced a 34% reduction in calls for service by targeting crime hot spots throughout the city with Flock Safety cameras.



↓
60%

In October 2019, Cobb County Police Department released a study based on their installation of 13 Flock Safety cameras in March. Over the six-month period, Cobb police reported a 60% reduction in overall crime by focusing on the beat with the highest crime levels.

Company Overview

Flock Safety's mission is to eliminate crime. This is possible with city-wide coverage of automatic license plate readers (ALPRs) for public safety organizations and private citizens. When a crime occurs, Flock Safety cameras deliver the actionable evidence you need to make an arrest. Flock Safety camera systems live in over 1500 cities in 40 states and over 1000 police departments. With an average of 120 Hot List notifications sent an hour with jurisdictions throughout the U.S., our team is helping agencies solve and prevent crime every minute.

Customer Results



Jersey Village, Texas:

A camera on every street to create a virtual gate

Within one week, Flock Safety cameras notified officers of two vehicles on the NCIC Hot List. During the seizure of one of the vehicles, a wanted murderer in the state of Louisiana was arrested. Both vehicles were returned to their owners.

- Location: Houston suburb
- Flock Cameras: 50+
- Residents: 8,000
- Installation: Two months from purchase



Marietta, Georgia:

34% reduction in calls for service in targeted hotspots

Cameras within the city led to the arrest of a suspect who allegedly brutally attacked a woman. Officers were able to locate and arrest the suspect using Flock cameras after weeks of the suspect being on-the-run.

- Location: Atlanta suburb, in Cobb County, Georgia
- Flock Cameras: 70 and growing within the county (30 police and 40 private cameras)
- Residents: 65,000 in Marietta
- Installation: Two months from purchase for first hotspot created

Customer Results



Cobb County, Georgia:

Containment strategy in highest crime beat of the county

Cobb County Police Department utilized 35 Flock cameras in 2 containment zones in their highest crime beats to reduce crime by over 60%.

- Location: Cobb County, GA is just outside of Atlanta
- Flock Cameras: 35 for PD, over 100 including private sector cameras
- Residents: 750,000 in Cobb County
- Installation: Phased approach
- Contact: Deputy Chief Stuart Vanhoozer at stuart.vanhoozer@cobbcounty.org or (404) 375-1926

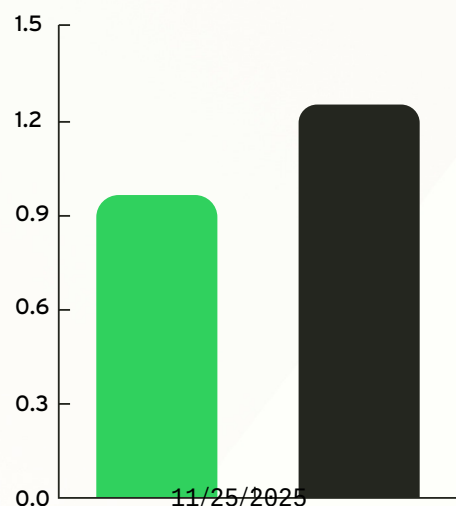


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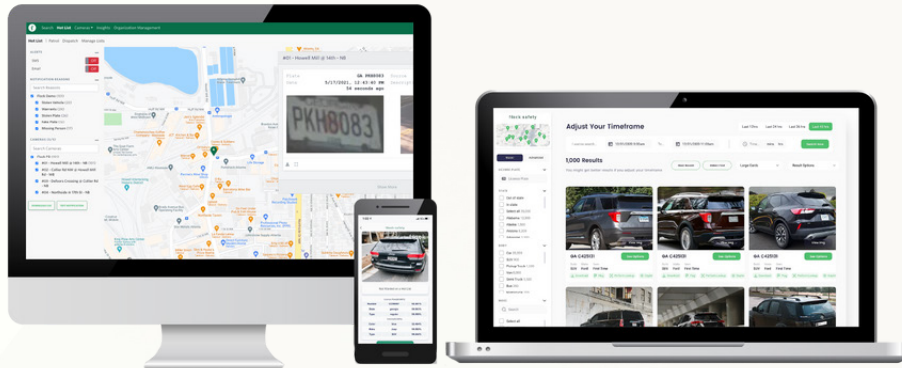
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Los Angeles Sheriff's Department performed a head-to-head test of the Flock Safety camera versus a legacy ALPR solution.

- The results showed that the Flock Safety camera captures 30% more vehicle images and provides more accurate reads than traditional cameras triggered by infrared technology.
- Conducted in limited lighting from 2:00 AM to 8:00 AM, and from 11:00 PM to 6:00 AM.
- Causes for missed vehicles and/or misread plates were associated with the amount of reflectivity of the plate (older/dirtier tags, and dealer provided paper plates).



FlockOS



Software user interface

Flock Safety Automatic License Plate Reading (ALPR) cameras do not just identify the plate seen but all the objects within the frame. Even if the vehicle does not have a tag, the image can be captured for review. The user interface provides has unlimited user licenses. Within the software component, law enforcement can receive hotlist alerts and create custom alerts for plates under your investigation.

Detect Crime

- Connected to the NCIC Hot List & CJIS compliant
- State detection to ensure quality alerts
- Hotlist alerts (includes privately owned cameras in your jurisdiction)
- Create custom alerts for tags under investigation with your organization
- Filter notifications by reason codes (exclude sex offenders, include stolen plates, etc.)
- Email and SMS alerts to users
- Audible and visual alerts

Access Evidence

- Filter search by specific camera location
- Capture vehicles regardless of plate type (paper, no plate, etc.)
- Search results with vehicle summary in multiple formats
- Filter by Vehicle Fingerprint™
- Date and time
- Vehicle Characteristics
- Plate (partial/full)
- Plate Type (in state, out of state, temporary tag)
- Build & Color
- Resident status
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Insights

Give city council an ROI report

- Discover crime and traffic patterns
- Prioritize changes by greatest impact
- Change your community for the better

National and Local Sharing

A new way to solve cross-jurisdiction crimes

- New privacy setting (National + State search)
- 1B+ monthly reads
- Attached to "Lookup" experience

Lookup

Search plates across your jurisdiction

- "I have the plate where is the car?"
- Designed to search all cameras, all time
- Get a full view of all activity tied to one vehicle in your network

Flock on Patrol Mobile App

Scan license plates from the convenience of your mobile device

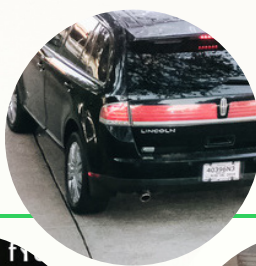
- Instantly search the FBI's NCIC Hot List and custom Hot Lists for a license plate match
- Maximize law enforcement efforts in the field with unlimited users
- Apply Vehicle Fingerprint™ technology to images captured on your phone



Performance

Temporary Plate

Daytime Footage



Covered Plate



Nighttime Footage



No Plate



Two Lanes of Traffic



11/25/2025

Camera Specifications

Design

Dimensions: 8.75" x 3"

Weight: 3 lbs

IP65 Waterproof

Power

14Ah Battery

30W Solar Panel (14" x 21")

AC Power (5 ft. range)

Data

16GB local storage, ~2 weeks

Motion

Passive Infrared Motion Detection

Connectivity

Embedded Cellular LTE Connection

Cellular service provider depends on area

Production

Designed & manufactured in the U.S.

Night Vision

850nm Custom IR Array

Cloud Storage

30 days storage (Amazon Web Services)

Accessible via secure website

Images can be downloaded and stored by department



Camera Performance

Motion

NCIC and Custom Alert Notifications

Average of 10-15 seconds

Includes time, location, plate, and vehicle image

Includes state specific alerts based on image

Power Source

100-240 VAC <1 amp

60 W Solar

11-14 Volt

Processing Power

1.4GHz

64-bit quad-core CPU

Image Capture

30-50 ft from vehicles

Up to 2 lanes of traffic per camera

Date and time with camera location

Plate (state, partial, paper, and none)

Vehicle details (Make, type, and color)

Training, Ongoing Support & Timeline

New customers will first get connected with an On boarding Specialist who will spearhead the installation project to completion. Once cameras are successfully capturing footage, customers get introduced to their dedicated Customer Success Manager. This person serves as the main point of reference for all things Flock Safety (training, setup questions, etc). In addition, the Flock Safety Support team monitors the support@flocksafety.com inbox Monday through Friday, 8:00 AM to 5:00 PM EST.

Safety-As-A-Service

- Regular software updates at no additional cost
- Camera maintenance is included in the subscription
- Unlimited users for hotlist integration and alerts, and camera footage search

Installation & camera locations

The average installation is to 6-8 weeks. Camera locations and installation timing is coordinated by the Flock Safety Customer Support team.



**City intersection
Solar & existing pole**

**Entrance to Hotel Solar
& Flock 14 foot pole**

**City Foot Traffic Street
Electric & existing pole**

Details

Terms, Conditions, & Service Level Agreement Information

For the complete list of Terms & Service, please visit
<https://www.flocksafety.com/legal>.

Warranty

- All Flock products are under warranty for the duration of the Customer's contract.
- Flock cameras have built-in alarms to alert us if a camera is not performing at optimal standards. In the event of a camera performance issues, maintenance teams will be deployed at no additional cost.
- In the event the Flock camera is physically damaged or stolen, the first camera replacement will be made by Flock at not additional cost. A reassessment of camera location will be made at that time to deter further issues.
- In the unlikely case that an additional replacement camera is needed, the customer will be responsible for the \$500 cost.
- Flock reserves the right to refuse or delay replacement or its choice of remedy for a defect until after it has inspected and tested the affected Unit; provided that such inspection and test shall occur within 72 hours after the Agency notifies the Flock of defect.

Pricing

\$2,500 per camera, per year + \$350 one-time implementation fee

Camera Hardware:

- ✓ Automatic license plate reader
- ✓ Solar or DC Power
- ✓ Mounting equipment
- ✓ Maintenance Warranty

Hosting & Analytics:

- ✓ Cloud hosting
- ✓ Unlimited user licenses
- ✓ Hot list integration & alerts
- ✓ Ongoing software enhancements

Flock Safety does not provide electrical services. Electrical work not included in the price. Flock Safety's open API platform will allow neighboring agencies to pull read data into their platform at no extra cost. Flock Safety is not responsible for building this integration but it would be fully supported to export camera images from Flock Safety's ALPR Cameras.

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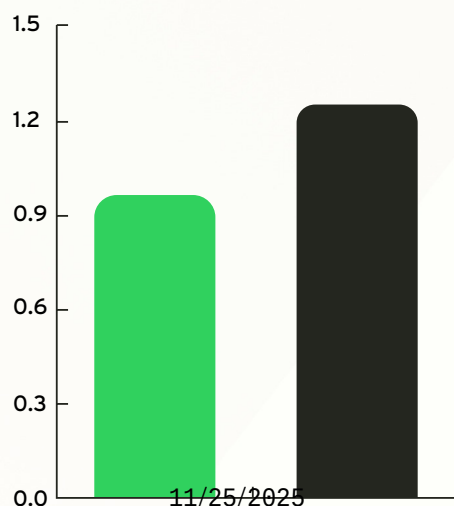


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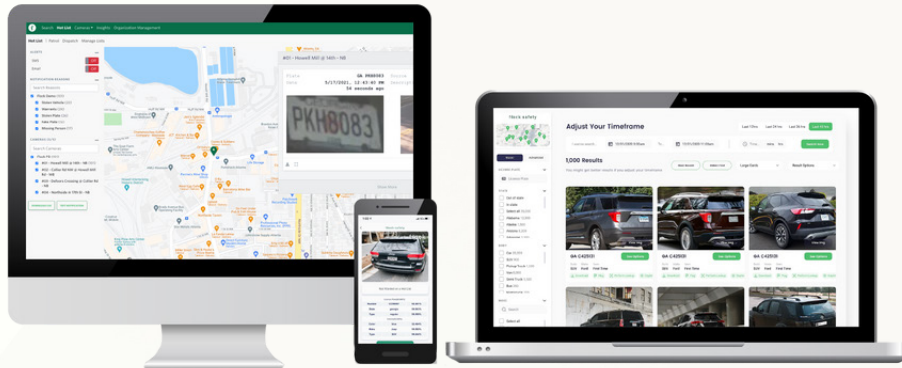
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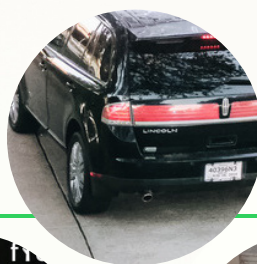
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Temporary Plate

Daytime Footage



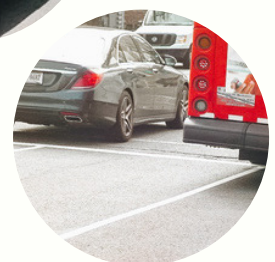
Covered Plate



Nighttime Footage



No Plate



Two Lanes of Traffic



11/25/2025

Camera Specifications

Design

Dimensions: 8.75" x 3"

Weight: 3 lbs

IP65 Waterproof

Power

14Ah Battery

30W Solar Panel (14" x 21")

AC Power (5 ft. range)

Data

16GB local storage, ~2 weeks

Motion

Passive Infrared Motion Detection

Connectivity

Embedded Cellular LTE Connection

Cellular service provider depends on area

Production

Designed & manufactured in the U.S.

Night Vision

850nm Custom IR Array

Cloud Storage

30 days storage (Amazon Web Services)

Accessible via secure website

Images can be downloaded and stored by department



Camera Performance

Motion

NCIC and Custom Alert Notifications

Average of 10-15 seconds

Includes time, location, plate, and vehicle image

Includes state specific alerts based on image

Power Source

100-240 VAC <1 amp

60 W Solar

11-14 Volt

Processing Power

1.4GHz

64-bit quad-core CPU

Image Capture

30-50 ft from vehicles

Up to 2 lanes of traffic per camera

Date and time with camera location

Plate (state, partial, paper, and none)

Vehicle details (Make, type, and color)

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**City intersection
Solar & existing pole**

**Entrance to Hotel Solar
& Flock 14 foot pole**

**City Foot Traffic Street
Electric & existing pole**

Details

Terms, Conditions, & Service Level Agreement Information

For the complete list of Terms & Service, please visit
<https://www.flocksafety.com/legal>.

Warranty

- All Flock products are under warranty for the duration of the Customer's contract.
- Flock cameras have built-in alarms to alert us if a camera is not performing at optimal standards. In the event of a camera performance issues, maintenance teams will be deployed at no additional cost.
- In the event the Flock camera is physically damaged or stolen, the first camera replacement will be made by Flock at not additional cost. A reassessment of camera location will be made at that time to deter further issues.
- In the unlikely case that an additional replacement camera is needed, the customer will be responsible for the \$500 cost.
- Flock reserves the right to refuse or delay replacement or its choice of remedy for a defect until after it has inspected and tested the affected Unit; provided that such inspection and test shall occur within 72 hours after the Agency notifies the Flock of defect.

Pricing

\$2,500 per camera, per year + \$350 one-time implementation fee

Camera Hardware:

- ✓ Automatic license plate reader
- ✓ Solar or DC Power
- ✓ Mounting equipment
- ✓ Maintenance Warranty

Hosting & Analytics:

- ✓ Cloud hosting
- ✓ Unlimited user licenses
- ✓ Hot list integration & alerts
- ✓ Ongoing software enhancements

Flock Safety does not provide electrical services. Electrical work not included in the price. Flock Safety's open API platform will allow neighboring agencies to pull read data into their platform at no extra cost. Flock Safety is not responsible for building this integration but it would be fully supported to export camera images from Flock Safety's ALPR Cameras.

Original filename: 20221006 - FW_ Flock Safety Proposal.pdf

Original path: Flock City Docs - Records/20221006 - FW_ Flock Safety Proposal.pdf

Document date: 2022-10-06

Document type: Email

Duplicate status: unique

Original page count: 14

SHA256: e645341488da859cfc09a9556a9ba5dea0f91e07ce9d798c3a2d23d4209b6a9b

Summary:

Lt. Jason Small forwards a Flock Safety proposal to Chief Amy Bonney, including a quote for a six-camera pilot ALPR system priced at \$2,500 per camera plus a \$350 per-camera install fee (\$19,600 total for year one). The attached proposal describes Flock Safety camera features, warranty terms, and pricing details.

From: "Jason Small" <jason.small@prescott-az.gov>
To: "Amy Bonney" <amy.bonney@prescott-az.gov>
Date: 10/6/2022 1:17:04 PM
Subject: FW: Flock Safety Proposal

Chief

Attached is some talking points for fixed ALPR programs. Below is a quote for a six-camera system. Let me know if you have any questions.

Thanks
Jason

From: Mark Parker <mark.parker@prescott-az.gov>
Sent: Wednesday, October 5, 2022 4:43 PM
To: Jason Small <jason.small@prescott-az.gov>
Cc: Kraig Gardner <kraig.gardner@flocksafety.com>
Subject: Flock Safety Proposal

Lt,

Kraig's Flock Safety proposal is attached. He is also copied so you have his contact.

Best regards,

Mark S. Parker
Sergeant, Patrol Bureau
Prescott Police Department
222 S. Marina Street | Prescott, AZ 86303
Ph: 928.777.1997 | Fax: 928.778.3739

From: Kraig Gardner <kraig.gardner@flocksafety.com>
Sent: Wednesday, October 5, 2022 3:51:24 PM
To: Mark Parker <mark.parker@prescott-az.gov>
Subject: Lt. Contact

Hi Mark,

Great to connect today!

I wanted to get this proposal over to your LT. (attached proposal).

In short, it's a 30 day pilot from the time of install. Cost, if you were to keep the 6 cameras, is \$2500 a camera + tax if applicable (\$17,500). The install cost is \$350 per camera (can't do DOT on pilots). Total year 1, if you choose to keep pilot after pilot period, is \$19,600 (install and a year of service).

That said, it is completely cancelable during the pilot phase.

Let me know his email and I'll send this :)

Talk soon,

Kraig

--

Police

Sales



Kraig

Gardner

Territory

Sales Manager

flock safety

801.717.8299

| kraig.gardner@flocksafety.com



flock safety

Let's defeat crime together

Your partner in fighting crime



11/25/2025

Protecting your jurisdiction is of the utmost importance. Thank you for considering Flock Safety's technology system as part of your comprehensive strategy to promote the safety of your city, citizens, and officers. We are more than just a camera company - we are a crime-fighting technology company with a mission to eliminate crime in the United States.

What makes Flock Safety's technology different

Public & private partnerships

Thousands of communities use privately-funded Flock Safety cameras throughout the country, which provides a huge benefit to local law enforcement as they can have access to those cameras without having to pay for them.

Vehicle fingerprint™ technology

Capture far more than just license plates. Allow your investigators to search footage by vehicle type, make, color, and other unique attributes; identify the state of a license plate; capture temporary plates, paper plates, and vehicles without plates. Our cameras also capture two (2) lanes of traffic traveling up to 100 MPH.

Infrastructure free

Use cameras that are solar powered and include LTE internet connectivity (unlimited use included in cost), so they can be rapidly deployed virtually anywhere.

Simple & affordable

Our cameras cost \$2,500 per camera per year which includes hardware, software, solar power, LTE connectivity, unlimited users, and unlimited data storage.

Integrated Audio Detection

Uncover more than shell casings; get from "shots fired" to a suspect vehicle in real-time with the Raven™ audio detection device, an accessory for your ALPR that identifies crimes in progress before 911 is called.



11/25/2025



Flock Safety's technology includes fixed license plate reading cameras, audio detection devices, and software for unlimited users to access footage and receive Hot List notifications.



1000+

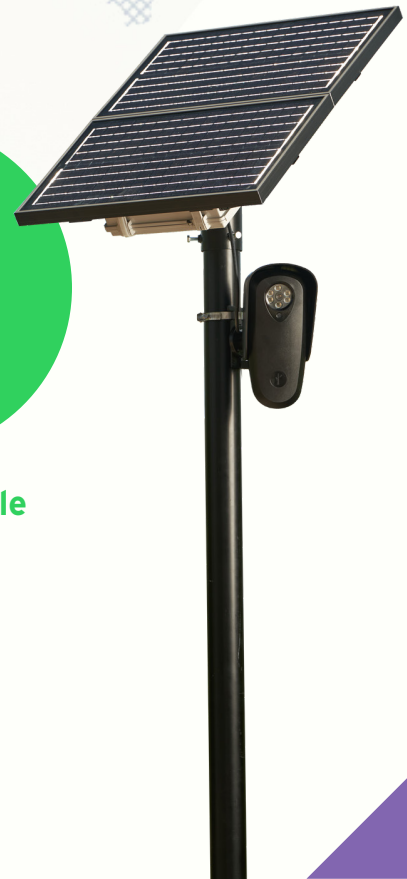
**Law Enforcement
Agencies**

1500+

U.S. Cities

120

**Stolen vehicle
reads/hr**



What makes Flock Safety's technology different

Police departments need a scalable solution to increase clearance rates and deter crime. Flock Safety's cameras see like a detective to make actionable evidence available when needed that is easily searchable by vehicle type, make, model, unique features, color, time frame, or plate details. We deliver this detail through Machine Learning technology that scans each image for distinguishing features instead of traditional metal plates. This means we can also detect vehicles with no plates, temporary plates, dirty/covered plates, and even get accurate state detection.



Our solution captures 30% more plates than our leading competitor, according to a side-by-side study done by LASD in 2019, largely due to using AI and Machine Learning to analyze the entire vehicle profile instead of legacy Infrared based technology.



In April 2019, Marietta Police Department released a study that shows they experienced a 34% reduction in calls for service by targeting crime hot spots throughout the city with Flock Safety cameras.



In October 2019, Cobb County Police Department released a study based on their installation of 13 Flock Safety cameras in March. Over the six-month period, Cobb police reported a 60% reduction in overall crime by focusing on the beat with the highest crime levels.

Company Overview

Flock Safety's mission is to eliminate crime. This is possible with city-wide coverage of automatic license plate readers (ALPRs) for public safety organizations and private citizens. When a crime occurs, Flock Safety cameras deliver the actionable evidence you need to make an arrest. Flock Safety camera systems live in over 1500 cities in 40 states and over 1000 police departments. With an average of 120 Hot List notifications sent an hour with jurisdictions throughout the U.S., our team is helping agencies solve and prevent crime every minute.

Customer Results



Jersey Village, Texas:

A camera on every street to create a virtual gate

Within one week, Flock Safety cameras notified officers of two vehicles on the NCIC Hot List. During the seizure of one of the vehicles, a wanted murderer in the state of Louisiana was arrested. Both vehicles were returned to their owners.

- Location: Houston suburb
- Flock Cameras: 50+
- Residents: 8,000
- Installation: Two months from purchase



Marietta, Georgia:

34% reduction in calls for service in targeted hotspots

Cameras within the city led to the arrest of a suspect who allegedly brutally attacked a woman. Officers were able to locate and arrest the suspect using Flock cameras after weeks of the suspect being on-the-run.

- Location: Atlanta suburb, in Cobb County, Georgia
- Flock Cameras: 70 and growing within the county (30 police and 40 private cameras)
- Residents: 65,000 in Marietta
- Installation: Two months from purchase for first hotspot created

Customer Results



Cobb County, Georgia:

Containment strategy in highest crime beat of the county

Cobb County Police Department utilized 35 Flock cameras in 2 containment zones in their highest crime beats to reduce crime by over 60%.

- Location: Cobb County, GA is just outside of Atlanta
- Flock Cameras: 35 for PD, over 100 including private sector cameras
- Residents: 750,000 in Cobb County
- Installation: Phased approach
- Contact: Deputy Chief Stuart Vanhoozer at stuart.vanhoozer@cobbcounty.org or (404) 375-1926

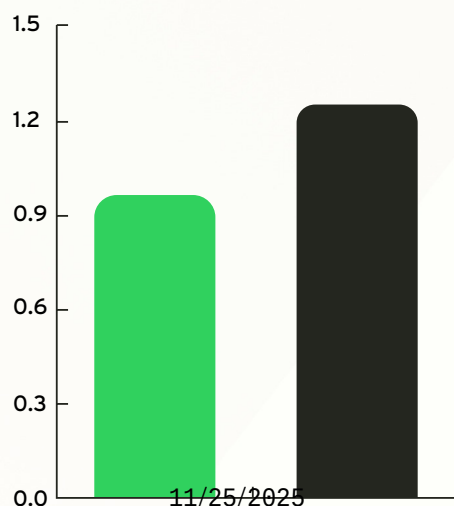


Los Angeles, California:

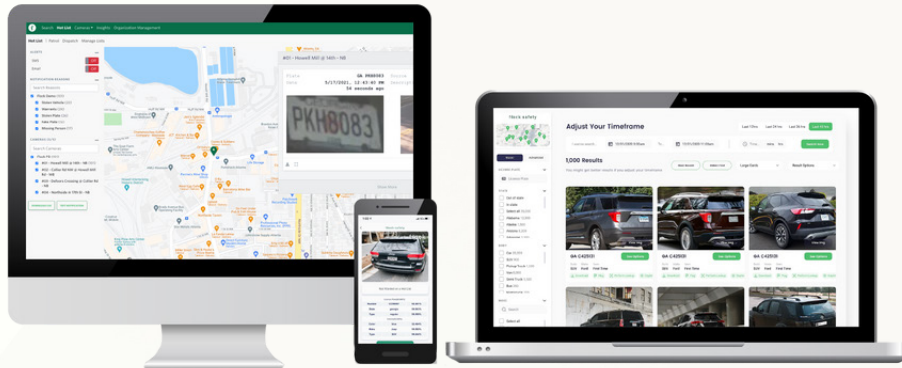
Sheriff's Department performs detection accuracy test

Los Angeles Sheriff's Department performed a head-to-head test of the Flock Safety camera versus a legacy ALPR solution.

- The results showed that the Flock Safety camera captures 30% more vehicle images and provides more accurate reads than traditional cameras triggered by infrared technology.
- Conducted in limited lighting from 2:00 AM to 8:00 AM, and from 11:00 PM to 6:00 AM.
- Causes for missed vehicles and/or misread plates were associated with the amount of reflectivity of the plate (older/dirtier tags, and dealer provided paper plates).



FlockOS



Software user interface

Flock Safety Automatic License Plate Reading (ALPR) cameras do not just identify the plate seen but all the objects within the frame. Even if the vehicle does not have a tag, the image can be captured for review. The user interface provides has unlimited user licenses. Within the software component, law enforcement can receive hotlist alerts and create custom alerts for plates under your investigation.

Detect Crime

- Connected to the NCIC Hot List & CJIS compliant
- State detection to ensure quality alerts
- Hotlist alerts (includes privately owned cameras in your jurisdiction)
- Create custom alerts for tags under investigation with your organization
- Filter notifications by reason codes (exclude sex offenders, include stolen plates, etc.)
- Email and SMS alerts to users
- Audible and visual alerts

Access Evidence

- Filter search by specific camera location
- Capture vehicles regardless of plate type (paper, no plate, etc.)
- Search results with vehicle summary in multiple formats
- Filter by Vehicle Fingerprint™
- Date and time
- Vehicle Characteristics
- Plate (partial/full)
- Plate Type (in state, out of state, temporary tag)
- Build & Color
- Resident status
- Location/Date/Time

Insights

Give city council an ROI report

- Discover crime and traffic patterns
- Prioritize changes by greatest impact
- Change your community for the better

National and Local Sharing

A new way to solve cross-jurisdiction crimes

- New privacy setting (National + State search)
- 1B+ monthly reads
- Attached to "Lookup" experience

Lookup

Search plates across your jurisdiction

- "I have the plate where is the car?"
- Designed to search all cameras, all time
- Get a full view of all activity tied to one vehicle in your network

Flock on Patrol Mobile App

Scan license plates from the convenience of your mobile device

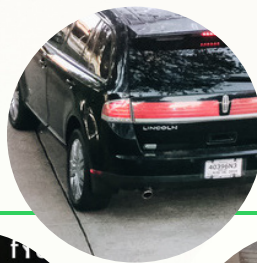
- Instantly search the FBI's NCIC Hot List and custom Hot Lists for a license plate match
- Maximize law enforcement efforts in the field with unlimited users
- Apply Vehicle Fingerprint™ technology to images captured on your phone



Performance

Temporary Plate

Daytime Footage



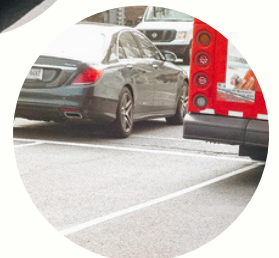
Covered Plate



Nighttime Footage



No Plate



Two Lanes of Traffic



11/25/2025

Camera Specifications

Design

Dimensions: 8.75" x 3"

Weight: 3 lbs

IP65 Waterproof

Power

14Ah Battery

30W Solar Panel (14" x 21")

AC Power (5 ft. range)

Data

16GB local storage, ~2 weeks

Motion

Passive Infrared Motion Detection

Connectivity

Embedded Cellular LTE Connection

Cellular service provider depends on area

Production

Designed & manufactured in the U.S.

Night Vision

850nm Custom IR Array

Cloud Storage

30 days storage (Amazon Web Services)

Accessible via secure website

Images can be downloaded and stored by department



Camera Performance

Motion

NCIC and Custom Alert Notifications

Average of 10-15 seconds

Includes time, location, plate, and vehicle image

Includes state specific alerts based on image

Power Source

100-240 VAC <1 amp

60 W Solar

11-14 Volt

Processing Power

1.4GHz

64-bit quad-core CPU

Image Capture

30-50 ft from vehicles

Up to 2 lanes of traffic per camera

Date and time with camera location

Plate (state, partial, paper, and none)

Vehicle details (Make, type, and color)

Training, Ongoing Support & Timeline

New customers will first get connected with an On boarding Specialist who will spearhead the installation project to completion. Once cameras are successfully capturing footage, customers get introduced to their dedicated Customer Success Manager. This person serves as the main point of reference for all things Flock Safety (training, setup questions, etc). In addition, the Flock Safety Support team monitors the support@flocksafety.com inbox Monday through Friday, 8:00 AM to 5:00 PM EST.

Safety-As-A-Service

- Regular software updates at no additional cost
- Camera maintenance is included in the subscription
- Unlimited users for hotlist integration and alerts, and camera footage search

Installation & camera locations

The average installation is to 6-8 weeks. Camera locations and installation timing is coordinated by the Flock Safety Customer Support team.



**City intersection
Solar & existing pole**

**Entrance to Hotel Solar
& Flock 14 foot pole**

**City Foot Traffic Street
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Original filename: 20230417 - RE_ Quote (1).pdf

Original path: Flock City Docs - Records/20230417 - RE_ Quote (1).pdf

Document date: 2023-04-17

Document type: Email

Duplicate status: unique

Original page count: 3

SHA256: 811b94452f4e60bf10f032d94fefef5ce2cf7b6979c8d6d62fa7b8963c2636bc

Summary:

Email exchange between Prescott Police Deputy Chief Jon Brambila and Axon Account Manager David Gollobit regarding an add-on quote for 12 additional Fleet cameras for FY24, noting that the purchase still requires City Council approval expected in late June.

From: "Jon Brambila" <jon.brambila@prescott-az.gov>
To: "David Gollobit" <dgollobit@axon.com>
Date: 4/17/2023 3:38:38 PM
Subject: RE: Quote

Dave,

We will not know that it is approved until late June. We just had our first approval meeting with our bosses today and it made it through them but Council has to approve. I will keep you posted but I don't see it not getting approved.

Jon

From: David Gollobit <dgollobit@axon.com>
Sent: Monday, April 17, 2023 3:07 PM
To: Jon Brambila <jon.brambila@prescott-az.gov>
Subject: RE: Quote

Hi Jon,

Just checking on how the budget was coming along for these additional 12 cars? Do you all need anything further from me.? I look forward to hearing from you, thanks!

Best regards,

Dave Gollobit

Account Manager – Taser & Axon/Evidence.com
Serving sworn LE in: AZ, CO, UT, NM, NE, OK

O / 480 905 2060

M / 602 321 2774

F / 480 905 2060

[AXON.COM](https://www.axon.com)

Customer Service / 800 978 2737

Customer Success Manager: / Michele McDonald (mmcdonald@axon.com) **Direct** / 480 992 4312 X 78160

Protect Life, Preserve Truth and Accelerate Justice with: [Officer Safety Plan](#), [Fleet 3](#), [Axon Air](#), [Interview Room](#), [Flock ALPR](#), [and more](#).

[Video: The Story Behind TASER 10 \(click here\)](#)



From: David Gollobit
Sent: Wednesday, February 22, 2023 1:59 PM
To: Jon Brambila <jon.brambila@prescott-az.gov>
Subject: RE: Quote
Importance: High

Good afternoon Jon,

Here you go, I was able to get this done a lot faster than expected. Please let me know if you need anything else. Thank you!

Dave

Best regards,

Dave Gollobit

Account Manager – Taser & Axon/Evidence.com

Serving sworn LE in: AZ, CO, UT, NM, NE, OK

O / 480 905 2060

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[Video: The Story Behind TASER 10 \(click here\)](#)



From: Jon Brambila <jon.brambila@prescott-az.gov>

Sent: Wednesday, February 22, 2023 11:57 AM

To: David Gollobit <dgollobit@axon.com>

Subject: Quote

Hello David,

I was working with Kevin to add more Fleet cameras for new vehicles, and we were able to get this approved for this year, but I will need to add an additional 12 cameras for new vehicles we will have this year. Can I get an add on quote that we will put into the budget for FY24? I need it pretty quick as we are in the budget process.

Thanks

Jon

Deputy Chief Jon Brambila
Prescott Police Department





222 S. Marina Street | Prescott, AZ 86303
Ph: 928-777-1918 | Fax: 928-777-1939
jon.brambila@prescott-az.gov

Original filename: 20230808 - Flock Safety - Flock OS Quote_Pricing.pdf

Original path: Flock City Docs - Records/20230808 - Flock Safety - Flock OS

Quote_Pricing.pdf

Document date: 2023-08-08

Document type: Email with Quote/Order Form

Duplicate status: near

Original page count: 7

SHA256: 20846bbdaeed01228942b651804549cf5df5a7248a1d13442adba70895e50e6e

Summary:

Flock Safety Territory Sales Manager Dan Murdock emailed Prescott PD's Jeremy Sutton a quote and order form for Flock OS, including CAD/Axon integration, a Condor PTZ camera, and video streaming, with a Year 1 contract total of \$38,750. The attached Exhibit A Order Form details pricing, billing schedule, product descriptions, and terms for a 12-month initial term.

From: "Dan Murdock" <dan.murdock@flocksafety.com>
 To: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
 Date: 8/8/2023 1:27:58 PM
 Subject: Flock Safety - Flock OS Quote/Pricing

Jeremy,

Thank you for your time today. I thought our demo was very productive. Here is quote for Flock OS (\$15K) - The CAD/AXON Fleet 3/AXON Body Camera integration (\$15K), one Flock PTZ a Condor (\$2,750) and the ability to stream 156 cameras in a verity of ways. The price per stream will change depending on how you would like to do that.

Flock Safety Condor PTZ/Fixed Video Camera - Customer SIM		\$2,750	30 days edge
Flock Safety Wing LPR – * not required to invest in OSAAdvanced		\$1,500	7 Days
Video Integration		Annual Price	Storage
Wing VMS - 10 - 99 streams	Min: 10 streams	\$30.00 / stream	N/A
Wing VMS - 100 - 249 streams	Min: 10 streams	\$24.00 / stream	N/A
Wing VMS - 250 - 999 streams	Min: 10 streams	\$23.20 / stream	N/A
Wing VMS - 1000+ streams	Min: 10 streams	\$22.00 / stream	N/A
Wing Gateway - 8 Streams (Install \$500)	Min: 8 streams	\$300	4TB (~14 days)**
Wing Gateway - 16 Streams (Install \$500)	Min: 16 streams	\$600	8TB (~14 days)**
Wing Gateway - 32 Streams (Install \$500)	Min: 32 streams	\$1,000	16TB (~14 days)**

If you have any questions please let me know. Otherwise I will touch base in a couple of weeks.

Regards,

--

Dan Murdock
 Territory Sales Manager



📞 3124153858 🖱️ flocksafety.com

flock safety

flock safety

Flock Safety Raven®

Gunshot Detection

AUG 9 | 2 P.M. ET | 11 A.M. PT

PRODUCT WEBINAR SERIES



Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Dan Murdock
dan.murdock@flocksafety.com
3124153858



EXHIBIT A ORDER FORM

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: amy.bonney@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: 24 Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$36,500.00
Flock Safety Flock OS			
FlockOS TM	Included	1	Included
Flock Safety Video Products			
Flock Safety Condor TM Fixed Camera w/ Agency Provided LTE	Included	1	Included
Flock Safety Wing TM VMS	Included	100	Included
Flock Safety Wing TM Gateway - 8 Streams	Included	1	Included
Flock Safety Wing TM Gateway - 16 Streams	Included	1	Included
Flock Safety Wing TM Gateway - 32 Streams	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Condor Professional Services - Standard Implementation Fee	\$750.00	1	\$750.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00

Subtotal Year 1:	\$38,750.00
Annual Recurring Subtotal:	\$36,500.00
Discounts:	\$1,150.00
Estimated Tax:	\$542.76
Contract Total:	\$38,750.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "**Renewal Term**") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$38,750.00
Annual Recurring after Year 1	
Contract Total	\$38,750.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$1,150.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Elite

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
Convoy Search	Identify vehicles that have been seen together so you can verify a potential accomplice and getaway car used during a string of vehicle thefts; Show me vehicles that were seen near this specific car multiple times.
Visual Search	Upload a suspect vehicle photo from and alternative source (i.e. CCTV, doorbell camera, mobile phone), and machine learning will match it to vehicles recorded by Flock Safety cameras in the past 30 days
Multi Geo Search	Perform single and multi-location-based searches to link a suspect vehicle to one, or multiple crime scenes
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera
Custom Hot List Deconfliction Portal	Allows Flock users to identify overlapping investigations and provide the contact information of opted-in parties to facilitate collaboration.
Hot List Attachments	The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts
Unlimited Vehicle Description Alerts	Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization's network.
Real-Time Routing (Formerly Vehicle Pursuit)	Displays possible vehicle routes on the Map after Hot List Hits
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	Ability for customers (and Flock Admins) to add & view public and proprietary ESRI map layers to FlockOS' Map experience.
AVL Connection	Displays Automatic Vehicle Location (AVL) of Patrol Vehicles on the Map, providing additional situational awareness.

CAD Connection	Displays Computer Aided Dispatch (CAD) alerts such as 911 calls on the Map, providing additional context.
Body Camera/Dash Camera Integration	Displays Body Worn Camera (BWC) locations on the Map, providing additional situational awareness.
Floor Plans	Displays interior floor plans of buildings on the Map, providing additional situational awareness
Camera Registry Program	Flock Safety built and maintained agency website that allows citizens to register their cameras and indicate that they may be viewed by law enforcement. Law enforcement can view each registered camera's location on the FlockOS map.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____

Original filename: 20230808 - Fwd_ Flock Safety - Flock OS Quote_Pricing.pdf

Original path: Flock City Docs - Records/20230808 - Fwd_ Flock Safety - Flock OS Quote_Pricing.pdf

Document date: 2023-08-08

Document type: Email with attached quote/order form

Duplicate status: near

Original page count: 8

SHA256: a33c057b3ba5398e465638383ae440dcd7ae4196ac718443c39bab6f0ca355c3

Summary:

Jeremy Sutton forwards a Flock Safety quote from sales manager Dan Murdock to Prescott PD colleagues following a product demo, including Flock OS pricing, integrations, and an Exhibit A order form totaling \$38,750 for the first year.

The attached order form details Flock Safety Platform, Condor camera, Wing VMS/gateways, professional services, and subscription terms for AZ - Prescott PD.

From: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
 To: "Jason Small" <jason.small@prescott-az.gov>
 "Corey Kasun" <corey.kasun@prescott-az.gov>
 BCC: tommy.dow@prescott-az.gov
 Date: 8/8/2023 2:29:50 PM
 Subject: Fwd: Flock Safety - Flock OS Quote/Pricing

----- Forwarded message -----

From: Dan Murdock <dan.murdock@flocksafety.com>
 Date: Aug 8, 2023 1:29 PM
 Subject: Flock Safety - Flock OS Quote/Pricing
 To: Jeremy Sutton <jeremy.sutton@prescott-az.gov>
 Cc:

Jeremy,

Thank you for your time today. I thought our demo was very productive. Here is quote for Flock OS (\$15K) - The CAD/AXON Fleet 3/AXON Body Camera integration (\$15K), one Flock PTZ a Condor (\$2,750) and the ability to stream 156 cameras in a variety of ways. The price per stream will change depending on how you would like to do that.

Flock Safety Condor PTZ/Fixed Video Camera - Customer SIM		\$2,750	30 days edge
Flock Safety Wing LPR – * not required to invest in OSAdvanced		\$1,500	7 Days
Video Integration		Annual Price	Storage
Wing VMS - 10 - 99 streams	Min: 10 streams	\$30.00 / stream	N/A
Wing VMS - 100 - 249 streams	Min: 10 streams	\$24.00 / stream	N/A
Wing VMS - 250 - 999 streams	Min: 10 streams	\$23.20 / stream	N/A
Wing VMS - 1000+ streams	Min: 10 streams	\$22.00 / stream	N/A
Wing Gateway - 8 Streams (Install \$500)	Min: 8 streams	\$300	4TB (~14 days)**
Wing Gateway - 16 Streams (Install \$500)	☒ Min: 16 streams	\$600	8TB (~14 days)**
Wing Gateway - 32 Streams (Install \$500)	Min: 32 streams	\$1,000	16TB (~14 days)**

If you have any questions please let me know. Otherwise I will touch base in a couple of weeks.

Regards,

--

Dan Murdock
 Territory Sales Manager



📞 3124153858 🖱️ flocksafety.com

flock safety

flock safety

Flock Safety Raven®

Gunshot Detection

AUG 9 | 2 P.M. ET | 11 A.M. PT

PRODUCT WEBINAR SERIES



Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Dan Murdock
dan.murdock@flocksafety.com
3124153858



EXHIBIT A ORDER FORM

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: amy.bonney@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: 24 Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$36,500.00
Flock Safety Flock OS			
FlockOS TM	Included	1	Included
Flock Safety Video Products			
Flock Safety Condor TM Fixed Camera w/ Agency Provided LTE	Included	1	Included
Flock Safety Wing TM VMS	Included	100	Included
Flock Safety Wing TM Gateway - 8 Streams	Included	1	Included
Flock Safety Wing TM Gateway - 16 Streams	Included	1	Included
Flock Safety Wing TM Gateway - 32 Streams	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Condor Professional Services - Standard Implementation Fee	\$750.00	1	\$750.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00

Subtotal Year 1:	\$38,750.00
Annual Recurring Subtotal:	\$36,500.00
Discounts:	\$1,150.00
Estimated Tax:	\$542.76
Contract Total:	\$38,750.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$38,750.00
Annual Recurring after Year 1	
Contract Total	\$38,750.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$1,150.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Elite

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
Convoy Search	Identify vehicles that have been seen together so you can verify a potential accomplice and getaway car used during a string of vehicle thefts; Show me vehicles that were seen near this specific car multiple times.
Visual Search	Upload a suspect vehicle photo from and alternative source (i.e. CCTV, doorbell camera, mobile phone), and machine learning will match it to vehicles recorded by Flock Safety cameras in the past 30 days
Multi Geo Search	Perform single and multi-location-based searches to link a suspect vehicle to one, or multiple crime scenes
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera
Custom Hot List Deconfliction Portal	Allows Flock users to identify overlapping investigations and provide the contact information of opted-in parties to facilitate collaboration.
Hot List Attachments	The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts
Unlimited Vehicle Description Alerts	Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization's network.
Real-Time Routing (Formerly Vehicle Pursuit)	Displays possible vehicle routes on the Map after Hot List Hits
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	Ability for customers (and Flock Admins) to add & view public and proprietary ESRI map layers to FlockOS' Map experience.
AVL Connection	Displays Automatic Vehicle Location (AVL) of Patrol Vehicles on the Map, providing additional situational awareness.

CAD Connection	Displays Computer Aided Dispatch (CAD) alerts such as 911 calls on the Map, providing additional context.
Body Camera/Dash Camera Integration	Displays Body Worn Camera (BWC) locations on the Map, providing additional situational awareness.
Floor Plans	Displays interior floor plans of buildings on the Map, providing additional situational awareness
Camera Registry Program	Flock Safety built and maintained agency website that allows citizens to register their cameras and indicate that they may be viewed by law enforcement. Law enforcement can view each registered camera's location on the FlockOS map.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____

DOC-000190

Original filename: 20230809 - Re_ Flock Safety - Flock OS Quote_Pricing (1).pdf

Original path: Flock City Docs - Records/20230809 - Re_ Flock Safety - Flock OS Quote_Pricing (1).pdf

Document date: 2023-08-09

Document type: Email

Duplicate status: near (contained in thread DOC-000210)

Original page count: 2

SHA256: c2f03f14b4985e771acdf51472a33955845c6672cf6fcdc11d2c913ebcab877f

Summary:

Email exchange between Flock Safety sales manager Dan Murdock and Prescott's Jeremy Sutton discussing a Flock OS quote (Flock OS \$15K, CAD/Axon integration \$15K, one Flock PTZ Condor \$2,750, and streaming for 156 cameras) and clarifying AI/video filtering capabilities compared to Motorola/BriefCam.

From: "Dan Murdock" <dan.murdock@flocksafety.com>
To: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
Date: 8/9/2023 9:29:02 AM
Subject: Re: Flock Safety - Flock OS Quote/Pricing

Good Morning, At this time Flock Machine Learning does not have the abilities listed, but Flock OS is in the early stages of what it will become. Our Engineering team does have these items on their radar & like our LPR product as we layer items like search & item detection into the platform those enhancements will be pushed to clients as part of the package you are reviewing today.

Did the quote and pricing make sense to your team?

Regards,

On Wed, Aug 9, 2023 at 9:18 AM Jeremy Sutton <jeremy.sutton@prescott-az.gov> wrote:

Thank you for the demo and the fast response with the quote. There is one area that we talked about but would like a little clarification. AI and filtering. Not to invoke a bad name but Motorola has the ability for AI to look for things like a man down or bag left behind. They also have the ability to filter video. This allows for things like only seeing white cars or only showing me big trucks. I believe they do this using Briefcam which is owned by Canon. Do you think this is something you could also build into the system?

From: Dan Murdock <dan.murdock@flocksafety.com>
Sent: Tuesday, August 8, 2023 1:27 PM
To: Jeremy Sutton <jeremy.sutton@prescott-az.gov>
Subject: Flock Safety - Flock OS Quote/Pricing

Jeremy,

Thank you for your time today. I thought our demo was very productive. Here is quote for Flock OS (\$15K) - The CAD/AXON Fleet 3/AXON Body Camera integration (\$15K), one Flock PTZ a Condor (\$2,750) and the ability to stream 156 cameras in a verity of ways. The price per stream will change depending on how you would like to do that.

Flock Safety Condor PTZ/Fixed Video Camera - Customer SIM		\$2,750	30 days edge
Flock Safety Wing LPR – * not required to invest in OSAdvanced		\$1,500	7 Days
Video Integration		Annual Price	Storage
Wing VMS - 10 - 99 streams	Min: 10 streams	\$30.00 / stream	N/A
Wing VMS - 100 - 249 streams	Min: 10 streams	\$24.00 / stream	N/A
Wing VMS - 250 - 999 streams	Min: 10 streams	\$23.20 / stream	N/A
Wing VMS - 1000+ streams	Min: 10 streams	\$22.00 / stream	N/A
Wing Gateway - 8 Streams (Install \$500)	Min: 8 streams	\$300	4TB (~14 days)**
Wing Gateway - 16 Streams (Install \$500)	Min: 16 streams	\$600	8TB (~14 days)**
Wing Gateway - 32 Streams (Install \$500)	Min: 32 streams	\$1,000	16TB (~14 days)**

If you have any questions please let me know. Otherwise I will touch base in a couple of weeks.

Regards,

--

Dan Murdock

Territory Sales Manager



[3124153858](tel:3124153858) flocksafety.com

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Flock Safety Raven®
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PRODUCT WEBINAR SERIES



--

Dan Murdock

Phone: 312-415-3858



“Cops have used license plate readers for at least a decade, but the ones made by Flock Safety are more powerful.”

As seen on **WIRED**

<https://www.flocksafety.com/>

DOC-000191

Original filename: 20230809 - Re_ Flock Safety - Flock OS Quote_Pricing.pdf

Original path: Flock City Docs - Records/20230809 - Re_ Flock Safety - Flock OS Quote_Pricing.pdf

Document date: 2023-08-09

Document type: Email

Duplicate status: near (contained in thread DOC-000190)

Original page count: 2

SHA256: 6a3a15ee7c73a8b670ae20220638cded78fead272737ff8eb48876ca9ac36830

Summary:

Email exchange between Prescott's Jeremy Sutton and Flock Safety sales manager Dan Murdock following a demo, containing a Flock OS quote (Flock OS \$15K, CAD/Axon integration \$15K, one Flock PTZ Condor \$2,750, and streaming for 156 cameras) and a customer inquiry about AI/video filtering capabilities compared to Motorola's Briefcam.

From: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
To: "Dan Murdock" <dan.murdock@flocksafety.com>
Date: 8/9/2023 7:17:57 AM
Subject: Re: Flock Safety - Flock OS Quote/Pricing

Thank you for the demo and the fast response with the quote. There is one area that we talked about but would like a little clarification. AI and filtering. Not to invoke a bad name but Motorola has the ability for AI to look for things like a man down or bag left behind. They also have the ability to filter video. This allows for things like only seeing white cars or only showing me big trucks. I believe they do this using Briefcam which is owned by Canon. Do you think this is something you could also build into the system?

From: Dan Murdock <dan.murdock@flocksafety.com>
Sent: Tuesday, August 8, 2023 1:27 PM
To: Jeremy Sutton <jeremy.sutton@prescott-az.gov>
Subject: Flock Safety - Flock OS Quote/Pricing

Jeremy,

Thank you for your time today. I thought our demo was very productive. Here is quote for Flock OS (\$15K) - The CAD/AXON Fleet 3/AXON Body Camera integration (\$15K), one Flock PTZ a Condor (\$2,750) and the ability to stream 156 cameras in a verity of ways. The price per stream will change depending on how you would like to do that.

Flock Safety Condor PTZ/Fixed Video Camera - Customer SIM		\$2,750	30 days edge
Flock Safety Wing LPR – * not required to invest in OSAdvanced		\$1,500	7 Days
Video Integration		Annual Price	Storage
Wing VMS - 10 - 99 streams	Min: 10 streams	\$30.00 / stream	N/A
Wing VMS - 100 - 249 streams	Min: 10 streams	\$24.00 / stream	N/A
Wing VMS - 250 - 999 streams	Min: 10 streams	\$23.20 / stream	N/A
Wing VMS - 1000+ streams	Min: 10 streams	\$22.00 / stream	N/A
Wing Gateway - 8 Streams (Install \$500)	Min: 8 streams	\$300	4TB (~14 days)**
Wing Gateway - 16 Streams (Install \$500)	☒ Min: 16 streams	\$600	8TB (~14 days)**
Wing Gateway - 32 Streams (Install \$500)	Min: 32 streams	\$1,000	16TB (~14 days)**

If you have any questions please let me know. Otherwise I will touch base in a couple of weeks.

Regards,

--

Dan Murdock
Territory Sales Manager



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PRODUCT WEBINAR SERIES



DOC-000195

Original filename: 20230822 - quote.pdf

Original path: Flock City Docs - Records/20230822 - quote.pdf

Document date: 2023-08-22

Document type: Email with attached quote/order form

Duplicate status: near

Original page count: 41

SHA256: 2a6aeb3534ea5a7b9c00270d9f2c39a6e105473555171daeccc262f3534b11c2

Summary:

Internal Prescott Police Department email forwarding a Flock Safety order form/quote for the Flock Safety Platform, Condor camera, and Wing VMS products totaling \$38,750 for a 12-month initial term. The document also includes a draft Motorola Solutions budgetary quote (QUOTE-2216292).

From: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
To: "Corey Kasun" <corey.kasun@prescott-az.gov>
Date: 8/22/2023 12:57:58 PM
Subject: quote

Jeremy Sutton #262
TLO #2129
Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303
Ph: 928-777-1952 | Cell: 928-499-8278 | Fax: 928-778-3739
jeremy.sutton@prescott-az.gov

NOTICE: This message is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is law enforcement sensitive, for official use only, sensitive but unclassified, proprietary, privileged, and may be legally protected or otherwise exempt from disclosure. If you are not the intended recipient, you are hereby notified that any disclosure, dissemination, copying, or distribution of this transmission is strictly prohibited. If you have received this message in error, please notify the sender immediately by email and immediately delete this message and all of its attachments.

Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Dan Murdock
dan.murdock@flocksafety.com
3124153858



EXHIBIT A ORDER FORM

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: amy.bonney@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: 24 Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$36,500.00
Flock Safety Flock OS			
FlockOS TM	Included	1	Included
Flock Safety Video Products			
Flock Safety Condor TM Fixed Camera w/ Agency Provided LTE	Included	1	Included
Flock Safety Wing TM VMS	Included	100	Included
Flock Safety Wing TM Gateway - 8 Streams	Included	1	Included
Flock Safety Wing TM Gateway - 16 Streams	Included	1	Included
Flock Safety Wing TM Gateway - 32 Streams	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Condor Professional Services - Standard Implementation Fee	\$750.00	1	\$750.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00

Subtotal Year 1:	\$38,750.00
Annual Recurring Subtotal:	\$36,500.00
Discounts:	\$1,150.00
Estimated Tax:	\$542.76
Contract Total:	\$38,750.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "**Renewal Term**") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$38,750.00
Annual Recurring after Year 1	
Contract Total	\$38,750.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$1,150.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Elite

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
Convoy Search	Identify vehicles that have been seen together so you can verify a potential accomplice and getaway car used during a string of vehicle thefts; Show me vehicles that were seen near this specific car multiple times.
Visual Search	Upload a suspect vehicle photo from and alternative source (i.e. CCTV, doorbell camera, mobile phone), and machine learning will match it to vehicles recorded by Flock Safety cameras in the past 30 days
Multi Geo Search	Perform single and multi-location-based searches to link a suspect vehicle to one, or multiple crime scenes
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera
Custom Hot List Deconfliction Portal	Allows Flock users to identify overlapping investigations and provide the contact information of opted-in parties to facilitate collaboration.
Hot List Attachments	The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts
Unlimited Vehicle Description Alerts	Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization's network.
Real-Time Routing (Formerly Vehicle Pursuit)	Displays possible vehicle routes on the Map after Hot List Hits
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	Ability for customers (and Flock Admins) to add & view public and proprietary ESRI map layers to FlockOS' Map experience.
AVL Connection	Displays Automatic Vehicle Location (AVL) of Patrol Vehicles on the Map, providing additional situational awareness.

CAD Connection	Displays Computer Aided Dispatch (CAD) alerts such as 911 calls on the Map, providing additional context.
Body Camera/Dash Camera Integration	Displays Body Worn Camera (BWC) locations on the Map, providing additional situational awareness.
Floor Plans	Displays interior floor plans of buildings on the Map, providing additional situational awareness
Camera Registry Program	Flock Safety built and maintained agency website that allows citizens to register their cameras and indicate that they may be viewed by law enforcement. Law enforcement can view each registered camera's location on the FlockOS map.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

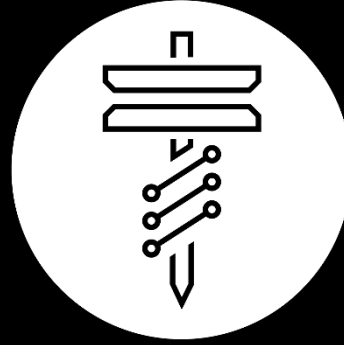
Title: _____

Date: _____

Date: _____

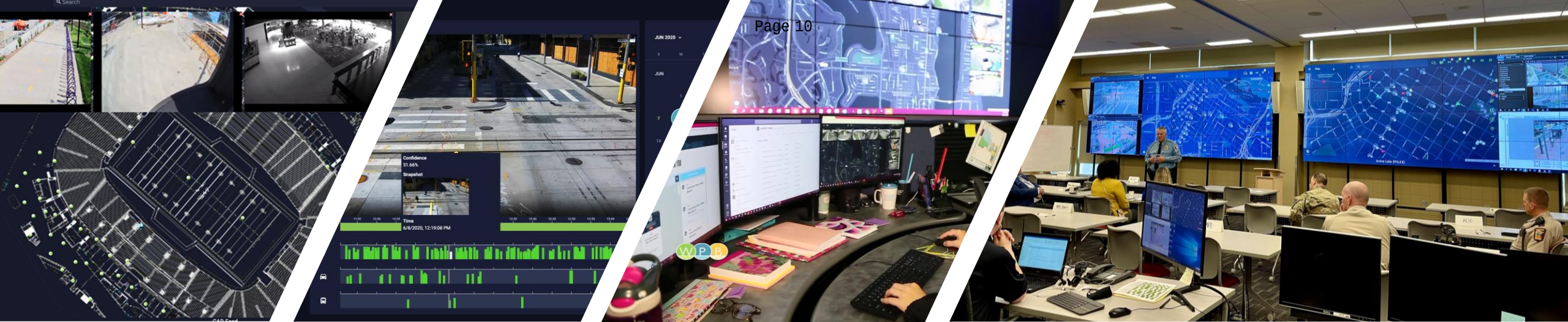
PO Number: _____

UNIFY YOUR PUBLIC SAFETY ECOSYSTEM.



Fusus is the most widely used & trusted Real-Time Crime Center platform in U.S. Law Enforcement





POWER A REAL-TIME CRIME CENTER IN THE CLOUD.

- Integrate with any Data Source
- Pull in Public & Private Video Feeds
- Enable video sources with Artificial Intelligence
- Integrate Multiple ALPR Platforms
- Utilize & Unify all Existing Equipment





THE FUSUS PUBLIC SAFETY ECOSYSTEM BRINGS IT ALL TOGETHER.



Aircraft & Drone



Covert



Private Camera Feeds



Robot



City & Transit



Bodycam



Vehicle

Real-Time Video Sources

Community Engagement & Evidence Collection



Multi-Media Public Tips



Emergency Mass Notification



Digital Evidence Vault
with RMS Integration



Camera Registry



RTC³
REAL-TIME CRIME
CENTER IN THE CLOUD



Panic Alerts



ALPR Integration



Indoor & Outdoor
Gunfire Detectors



AI Weapons
Detection



AI Sentry Search



Motion & Access
Control

IoT Triggers & Sensors

Operational Utilities & Communications



Intelligence/Operations Center



911/CAD



Unified Map of All Assets, Feeds &
Personnel



Secure Chat Floorplans Telestration



Live Remote Viewing:
Smart Phones/Tablets/MDTs



First Responders & Tactical Response Teams:
Live Video Feeds & Geolocation

11/25/2025



LEARN MORE ABOUT FUSUS.

(Click on video to view)



REAL-TIME CRIME CENTER IN THE CLOUD(2:44)



A Rapidly Deployable Solution.

Standard On-Prem System Deployment

(Time & Cost to Deploy Hardware Onsite, Third Party Installation/Resale/Engineering, Infrastructure Upgrades, Custom Engineering)

20 + Months

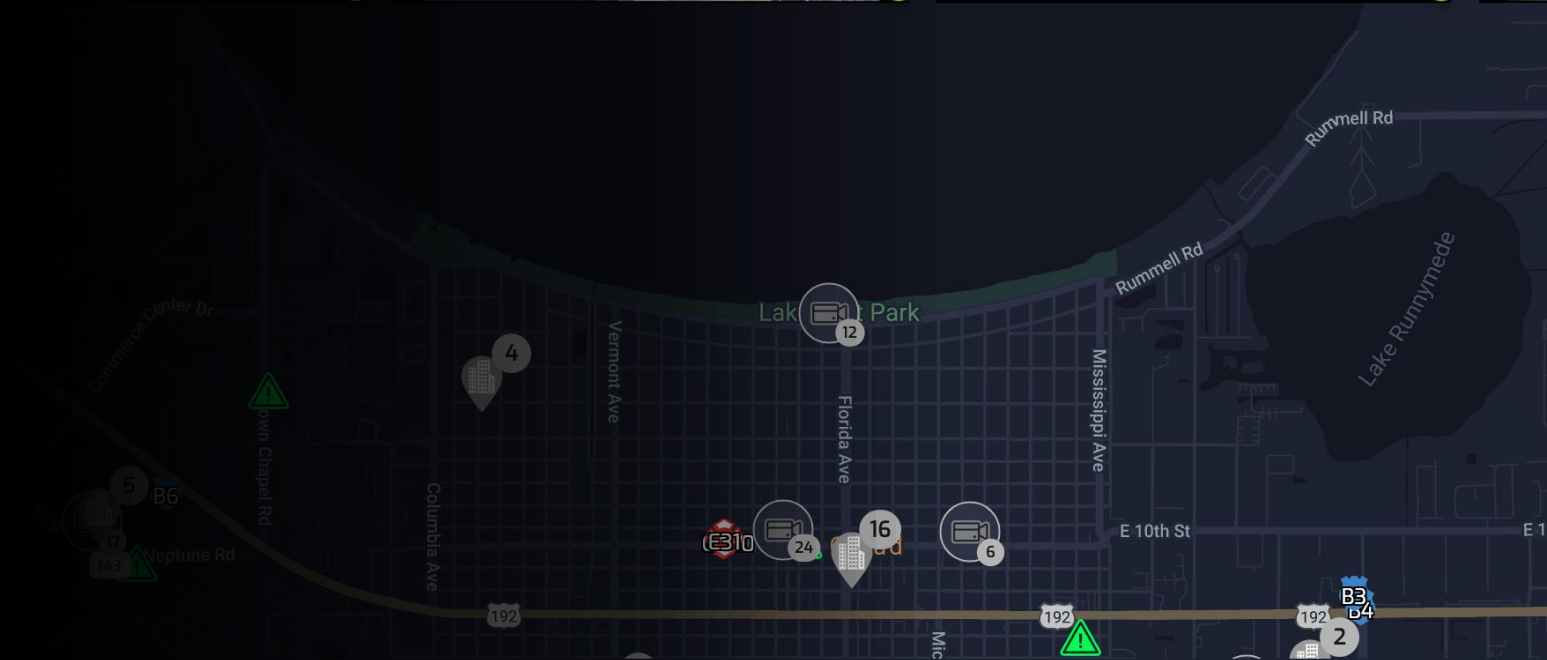
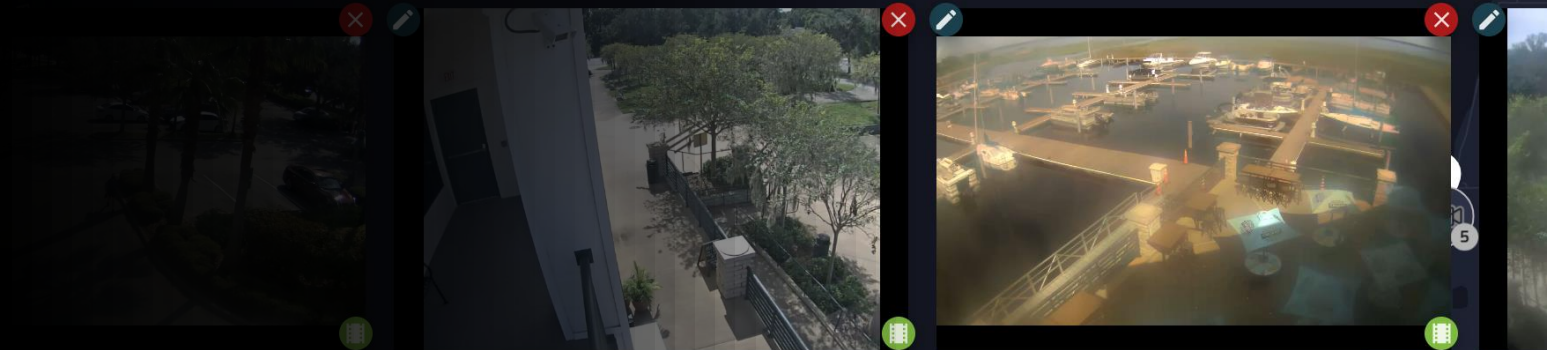
2.75 Months

Fusus Real-Time Crime Center In The Cloud Deployment

(Rapid Deployment Over the Air)



- ✓ Streamlines Emergency & Incident Management, by Fusing all Community's Video Assets into a Single Platform.
- ✓ Enables Real-Time Crime Centers to Efficiently Gather Intelligence.
- ✓ Provides First-Responders with the Tools to Efficiently Monitor and Rapidly Respond to Evolving Situations.



St. Cloud Active Calls

Call type	Caller name	Caller phone	Assigned unit	Received time
SUPPLEMENTAL GENERAL CASE INFO	CARINO,MANUEL	4079244610		10/14/2020, 12:5
KEEP THE PEACE 11/25/2025	MILLER VICTORIA	4078372815	A2	10/16/2020, 10:5



fūsus CORE

- ✓ Drop the fūsusCORE Appliance Onto any Public or Private Video Network and you Have Access to Live Streaming Video Feeds.
- ✓ The CORE Appliance is Compatible With a Wide Range of IP Security Cameras and is Controlled and Configured Remotely Using the fūsusONE Dashboard.





- ✓ AI Capabilities Enable Smaller Teams of Law Enforcement & Security Personnel to Cover More Ground.
- ✓ Allows you to Maximize Resources, and Work More Intelligently.



fūsus OPS

- ✓ Enables First-Responders in the Field to Transmit their Location.
- ✓ Send Panic Alerts, Text Alerts and Send/Receive Images to Communicate Directly with the Command Center.
- ✓ fūsusOPS App is Available via iOS or Android Compatible Devices.





fūsus ANALYTICS

- ✓ Enables Law Enforcement to Unify Their Data and Operations Into a Single Platform.
- ✓ Facilitates the Correlation of Disparate Data Sources and Automates the Discovery of Trends.
- ✓ Augments Human Intelligence for Better Decision Making.





- ✓ Streamlines Investigations with a Cloud-Based Digital Evidence Vault for the Secure Collection of Recorded Incident Video and Data, Including Public Tips.
- ✓ The Digital Evidence Vault is Easily Searchable and Enables Users to Cross-Reference and Group Evidence Related to the Same Cases, Speeding up Investigations.

Page 19

ACT	ACTION	IP ADDRESS	DATE CREATED ↓	DURATION
German	CREATE	23.31.30.238	05 Mar 2020, 16:30	
Lib	CREATE	23.31.30.238	05 Mar 2020, 16:30	
Lib	CREATE	23.31.30.238	05 Mar 2020, 16:28	
string	CREATE	23.31.30.238	05 Mar 2020, 16:27	
	LOGIN	23.31.30.238	05 Mar 2020, 16:23	
	LOGIN	46.61.69.4	05 Mar 2020, 14:56	
	LOGOUT	46.61.69.4	05 Mar 2020, 08:39	
	LOGIN	46.61.69.4	05 Mar 2020, 08:36	
	LOGIN	185.9.187.33	05 Mar 2020, 03:51	
11/25/2025	CREATE	185.9.187.33	05 Mar 2020, 02:41	
	LOGIN	185.9.187.33	05 Mar 2020, 02:32	
	LOGOUT	185.9.187.33	04 Mar 2020, 02:52	
	LOGIN	185.9.187.33	04 Mar 2020, 02:47	
	LOGIN	185.9.187.33	04 Mar 2020, 01:29	

Fusus Community Connect.

- ✓ We Work With you to Engage Your Community and Assist you With Bridging the Gap.
- ✓ Our Goal is to Work With Your Agency and Make This Partnership Seamless.





fūsus **REGISTRY**

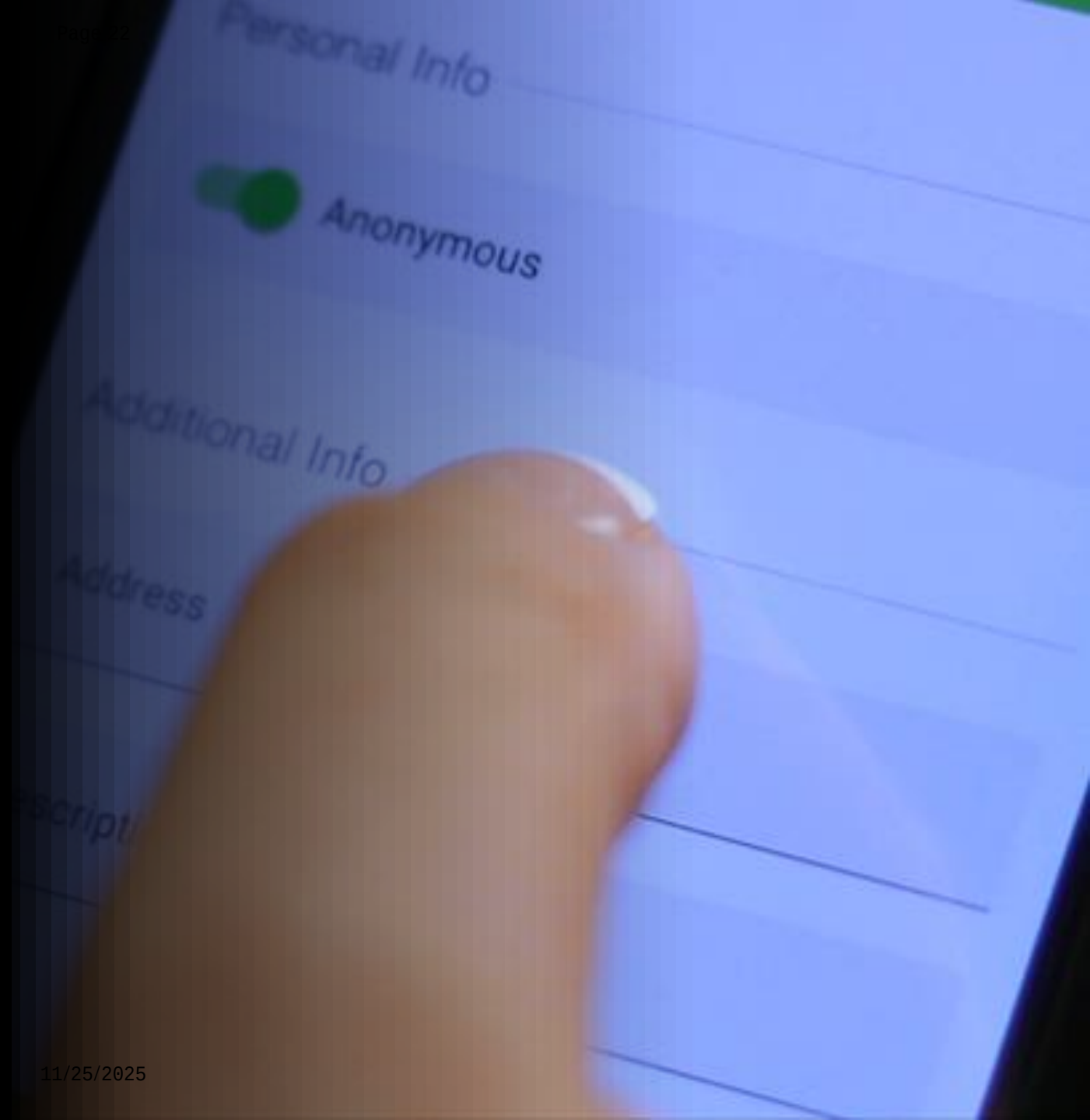
- ✓ Saves Time and Enables Investigations by Creating a Map of all the Public and Private Security Cameras in a Location.
- ✓ When an Incident Occurs, Investigators can use the fūsusREGISTRY to Easily Locate and Reach out to all the Camera Owners in the Vicinity and Request Video Footage.





fusus TIPS

- ✓ Easy to use Public Safety Utility That Operates via Text Messaging.
- ✓ Members of the Public can Anonymously Submit Multi-Media Tips to the Police Department by Either Texting Information, Pictures, or Video to a Widely Publicized Number.
- ✓ Tips are Parsed Directly Into the fususVAULT Database for Examination.





- ✓ Text Alerts can be Sent Directly via the FususONE Interface.
- ✓ Simply Choose to “Opt-In” and That List of Community Members’ Cell Phones Will Receive the Alert.





LEARN MORE ABOUT FUSUS.



Visit the Fusus website to learn more about our platform.

<https://www.fusus.com>

Check out our Customer Testimonials

<https://www.fusus.com/about-us/testimonial>



Follow Fusus on LinkedIn to stay up-to-date with our latest news and insights.

<https://www.linkedin.com/company/fusus-one/>



Watch news videos and agency profiles to see how Fusus is being used.

<https://vimeo.com/user107975383>



RESPONDING OFFICER LOCATION
1479 MAIN STREET
27015



CAMERA 01
1479 MAIN STREET
27015



DRONE VIDEO FEED 02



GUNSHOT DETECTION
TIMESTAMP : 13:53:11



2018160



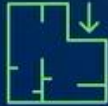
INCIDENT ID : 20181872
CALL TIME : 13:50:09
CALLER NAME : J. JOHNSON



INCIDENT VIDEO FOOTAGE



20181858



LOCATION BLUEPRINT
3RD FLOOR



CAMERA 02
1486 MAIN STREET
27015

UNIFY YOUR PUBLIC SAFETY ECOSYSTEM.



CAMERA 04
1002 WASHINGTON AVE.
27015



20181872



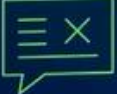
INCIDENT ID : 20181858
CALL TIME : 13:53:10
CALLER NAME : J. DOE



OFFICER LOCATION
2300 BISHOP STREET
27015



CAMERA 05
1466 MAIN STREET
27015



ENCRYPTED CHAT



DRONE VIDEO FEED 01



CAMERA 03
2001 EVANS STREET
27015



POLICE AIR UNIT #1A12



INCIDENT VIDEO FOOTAGE

+1 (844) 226-9226

info@fusus.com

www.fusus.com

Annual Subscription Price- Fusus RTC3 Platform	\$15,000	\$75,000	\$100,000	\$150,000	\$275,000
REAL-TIME CRIME CENTER (RTC3)	Partner*	Basic	Pro	Enterprise	Enterprise Plus
Platform Capabilities					
CAD Services	✓	✓	✓	✓	✓
Floor Plans	✓	✓	✓	✓	✓
AVL Services	✓	✓	✓	✓	✓
Fixed IP Surveillance Cameras	✓	✓	✓	✓	✓
Doorbell Cameras	✓	✓	✓	✓	✓
fususVAULT	✓	✓	✓	✓	✓
License Plate Recognition	✓	✓	✓	✓	✓
Telestration (Video Graphic Markup)	✗	✗	✓	✓	✓
Gunfire Detection	✗	✗	✓	✓	✓
Helicopter, Robot, Drone Video & Counter Drone Alerts	✗	✗	✓	✓	✓
Access Control, Burglar & Fire Alarm Systems	✗	✗	✗	✓	✓
RMS Services	✗	✗	✗	✓	✓
fususOVERWATCH	✗	✗	✗	✓	✓
fususONE Users	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Artificial Intelligence Sentry & Search	✗	✗	✓	✓	✓
Fusus Analytics	✗	✗	✓	✓	✓
Data & Video Integration Points					
Total Number of Managed Data Points	0*	150	500	1,500	4,500
Maximum Number of Video Streams Connected	0*	150	500	1,500	4,500
Indefinite Cloud Storage Enabled	1TB	2TB	5TB	10TB	30TB
CORE PRO Devices Included With Subscription	✗	5	15	45	90
CORE ELITE Devices Included With Subscription	✗	✗	✗	✗	5
CORE ELITE AI Devices Included With Subscription	✗	✗	1	5	15
Mobile Integration					
fususOPS iOS & Android App Users	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
fususOPS Incident Based Video Access	✓	✓	✓	✓	✓
Support for iOS and Android Cell Phone Video	✓	✓	✓	✓	✓
Emergency Chat	✗	✗	✓	✓	✓
fususALERT	✗	✗	✗	✓	✓
Community Engagement					
fususNOTIFY	✗	✗	✗	✓	✓
fususTIPS	✗	✗	✗	✓	✓
fususLIVELINK	✗	✗	✗	✓	✓
fususREGISTRY	✗	✗	✓	✓	✓
fususCONNECT Microsite	✗	✗	✓	✓	✓
fususCONNECT Community Representatives	✗	✗	✓	✓	✓
fususCONNECT Caller (prices per caller/month)	✗	✗	1 month	3 months	6 months
MOU Creation	✗	✗	✓	✓	✓
Hand-Out Cards	✗	✗	✗	✓	✓
Promotional Poster	✗	✗	✗	✓	✓
Tutorial Video	✗	✗	✗	✓	✓
Support					
24x7 Technical Support	✓	✓	✓	✓	✓
Virtual Support or Training	✓	✓	✓	✓	✓
On-Site Support or Training	Day Rate	Day Rate	Day Rate	Day Rate	Day Rate
Community Engagement	✗	✗	✓	✓	✓
Annual Subscription Price- Fusus RTC3 Platform	\$15,000	\$75,000	\$100,000	\$150,000	\$275,000

Additional Hardware & Services

CORE Devices	MSRP	STORAGE	CAMERAS	ARCHIVING
		(Up To)	(Up To)	(Up To)
FususCORE Lite	\$200	512GB SDXC	4	2 Days
FususCORE Lite Extended	\$300	1TB SDXC	4	4 Days
FususCORE Pro	\$600	4TB HDD	25	4 Days
FususCORE Pro Extended	\$1,000	18TB HDD	25	30 Days
FususCORE Pro AI	\$2,000	4TB HDD	6	11 Days
FususCORE Elite	\$4,000	36TB HDD	180	4 Days
FususCORE Elite AI	\$5,000	36TB HDD	64	11 Days

* Regional Partner Agency Pricing

- Limited to regional partner agencies with 50 or less officers.
- Requires affiliation to at least one Primary Agency subscriber.
- Partner Agency receives unlimited Primary Agency(s) shared cameras into their system.
- Integration of the Partner Agency’s cameras require additional CORE purchases at published prices.
- Regional Partner Agency can purchase 25 streams for \$7,500 annually, plus cost of cores



May 4, 2023

Chief Amy Bonney
 Prescott Police Department
 222 S. Marina Street
 Prescott, AZ 86303

Subject: Service Agreement Proposal

Dear Chief Bonney,

Fusus is honored that the Fusus Police Department is considering our organization to support its community safety initiatives by providing a platform to view public and community video sources for incident situational awareness and investigations.

Fusus will provide a video and data collaboration platform to expedite intelligence gathering and efficiency of response to situations as they unfold throughout the community. Further, the platform is tied to a community-facing website portal for video camera registry, providing a tool for identifying the location of cameras in proximity to incidents, as well as a means for efficient outreach to collect recorded video and image files from camera owners both public and private.

This Service Agreement Proposal and related software subscription will become effective upon signing and continue for twelve (12) months.

1. Initial Scope of Work: The following fusus Pro Package software and associated hardware will be delivered and installed as part of this agreement.
 - a. fususONE™: Initial setup, access and training of users to include up to 500 data points and 500 public/private video feeds
 - b. fususCORE™: Installation and setup of:
 - i. Fifteen (15) fususCORE Pro™ Appliances
 - ii. One (1) fususCORE Elite AI™ Appliance
 - c. fususREGISTRY™: Creation of a custom website portal for community members to register privately owned cameras
 - d. fususVAULT™: Implementation of a CJIS compliant evidence vault for the storage of up to 5TB of videos and still images captured via the fususONE™ platform
 - e. fususOPS™: Implementation of our smart-phone app which provides viewing of live camera feeds and setting up and transmitting the location of teams for special events and critical incident management
 - f. fususTIPS™: Implementation of our SMS service that provides text communications of pictures, audio and video directly into fususVault™
 - g. fususNOTIFY™: Implementation of our SMS text service that provides text notifications to community members
 - h. fususAlert™: Implementation of our iOS/Android application which provides panic alerting to fususONE™ along with geolocation of persons in distress and automatic docking of nearby camera assets in the fususONE™ platform
 - i. fususANALYTICS™: Implementation of our crime and incident heat mapping and analysis platform
 - j. fususCONNECT Call-Out: One (1) month fusus call-out to businesses within the jurisdiction to assist with camera registration and integration

- k. fūsusCONNECT Microsite: Development of an agency specific website landing page to assist with building camera registration and integration of community video assets
- l. fūsusINCIDENT™: Implementation of the Fūsus Situational Awareness system for bi-directional telestration, icon marking, floorplan room clearing, planning, and resource staging from Emergency Operation Center workstations and mobile field-based users on laptops and iOS/Android mobile devices
- m. fūsusLIVELINK™: Provision of a live link system which allows 911 callers to initiate a camera stream in the event of an emergency to the Department, along with a one-to-many methodology for secure and encrypted responder-group sharing during an emergency
- n. fūsusOVERWATCH: Allows users the ability to track vehicles and people from one camera to another
- o. Remote Configuration of fūsus Core(s)
- p. Integration of all current and future video feeds
- q. Integration of Computer Aided Dispatch, AVL, drone feeds, covert cameras, and license plate readers as required

Note: fūsus™ will provide continuing data and IoT integrations at no additional charge for the life of the agreement

2. Payment and Subscription Terms:

- a. **Payment 1:** Due Upon Contract Signing **\$50,000**
- b. **Payment 2:** Due 30 days after Training and Acceptance **\$50,000**

Note: Additional fūsusCORE™ appliances may be purchased for the following per unit price schedule.

- a. CORE Lite: \$200/each
- b. CORE Lite Extended: \$300/each
- c. CORE Pro: \$600/each
- d. CORE Pro Extended: \$1,000/each
- e. CORE Elite: \$4,000/each
- f. CORE Elite AI: \$5,000/each

3. Bill of Materials Included with the Service: As part of the annual subscription price, each system will include the following:

- a. fūsusONE™ SaaS
- b. Unlimited video alerts, access, and video download
- c. fūsusCORE™ warranty and technical support for the life of the agreement
- d. Unlimited fūsusOPS Application for Android and iOS Devices

Subscription to fūsusONE™ includes all the following:

- a. Unlimited Users for Your Agency to fūsusONE™ – Real-Time Crime Center in the Cloud
- b. Unlimited Access for Your Agency to the fūsusONE™ Dashboard
- c. Floorplan Integration for designated locations in fūsusONE™
- d. Ongoing Integration Services with the CAD System
- e. Installation and Technical Phone Support
- f. Provide a Full Solution Warranty for the Life of the Agreement

g. Live U.S.-Based Phone Technical Support for the Life of the Agreement

4. Technical Requirements:

- a. Camera live-sharing compatibility will be assessed for each location before CORE delivery.
- b. The customer will designate a primary POC for the deployment of the fūsus™ solution.
- c. Minimum network speed of .5 mb/s per viewed camera for live video sharing through the system.

5. Terms and Conditions:

The use of and access to fūsus™ products and services is subject to the fūsus™ Terms of Service V08.30.2022 found at <https://www.fusus.com/fusus-terms-of-service>.

The Termination for Convenience Clause Asserts that the customer may, at its sole discretion, terminate the agreement with 30 days of written notice to Fūsus. Services will be reimbursed on a pro-rated basis from the last day of the term through the agreement's remainder. The cost of any unreturned or unserviceable fūsusCORE(s), as listed above in Section 2, will be deducted from the refund.

We are privileged to work with you on this project. Should you have any questions at any time, please feel free to call (765) 237-1769 or email me at jdww@fusus.com.

Respectfully,



John Watson
Vice President of Sales

Approved (Signature): _____

By (Print Name/Title): _____ Date _____



smash silos. fuse communities.

January 12th, 2023

Chief Amy Bonney
Prescott Police Department
222 S. Marina Street
Prescott, AZ 86303

Dear Chief Bonney:

Fusus is the only manufacturer that builds a common operating platform that does not require a complete replacement of video cameras, recorders, servers, or network equipment at video transmitting locations. As such, the solution is robust yet fast and cost efficient to deploy and requires minimal supervision on the part of the Department.

FususONE, the Company's flagship enterprise software management system, is the only platform of its kind on the market and there are no comparable market alternatives that meet the specifications set forth in this letter. Accordingly, the product has met the criteria set by every Nationwide Department under contract with Fusus for a sole source procurement methodology.

Referenced in this letter are the components of the Fusus ecosystem. These are: (1) fususONE™, the Real-Time Video and Incident Management Platform, (2) fususCORE™, the appliance used for video sharing, and (3) fususREGISTRY™, the community facing portal for live and recorded video sharing to aid in response and investigations.

The fususONE™ platform offers the following unique capabilities to your Department:

- Global map-based GUI of all camera locations, and organizations partnered with the Department for sharing.
- Full Integration with Axon Body 3™ Body-Worn Cameras (BWCs) – including capabilities unique to Fusus for correlation of Officer location, BWC recording status, access to BWC live streaming video, user authentication and correlation to other video and alerting assets through the platform.
- Real-time video accessibility to over 1,000 camera and camera software manufacturers, including UAV, Robot, Helicopter and other public safety video assets that may already be in use
- CJIS Compliant Cloud Based Management (AWS Gov Cloud)
- Policy-Based Sharing rules engine including a complete chain of custody report of video access by user
- Real Time Integration with your Department's Computer Aided Dispatch Software (CAD) for automatic display of calls for service in relation to live and recorded video based on priority and type
- Patented "Dispatch-Directed Payload" digital media payload sharing with assigned Officers for Calls for Service (Patent Number US11368586B2)
- Apple iOS and Android Interoperability for Live View and Sharing of Incident Video, Map Telestration for Team Incident Response and Team Movement Coordination, and a Secure Chat of Digital Media by supervisors to field-based users and groups
- Artificial Intelligence Search (rapid object-based video review) & Sentry (real-time object-based alerting) capabilities
- An Operational Dashboard for monitoring secure chat channels between your and business community stakeholders, social media integration, local and national news channels, daily operational briefs promulgated by the Department, and emergency and safety-related notifications

- A fususALERT™ panic alerting mobile app for Department-designated community member locations for location alerting and policy-based video sharing during critical incidents
- fususNOTIFY™ mass notification capabilities for community SMS alerts
- fususANALYTICS™: Crime and incident heat mapping capabilities to provide location and day of week/time of day frequency analytics over specified search periods for data-driven decision making.

The fususCORE™ offers the following unique capabilities to your Department:

- Encrypted and Secure Tunnel of User selectable video feeds from video sharing locations.
- Auto-Discovery of all cameras on a network, user selectable for sharing with the Department's real-time crime interface, fususONE
- On-Board Pre-Record of Alerts – store and forward methodology optimized for slower camera host networks
- Plug and Play Setup by the video host locations, not requiring project management by the Department
- Interoperability with Existing IP Cameras and NVRs/Servers for items such as helicopter, drone, tactical robot, license plate recognition, and fixed location video
- Health Monitoring of video sharing sites, and exception alerts for priority video sources
- Public Safety-specific cellular interoperability, including First Net
- Artificial Intelligence Based Search & Alert Capabilities for both public and community-owned camera sources

The fususREGISTRY™ portal offers the following unique capabilities to your Department:

- A unique web address owned by your Department for Community Camera Registry
- An intuitive map-based camera registry interface that allows camera owners to share camera location, type, and their contact information with the Department, to aid in investigations
- A secure portal, fususVAULT™, for sharing recorded video from witnesses with the Department and to aid in investigations, plus an SMS Text based (non-APP based) video and photo sharing capability, fususTIPS™
- Aggregation of all live incident views and recorded video into a case file for export to the Department's long-term digital evidence management software (DEMS) system.

This letter documents that the Fusus is the sole entity with the authority, access, and ability to provide enhancements, upgrades, and warranty support for its hardware and software products.

Please contact me at (404) 925-5532 should you have any questions with regard to our products and services.

Sincerely,



Anthony Baldoni
Chief Operating Officer
Fusus, Inc.

cc. CTO, CFO, CEO, Fusus Legal



Prescott Police Department

Prescott Police Department

201 South Cortez Street
Prescott, AZ 86303

Jim DeLung

Communications Center Director
jim.delung@prescott-az.gov

Amy Bonney

Chief
amy.bonney@prescott-az.gov
928-777-1902

Reference: 20230504-115501248

Quote created: May 4, 2023

Quote expires: August 2, 2023

Quote created by: Jim Gallagher

Public Safety Advisor

jmg@fusus.com

Products & Services

Item & Description	SKU	Quantity	Unit Price	Total
Pro Package SaaS	FUSE-	1	\$100,000.00	\$100,000.00 / year
SaaS Subscription to Include 500 Data Points/Video Streams and 5 TBs of Cloud Storage	S-I-1001		/ year	for 1 year
Core Elite AI Appliance	CORE-AI-2001	1	\$5,000.00	\$0.00 after 100% discount
Core Pro Appliance	CORE-P-2001	15	\$600.00	\$0.00 after 100% discount
			Total	\$100,000.00

Purchase terms

Questions? Contact me!



Jim Gallagher
Public Safety Advisor
jmg@fusus.com

Fusus, Inc.
5550 Triangle Parkway
Peachtree Corners, Georgia 30092
United States of America



PRESCOTT, CITY OF

06/28/2023

**DRAFT**

QUOTE-2216292

06/28/2023

PRESCOTT, CITY OF
432 N VIRGINA ST
PRESCOTT, AZ 86301

Dear ,

Motorola Solutions is pleased to present PRESCOTT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide PRESCOTT, CITY OF with the best products and services available in the communications industry. Please direct any questions to EMILY DAVIS at EMILY.DEAN@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

EMILY DAVIS

**DRAFT**

QUOTE-2216292

Billing Address:
 PRESCOTT, CITY OF
 432 N VIRGINA ST
 PRESCOTT, AZ 86301
 US

Quote Date:06/28/2023
 Expiration Date:09/26/2023
 Quote Created By:
 EMILY DAVIS
 EMILY.DEAN@
 motorolasolutions.com

End Customer:
 PRESCOTT, CITY OF

Line #	Item Number	Description	Qty	Term	Sale Price
CommandCentral Aware					
1	ISV00S01852A	AWARE DELIVERY SERVICE BASE	1		\$124,164.10
2	SSV00S01121A	INTERFACE: VIGILANT ALPR*	1	5 YEAR	\$0.00
3	SSV00S01450A	LEARNER LXP SUBSCRIPTION*	5	5 YEAR	\$0.00
4	SSV00S01112A	INTERFACE: NEW WORLD CAD*	1	5 YEAR	\$7,650.00
5	SSV00S03081A	INTEGRATION: MOTOROLA SOLUTIONS LRRP	1	5 YEAR	\$0.00
6	SSV00S01125A	INTERFACE: GENETEC SECURITY CENTER*	1	5 YEAR	\$6,800.00
7	SSV00S01126A	INTERFACE: MILESTONE XPROTECT*	1	5 YEAR	\$6,800.00
8	SSV00S02840A	COMMANDCENTRAL STORAGE GB*	1	5 YEAR	\$1,875.00
9	SSV00S01684A	LOCATION SERVICES*	1	5 YEAR	\$0.00
10	SSV00S02385A	AWARE PLUS*	1	5 YEAR	\$105,000.00

Grand Total **\$252,289.10(USD)**

Pricing Metric :

Price is indicative of the following -
 # of Named Users for CommandCentral Aware - 5



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Pricing Summary

	Sale Price	
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$149,789.10	\$0.00
Year 2 Subscription Fee	\$25,625.00	\$0.00
Year 3 Subscription Fee	\$25,625.00	\$0.00
Year 4 Subscription Fee	\$25,625.00	\$0.00
Year 5 Subscription Fee	\$25,625.00	\$0.00
Grand Total System Price	\$252,289.10	\$0.00

Notes:

- Additional information is required for one or more items on the quote for an order.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



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QUOTE-2216292

COMMANDCENTRAL AWARE INTEGRATIONS

CommandCentral Aware provides a range of integrations, described in the sections below.

APX NEXT SmartLocate Integration

The APX NEXT SmartLocate feature provides dispatchers with accurate location data over a broadband network. This location data, combined with CommandCentral Aware functionality, enables better tracking of field personnel and improved situational awareness. SmartLocate quickly sends GPS coordinate updates and location information from the field to dispatchers, providing a more effective operating picture of any situation. This gives dispatchers a greater ability to manage incidents and allocate resources in the most efficient way possible. Broadband connectivity increases the frequency of location reporting beyond the capability of an LMR system. This improves location accuracy and enables more users to be tracked. The CommandCentral Aware tool set features many location triggers, including time, distance, push-to-talk (PTT), emergency, and accelerated cadence during emergency.

Computer Aided Dispatch (CAD) Integration

CommandCentral Aware integrates with CAD to provide CAD status and event monitor capabilities. The CAD status monitor allows users to see a listing of incidents (event type, location incidents, narrative, priority, status, geographic area, location of devices or units). The application consumes event-driven data from multiple CAD systems, allowing for real time assessment with other relevant data published to the platform, such as officer location, alarms, alerts, tips, tactical information, voice, and video.

Motorola 911 Mapping Integration

CommandCentral Aware integrates with Motorola Solutions CAD and 911 call data. The CommandCentral Aware application shows key caller events, such as 911 ringing, connects, and disconnects, alongside location updates to monitor the status of wireless callers. This provides essential information to assist personnel responding to an incident. In addition, a view of a call-based heat map helps PSAP resources understand where the volume of calls is coming from and improve the decision making process.

- Authenticates 9-1-1 calls for Hybrid Enhanced Location information.
- Maps Text-to-9-1-1 calls.
- Displays links to building footprints and Automated External Defibrillator (AED) locations.
- Presents user-supplied profiles in the same interface with mapping and display of landline, VoIP, and wireless 9-1-1 calls.

Vigilant LPR Integration

Motorola Solutions' LPR enables law enforcement agencies to organize and archive data collected from multiple mobile and fixed site LPR deployments. LPR technology has numerous applications including parking enforcement, law enforcement and city surveillance, and security and monitoring. Capabilities of Motorola Solutions' LPR system are as follows:

- Photograph a vehicle and focus on its license plate in moving traffic.
- Raise an alert, show a photo of the vehicle and license plate, and display why it is of interest in response to a match.
- Mine and analyze plate identification data for patterns.
- Map all locations related to a single plate to locate and map vehicle movements. The web interface allows data to be shared across multiple locations and agencies. Create wildcard hotlists with partial



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

**DRAFT**

QUOTE-2216292

license plate numbers, and hotlists that notify assigned investigators of hits without alerting in-car vehicle officers.

- Associate related data from disparate systems to get a full view of an incident or hot-list hit/alarm occurrence via the Correlation Engine. Display nearby video sources based on the LPR hot-list hit/ alarm, sensor alarms, and provided third-party data alerts.
- Enforce parking with digital tire chalking for enforcement of time-limits and residential, university semester, employee, short-term, and shared permits.
- Support law enforcement and city surveillance with live data transmission between vehicles and the back office, and back office data mining and geo-fencing.

AccuWeather Integration

CommandCentral Aware includes integration with AccuWeather. This integration provides customized weather-driven services. Services include site-specific forecasts, severe-weather warnings, historical data, and custom analytics. AccuWeather also provides the following data:

- Location key for your desired location.
- Forecast information for a specific location.
- Current Conditions data for a specific location.
- Daily index values for a specific location. Index availability varies by location.
- Radar and satellite images.

CJIS AND COMPLIANCE

For U.S.-based customers, the CommandCentral infrastructure runs in a CJIS compliant GovCloud. Motorola Solutions operates CommandCentral according to requirements dictated by the CJIS Security Policy document. Motorola Solutions performs periodic internal reviews to ensure the operation of CommandCentral is in compliance for each of the thirteen policy areas established by the CJIS Security Policy.

All Motorola Solutions employees with administrative access to the CommandCentral system must complete CJIS Security and Awareness training and complete a fingerprint-based background check. User activities are logged for auditing purposes.

All Motorola Solutions CommandCentral SaaS offerings are deployed in Microsoft Azure. These cloud service providers (CSPs) offer a secure infrastructure to build our applications. All Azure customers leverage a data center and network architecture that meets the requirements of the most security-sensitive organizations.

When it comes to meeting compliance requirements, Azure provide their customers with an infrastructure which already complies with many assurance programs. Systems built on top of the cloud infrastructure of these CSPs will receive immediate benefit for compliance requirements that affect infrastructure, physical security, or other areas that CSP bears responsibility for.

COMMANDCENTRAL INTERFACES

CommandCentral interfaces depend on the functionality made available to Motorola Solutions by your agency's third-party system. Your agency is responsible to provide connectivity to these third-party systems via the SDK, API, or other Motorola Solutions-approved method. Your agency is also responsible



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**DRAFT**

QUOTE-2216292

for providing the support from third-party suppliers necessary to investigate, test and integrate the system.

The data direction of CommandCentral Aware interfaces are inbound and the installation point is primary. Please see the pricing section specific interfaces proposed for this solution.



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QUOTE-2216292

COMMANDCENTRAL AWARE BUDGETARY SOLUTION DESCRIPTION

CommandCentral Aware combines disparate systems and data into an accessible interface. This single interface offers command centers a complete operating picture to support field personnel in real time. CommandCentral Aware unifies data from mapping, correlated event monitoring, analytics, and communications. This unified interface streamlines public safety workflows and viewpoints, enabling users to access and act on critical information.

Agencies can increase the value of their current investments by connecting CommandCentral Aware to other software platforms. These platforms include Computer Aided Dispatch (CAD) systems, Call Handling, ASTRO 25, or Video Management Systems (VMS). These integrations enhance the CommandCentral Aware solution. The Microsoft Azure cloud secures the data that passes through CommandCentral Aware.

The design, technical, pricing, and other information ("Information") furnished with this budgetary submission is proprietary information of Motorola Solutions, Inc. ("Motorola Solutions") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola Solutions. The Information provided in this submission is provided for evaluation and budgetary purposes only and does not constitute a binding offer to sell or license any Motorola Solutions product or services. Motorola Solutions is making no representation, warranties, or commitments with respect to pricing, products, payment terms, credit, or terms and conditions. A firm offer would require more information and further detailed analysis of the requirements.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Original filename: 20230925 - Re_ Flock Safety - Flock OS Quote_Pricing.pdf

Original path: Flock City Docs - Records/20230925 - Re_ Flock Safety - Flock OS Quote_Pricing.pdf

Document date: 2023-09-25

Document type: Email

Duplicate status: unique

Original page count: 3

SHA256: 3ac9ca2db9ea586ebffecb71207af0ee3c761451b6dd505d69e3063d18c00754

Summary:

Email thread between Flock Safety sales manager Dan Murdock and Prescott's Jeremy Sutton discussing a Flock OS quote (Flock OS \$15K, CAD/Axon integration \$15K, a Flock PTZ Condor \$2,750, and streaming for 156 cameras), addressing AI/filtering capabilities compared to Motorola/BriefCam, and introducing new local sales contact Hamza Al Baroudi.

From: "Dan Murdock" <dan.murdock@flocksafety.com>
To: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
"Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>
Date: 9/25/2023 7:19:14 AM
Subject: Re: Flock Safety - Flock OS Quote/Pricing

Jeremy,

I want to take a second to thank you for allowing me to work with your agency on all Flock related projects over the last few months. As you know, I was temporarily filling in while our leadership hired and onboarded a permanent point of contact to support you.

With that said, I would like to introduce you to Hamza. He is local to you in Arizona and brings 10+ years of selling a wide variety of tech solutions to both the public and private sector.

I assure you that you're in good hands and I look forward to seeing your continued success eliminating crime with Flock Safety

On Wed, Aug 9, 2023 at 11:29 AM Dan Murdock <dan.murdock@flocksafety.com> wrote:

Good Morning, At this time Flock Machine Learning does not have the abilities listed, but Flock OS is in the early stages of what it will become. Our Engineering team does have these items on their radar & like our LPR product as we layer items like search & item detection into the platform those enhancements will be pushed to clients as part of the package you are reviewing today.

Did the quote and pricing make sense to your team?

Regards,

On Wed, Aug 9, 2023 at 9:18 AM Jeremy Sutton <jeremy.sutton@prescott-az.gov> wrote:

Thank you for the demo and the fast response with the quote. There is one area that we talked about but would like a little clarification. AI and filtering. Not to invoke a bad name but Motorola has the ability for AI to look for things like a man down or bag left behind. They also have the ability to filter video. This allows for things like only seeing white cars or only showing me big trucks. I believe they do this using Briefcam which is owned by Canon. Do you think this is something you could also build into the system?

From: Dan Murdock <dan.murdock@flocksafety.com>
Sent: Tuesday, August 8, 2023 1:27 PM
To: Jeremy Sutton <jeremy.sutton@prescott-az.gov>
Subject: Flock Safety - Flock OS Quote/Pricing

Jeremy,

Thank you for your time today. I thought our demo was very productive. Here is quote for Flock OS (\$15K) - The CAD/AXON Fleet 3/AXON Body Camera integration (\$15K), one Flock PTZ a Condor (\$2,750) and the ability to stream 156 cameras in a verity of ways. The price per stream will change depending on how you would like to do that.

Flock Safety Condor PTZ/Fixed Video Camera - Customer SIM		\$2,750	30 days edge
Flock Safety Wing LPR – * not required to invest in OSAdvanced		\$1,500	7 Days
Video Integration		Annual Price	Storage
Wing VMS - 10 - 99 streams	Min: 10 streams	\$30.00 / stream	N/A
Wing VMS - 100 - 249 streams	Min: 10 streams	\$24.00 / stream	N/A
Wing VMS - 250 - 999 streams	Min: 10 streams	\$23.20 / stream	N/A
Wing VMS - 1000+ streams	Min: 10 streams	\$22.00 / stream	N/A
Wing Gateway - 8 Streams (Install \$500)	Min: 8 streams	\$300	4TB (~14 days)**
Wing Gateway - 16 Streams (Install \$500)	☐ Min: 16 streams	\$600	8TB (~14 days)**
Wing Gateway - 32 Streams (Install \$500)	Min: 32 streams	\$1,000	16TB (~14 days)**

If you have any questions please let me know. Otherwise I will touch base in a couple of weeks.

Regards,

--

Dan Murdock
Territory Sales Manager



3124153858 flocksafety.com

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Flock Safety Raven®

Gunshot Detection

AUG 9 | 2 P.M. ET | 11 A.M. PT

PRODUCT WEBINAR SERIES



--

Dan Murdock
Phone: 312-415-3858

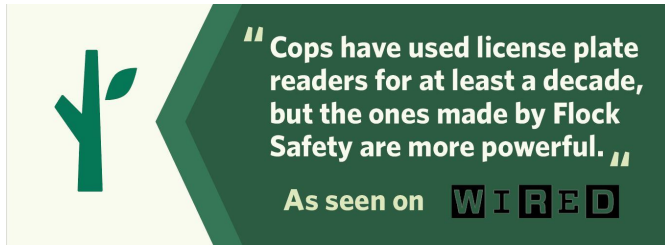


“Cops have used license plate readers for at least a decade, but the ones made by Flock Safety are more powerful.”

As seen on **WIRED**

<https://www.flocksafety.com/>

Dan Murdock
Phone: 312-415-3858



<https://www.flocksafety.com/>

DOC-000259

Original filename: 20231127 - Fw_ Important Notice_ 2024 Pricing Changes (1).pdf

Original path: Flock City Docs - Records/20231127 - Fw_ Important Notice_ 2024 Pricing Changes (1).pdf

Document date: 2023-11-27

Document type: Email

Duplicate status: near (contained in thread DOC-000260)

Original page count: 1

SHA256: 39fdf425dd840eedc9aded7575fb82a89cbd5c430d893b580b1d548a2837c140

Summary:

An email forwarded from Flock Safety's Customer Team notifying the City of Prescott that, effective January 1, 2024, fixed Flock Safety Falcon LPR cameras will be priced at \$3,000 and Falcon Flex cameras at \$3,500 upon renewal. Mark Parker forwarded the notice to Jason Small for informational purposes.

From: "Mark Parker" <mark.parker@prescott-az.gov>
To: "Jason Small" <jason.small@prescott-az.gov>
Date: 11/27/2023 3:31:06 PM
Subject: Fw: Important Notice: 2024 Pricing Changes

Fyi

From: Flock Safety Customer Team <support@flocksafety.com>
Sent: Monday, November 27, 2023 2:45 PM
To: Mark Parker <mark.parker@prescott-az.gov>
Subject: Important Notice: 2024 Pricing Changes

Dear Mark Parker,

We are reaching out to inform you of an upcoming adjustment to the pricing of our Flock Safety Falcon® License Plate Recognition (LPR) cameras. Effective from January 1, 2024, the new price for fixed Flock Safety Falcon® cameras will be \$3,000 and the new price for the Flock Safety Falcon Flex ® LPR cameras will be \$3,500 upon your next renewal(s). This adjustment will be reflected in your renewal invoice at that time.

We understand that price changes can be challenging, and we want to assure you that this decision was made after careful consideration. The new pricing reflects the rising costs of providing the high-quality service you expect from us, including materials, technology advancements, and labor. It also ensures that we can continue to invest in the development and enhancement of our products, supporting the safety and security goals of our valued customers like you.

We are committed to transparency and are here to support you through this transition. If you have questions or concerns, please do not hesitate to reach out to your Customer Success Manager or reply to this email.

Thank you for choosing Flock Safety as your trusted partner. We are dedicated to continuing to provide you with exceptional products and service in the years ahead.

Warm regards,
The Flock Safety Customer Team

flock safety

DOC-000260

Original filename: 20231127 - Fw_ Important Notice_ 2024 Pricing Changes.pdf

Original path: Flock City Docs - Records/20231127 - Fw_ Important Notice_ 2024 Pricing Changes.pdf

Document date: 2023-11-27

Document type: Email

Duplicate status: near (contained in thread DOC-000264)

Original page count: 1

SHA256: a3e3c0db2026f2ff86c7182f448ffd94583b6b0af309d919024d0fb2ec848b97

Summary:

Flock Safety notified the customer of 2024 pricing changes, setting fixed Falcon cameras at \$3,000 and Falcon Flex LPR cameras at \$3,500 upon next renewal, and Mark Parker forwarded the notice to Kyle Alltop noting the Falcon Flex camera to request.

From: "Mark Parker" <mark.parker@prescott-az.gov>
To: "Kyle Alltop" <kyle.alltop@prescott-az.gov>
Date: 11/27/2023 3:30:35 PM
Subject: Fw: Important Notice: 2024 Pricing Changes

New pricing came to my email today. The camera you want to ask for is the Falcon Flex.
[Falcon Flex™ \(flocksafety.com\)](https://flocksafety.com)

From: Flock Safety Customer Team <support@flocksafety.com>
Sent: Monday, November 27, 2023 2:45 PM
To: Mark Parker <mark.parker@prescott-az.gov>
Subject: Important Notice: 2024 Pricing Changes

Dear Mark Parker,

We are reaching out to inform you of an upcoming adjustment to the pricing of our Flock Safety Falcon® License Plate Recognition (LPR) cameras. Effective from January 1, 2024, the new price for fixed Flock Safety Falcon® cameras will be \$3,000 and the new price for the Flock Safety Falcon Flex® LPR cameras will be \$3,500 upon your next renewal(s). This adjustment will be reflected in your renewal invoice at that time.

We understand that price changes can be challenging, and we want to assure you that this decision was made after careful consideration. The new pricing reflects the rising costs of providing the high-quality service you expect from us, including materials, technology advancements, and labor. It also ensures that we can continue to invest in the development and enhancement of our products, supporting the safety and security goals of our valued customers like you.

We are committed to transparency and are here to support you through this transition. If you have questions or concerns, please do not hesitate to reach out to your Customer Success Manager or reply to this email.

Thank you for choosing Flock Safety as your trusted partner. We are dedicated to continuing to provide you with exceptional products and service in the years ahead.

Warm regards,
The Flock Safety Customer Team

flock safety

DOC-000261

Original filename: 20231127 - Fwd_ Important Notice_ 2024 Pricing Changes.pdf

Original path: Flock City Docs - Records/20231127 - Fwd_ Important Notice_ 2024 Pricing Changes.pdf

Document date: 2023-11-27

Document type: Email

Duplicate status: near (contained in thread DOC-000265)

Original page count: 1

SHA256: c36e72e5cb9e83b9001b9cbe49fc78530bcd45f08fce73cecddee77b5378885fb

Summary:

Flock Safety's Customer Team notified Mark Parker of 2024 pricing changes, with fixed Falcon cameras rising to \$3,000 and Falcon Flex cameras to \$3,500 upon renewal effective January 1, 2024. Mark Parker forwarded the notice to Kyle Alltop, noting the Falcon Flex as the camera to request.

From: "Kyle Alltop" <kyle.alltop@prescott-az.gov>
To: "Kyle Alltop" <kyle.alltop@yavapaiaz.gov>
Date: 11/27/2023 3:56:56 PM
Subject: Fwd: Important Notice: 2024 Pricing Changes

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From: Mark Parker <mark.parker@prescott-az.gov>
Sent: Monday, November 27, 2023 3:30:35 PM
To: Kyle Alltop <kyle.alltop@prescott-az.gov>
Subject: Fw: Important Notice: 2024 Pricing Changes

New pricing came to my email today. The camera you want to ask for is the Falcon Flex.
[Falcon Flex™ \(flocksafety.com\)](#)

From: Flock Safety Customer Team <support@flocksafety.com>
Sent: Monday, November 27, 2023 2:45 PM
To: Mark Parker <mark.parker@prescott-az.gov>
Subject: Important Notice: 2024 Pricing Changes

Dear Mark Parker,

We are reaching out to inform you of an upcoming adjustment to the pricing of our Flock Safety Falcon® License Plate Recognition (LPR) cameras. Effective from January 1, 2024, the new price for fixed Flock Safety Falcon® cameras will be \$3,000 and the new price for the Flock Safety Falcon Flex® LPR cameras will be \$3,500 upon your next renewal(s). This adjustment will be reflected in your renewal invoice at that time.

We understand that price changes can be challenging, and we want to assure you that this decision was made after careful consideration. The new pricing reflects the rising costs of providing the high-quality service you expect from us, including materials, technology advancements, and labor. It also ensures that we can continue to invest in the development and enhancement of our products, supporting the safety and security goals of our valued customers like you.

We are committed to transparency and are here to support you through this transition. If you have questions or concerns, please do not hesitate to reach out to your Customer Success Manager or reply to this email.

Thank you for choosing Flock Safety as your trusted partner. We are dedicated to continuing to provide you with exceptional products and service in the years ahead.

Warm regards,
The Flock Safety Customer Team

flock safety

DOC-000262

Original filename: 20231127 - Important Notice_ 2024 Pricing Changes (1).pdf

Original path: Flock City Docs - Records/20231127 - Important Notice_ 2024

Pricing Changes (1).pdf

Document date: 2023-11-27

Document type: Email

Duplicate status: near (contained in thread DOC-000259)

Original page count: 1

SHA256: 43021aff1a4d30db81c7504f61233d1f7a912fe7b593979b9f67a55f4037e89c

Summary:

Flock Safety Customer Team emailed Mark Parker to announce 2024 pricing changes, setting fixed Falcon LPR cameras at \$3,000 and Falcon Flex cameras at \$3,500 effective January 1, 2024, to be reflected in renewal invoices.

From: ["Flock Safety Customer Team" <support@flocksafety.com>](mailto:support@flocksafety.com)
To: ["Mark Parker" <mark.parker@prescott-az.gov>](mailto:mark.parker@prescott-az.gov)
Date: 11/27/2023 2:45:46 PM
Subject: Important Notice: 2024 Pricing Changes

Dear Mark Parker,

We are reaching out to inform you of an upcoming adjustment to the pricing of our Flock Safety Falcon® License Plate Recognition (LPR) cameras. Effective from January 1, 2024, the new price for fixed Flock Safety Falcon® cameras will be \$3,000 and the new price for the Flock Safety Falcon Flex ® LPR cameras will be \$3,500 upon your next renewal(s). This adjustment will be reflected in your renewal invoice at that time.

We understand that price changes can be challenging, and we want to assure you that this decision was made after careful consideration. The new pricing reflects the rising costs of providing the high-quality service you expect from us, including materials, technology advancements, and labor. It also ensures that we can continue to invest in the development and enhancement of our products, supporting the safety and security goals of our valued customers like you.

We are committed to transparency and are here to support you through this transition. If you have questions or concerns, please do not hesitate to reach out to your Customer Success Manager or reply to this email.

Thank you for choosing Flock Safety as your trusted partner. We are dedicated to continuing to provide you with exceptional products and service in the years ahead.

Warm regards,
The Flock Safety Customer Team

The logo for Flock Safety, featuring the word "flock" in a dark green sans-serif font and "safety" in a black sans-serif font. A small green stylized bird icon is positioned between the two words.

DOC-000263

Original filename: 20231127 - Important Notice_ 2024 Pricing Changes.pdf

Original path: Flock City Docs - Records/20231127 - Important Notice_ 2024 Pricing Changes.pdf

Document date: 2023-11-27

Document type: Email

Duplicate status: near (contained in thread DOC-000259)

Original page count: 1

SHA256: f45ecbd16a699100a1c41220ed12724f654e6f152b969eb92255c2faed5b4b41

Summary:

Flock Safety Customer Team emailed Jason Small to announce 2024 pricing changes, setting fixed Falcon LPR cameras at \$3,000 and Falcon Flex cameras at \$3,500 effective January 1, 2024, reflected upon renewal.

From: ["Flock Safety Customer Team" <support@flocksafety.com>](mailto:support@flocksafety.com)
To: ["Jason Small" <jason.small@prescott-az.gov>](mailto:jason.small@prescott-az.gov)
Date: 11/27/2023 2:45:53 PM
Subject: Important Notice: 2024 Pricing Changes

Dear Jason Small,

We are reaching out to inform you of an upcoming adjustment to the pricing of our Flock Safety Falcon® License Plate Recognition (LPR) cameras. Effective from January 1, 2024, the new price for fixed Flock Safety Falcon® cameras will be \$3,000 and the new price for the Flock Safety Falcon Flex ® LPR cameras will be \$3,500 upon your next renewal(s). This adjustment will be reflected in your renewal invoice at that time.

We understand that price changes can be challenging, and we want to assure you that this decision was made after careful consideration. The new pricing reflects the rising costs of providing the high-quality service you expect from us, including materials, technology advancements, and labor. It also ensures that we can continue to invest in the development and enhancement of our products, supporting the safety and security goals of our valued customers like you.

We are committed to transparency and are here to support you through this transition. If you have questions or concerns, please do not hesitate to reach out to your Customer Success Manager or reply to this email.

Thank you for choosing Flock Safety as your trusted partner. We are dedicated to continuing to provide you with exceptional products and service in the years ahead.

Warm regards,
The Flock Safety Customer Team

The logo for Flock Safety, featuring the word "flock" in a dark green, lowercase, sans-serif font, followed by the word "safety" in a dark grey, lowercase, sans-serif font. A small green leaf icon is positioned between the two words.

DOC-000264

Original filename: 20231127 - RE_ Important Notice_ 2024 Pricing Changes.pdf

Original path: Flock City Docs - Records/20231127 - RE_ Important Notice_ 2024 Pricing Changes.pdf

Document date: 2023-11-27

Document type: Email

Duplicate status: near (contained in thread DOC-000261)

Original page count: 1

SHA256: 4f99392fffd110001232908d0076f12eb1fbbb0965c3694b2d06b769b1e133cc

Summary:

An internal forward of a Flock Safety notice announcing 2024 pricing changes for Falcon and Falcon Flex LPR cameras, setting new prices of \$3,000 (fixed) and \$3,500 (Flex) effective January 1, 2024 upon renewal.

From: "Jason Small" <jason.small@prescott-az.gov>
To: "Mark Parker" <mark.parker@prescott-az.gov>
Date: 11/27/2023 3:36:42 PM
Subject: RE: Important Notice: 2024 Pricing Changes

Thanks

From: Mark Parker <mark.parker@prescott-az.gov>
Sent: Monday, November 27, 2023 3:31 PM
To: Jason Small <jason.small@prescott-az.gov>
Subject: Fw: Important Notice: 2024 Pricing Changes

Fyi

From: Flock Safety Customer Team <support@flocksafety.com>
Sent: Monday, November 27, 2023 2:45 PM
To: Mark Parker <mark.parker@prescott-az.gov>
Subject: Important Notice: 2024 Pricing Changes

Dear Mark Parker,

We are reaching out to inform you of an upcoming adjustment to the pricing of our Flock Safety Falcon® License Plate Recognition (LPR) cameras. Effective from January 1, 2024, the new price for fixed Flock Safety Falcon® cameras will be \$3,000 and the new price for the Flock Safety Falcon Flex ® LPR cameras will be \$3,500 upon your next renewal(s). This adjustment will be reflected in your renewal invoice at that time.

We understand that price changes can be challenging, and we want to assure you that this decision was made after careful consideration. The new pricing reflects the rising costs of providing the high-quality service you expect from us, including materials, technology advancements, and labor. It also ensures that we can continue to invest in the development and enhancement of our products, supporting the safety and security goals of our valued customers like you.

We are committed to transparency and are here to support you through this transition. If you have questions or concerns, please do not hesitate to reach out to your Customer Success Manager or reply to this email.

Thank you for choosing Flock Safety as your trusted partner. We are dedicated to continuing to provide you with exceptional products and service in the years ahead.

Warm regards,
The Flock Safety Customer Team

flock safety

Original filename: 20231127 - Re_ Important Notice_ 2024 Pricing Changes (1).pdf

Original path: Flock City Docs - Records/20231127 - Re_ Important Notice_ 2024 Pricing Changes (1).pdf

Document date: 2023-11-27

Document type: Email

Duplicate status: unique

Original page count: 1

SHA256: 00e6560d8a7433a8cf07a2a982b5378000ee3afa49a3b46cb02600ca8543a80c

Summary:

An internal Prescott email forwarding a Flock Safety notice about 2024 pricing changes, stating that fixed Falcon cameras will be \$3,000 and Falcon Flex cameras \$3,500 upon renewal effective January 1, 2024. Mark Parker recommends requesting the Falcon Flex camera.

From: "Kyle Alltop" <kyle.alltop@prescott-az.gov>
To: "Mark Parker" <mark.parker@prescott-az.gov>
Date: 11/27/2023 3:57:07 PM
Subject: Re: Important Notice: 2024 Pricing Changes

Thank you

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From: Mark Parker <mark.parker@prescott-az.gov>
Sent: Monday, November 27, 2023 3:30:35 PM
To: Kyle Alltop <kyle.alltop@prescott-az.gov>
Subject: Fw: Important Notice: 2024 Pricing Changes

New pricing came to my email today. The camera you want to ask for is the Falcon Flex.
[Falcon Flex™ \(flocksafety.com\)](#)

From: Flock Safety Customer Team <support@flocksafety.com>
Sent: Monday, November 27, 2023 2:45 PM
To: Mark Parker <mark.parker@prescott-az.gov>
Subject: Important Notice: 2024 Pricing Changes

Dear Mark Parker,

We are reaching out to inform you of an upcoming adjustment to the pricing of our Flock Safety Falcon® License Plate Recognition (LPR) cameras. Effective from January 1, 2024, the new price for fixed Flock Safety Falcon® cameras will be \$3,000 and the new price for the Flock Safety Falcon Flex® LPR cameras will be \$3,500 upon your next renewal(s). This adjustment will be reflected in your renewal invoice at that time.

We understand that price changes can be challenging, and we want to assure you that this decision was made after careful consideration. The new pricing reflects the rising costs of providing the high-quality service you expect from us, including materials, technology advancements, and labor. It also ensures that we can continue to invest in the development and enhancement of our products, supporting the safety and security goals of our valued customers like you.

We are committed to transparency and are here to support you through this transition. If you have questions or concerns, please do not hesitate to reach out to your Customer Success Manager or reply to this email.

Thank you for choosing Flock Safety as your trusted partner. We are dedicated to continuing to provide you with exceptional products and service in the years ahead.

Warm regards,
The Flock Safety Customer Team

flock safety

Original filename: 20240109 - FLOCK.pdf

Original path: Flock City Docs - Records/20240109 - FLOCK.pdf

Document date: 2024-01-09

Document type: Email

Duplicate status: near

Original page count: 28

SHA256: f4fd606218f0ea5091a5e6d1c0bc259de6fd50f31550bb1542de084fd5295108

Summary:

Email thread between Prescott Police Sgt. Mark Parker and Flock Safety staff attaching a Flock quote for next budget year planning, and discussing contract renewal terms and camera relocation/installation status. Includes an attached non-binding Flock Safety proposal with a Year 1 subtotal and contract total of \$50,500.00 plus estimated tax.

From: "Mark Parker" <mark.parker@prescott-az.gov>
To: "Jason Small" <jason.small@prescott-az.gov>
CC: "Kyle Alltop" <kyle.alltop@prescott-az.gov>
Date: 1/9/2024 1:04:30 PM
Subject: FLOCK

Lt, flock quote you requested for next budget year attached.

Best regards,

Mark S. Parker
Sergeant, Patrol Bureau
Prescott Police Department
222 S. Marina Street | Prescott, AZ 86303
Ph: 928.777.1997 | Fax: 928.778.3739

From: Alysha Stanton <alysha.stanton@flocksafety.com>
Sent: Tuesday, January 9, 2024 11:57:02 AM
To: Mark Parker <mark.parker@prescott-az.gov>
Cc: Shelby Marsh <shelby.marsh@flocksafety.com>; Kraig Gardner <kraig.gardner@flocksafety.com>; Hamza Al Baroudi <hamza.albaroudi@flocksafety.com>
Subject: Re: PENDING ITEMS

Sgt. Parker,

Please see the quote attached that can be used for budgeting in June.

On Fri, Jan 5, 2024 at 6:14 PM Mark Parker <mark.parker@prescott-az.gov> wrote:

Thank you.

From: Alysha Stanton <alysha.stanton@flocksafety.com>
Sent: Thursday, January 4, 2024 7:19 PM
To: Shelby Marsh <shelby.marsh@flocksafety.com>
Cc: Kraig Gardner <kraig.gardner@flocksafety.com>; Hamza Al Baroudi <hamza.albaroudi@flocksafety.com>; Mark Parker <mark.parker@prescott-az.gov>
Subject: Re: PENDING ITEMS

Sgt Parker,

Your renewal (and next invoice) is set to occur on 6/14/20. You can find this in the billing tab in your Flock Safety portal. I reached out to our billing team to see what the invoice amount will be for. I'll send that your way once they respond to me.

Billing

NOTE: Data shown here is not updated in real time. Changes made to your account could take more than 24 hours to update here.

Account billing address on file
222 S Marina St
Prescott, Arizona 86303
[Edit Address](#)

- Invoices
- ✓ Contracts
- Contacts

Contract	Products	Deployment	Renewal Date
00023061 New Business Added 06/15/23	16 Flock Safety Falcon ® 16 Professional Services - Standard Implementation Fee 1 Flock Safety Advanced Search	AZ - Prescott	06/14/24

On Thu, Jan 4, 2024 at 10:41 AM Shelby Marsh <shelby.marsh@flocksafety.com> wrote:

Good Morning Sgt.,

I am looping in [@Kraig Gardner](#), [@Hamza Al Baroudi](#), and [@Alysha Stanton](#) for assistance -

Team - can we connect with Sgt. Parker regarding questions around his contract?

Thank you!



Shelby Marsh (she/her)
Project Manager
470-697-1121 | shelby.marsh@flocksafety.com

flock safety



On Wed, Jan 3, 2024 at 6:22 PM Mark Parker <mark.parker@prescott-az.gov> wrote:

Thank you. I just left my Lieutenant and he is requesting a copy of what our next contract will look like for pricing, we are beginning the budget process and this is needed for budget planning. Also, what is our current contract term as far as the month is starts and ends?

Best regards,



Mark S. Parker

Sergeant, Traffic Safety

222 S. Marina Street | Prescott, AZ 86303

Ph: 928.777.1997 | Fax: 928.778.3739

Email: mark.parker@prescott-az.gov

Web: www.prescottpolice.org

From: Shelby Marsh <shelby.marsh@flocksafety.com>

Sent: Wednesday, January 3, 2024 12:32 PM

To: Mark Parker <mark.parker@prescott-az.gov>

Subject: Re: PENDING ITEMS

Good Afternoon Sgt. Parker,

I have checked in with my Field Team today for an update and am just waiting to hear back regarding our mobilization plan. I will let you know as soon as I hear from them.

I hope you had a great holiday season!

Thank you!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Tue, Dec 19, 2023 at 4:42 PM Mark Parker <mark.parker@prescott-az.gov> wrote:

Per our conversation, 3 & 14 look correct on the map. Yes, I can connect with the tech regarding #6. Since we took some off, please add the damaged camera #3 to the list, it should just need a new pole.

Best regards,



Mark S. Parker

Sergeant, Traffic Safety

222 S. Marina Street | Prescott, AZ 86303

Ph: 928.777.1997 | Fax: 928.778.3739

Email: mark.parker@prescott-az.gov

Web: www.prescottpolice.org

From: Shelby Marsh <shelby.marsh@flocksafety.com>

Sent: Tuesday, December 19, 2023 3:15 PM

To: Mark Parker <mark.parker@prescott-az.gov>

Subject: Re: PENDING ITEMS

Good Afternoon Sgt. Parker,

I appreciate the call today. I understand your frustration and am working diligently to get your remaining devices in the ground.

I have asked my Field Team to prioritize the relocations of Devices #03 and #15 on the schedule. Does it work for you to connect with the techs when they are onsite regarding any outstanding concerns you have with Devices #04, #06, or #14?

For good measure, do you mind checking out your Deployment Plan [Here](#) and confirming you are good with the updated locations for Devices #03 and #15?

11/25/2025

The Field Team said they would relay install dates to me by the end of day, tomorrow. I will reach out with those dates as soon as I receive them!

Thank you Sgt.!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Tue, Dec 19, 2023 at 4:11 PM Mark Parker <mark.parker@prescott-az.gov> wrote:

Shelby,

Below is the approved list from July:

PENDING 14: From signal pole to extension arm

PENDING 3: From signal pole to extension arm

CANCEL 15: Move to next intersection signal pole, Sheldon/Marina to extension arm.

CANCEL 4: Move to next intersection signal pole, Gurley/Sheldon signal extension arm.

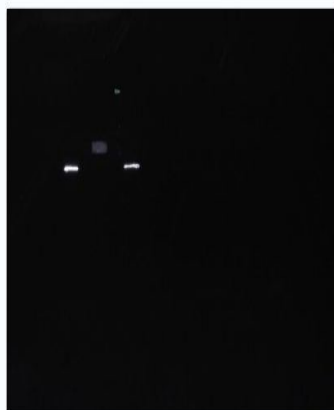
COMPLETED 6: From signal pole to extension arm.

COMPLETED 5: Move to next intersection signal pole, Williamson Valley/ Iron Springs to signal extension arm.

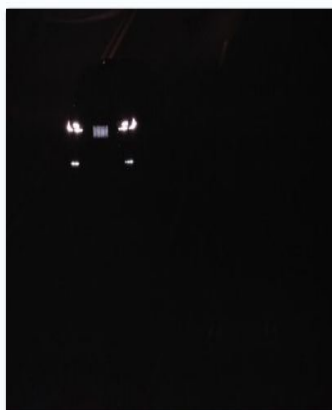
COMPLETED 16: From signal pole to extension arm.

CAMERA 6: THIS IS THE CAMERA I HAD A QUESTION REGARDING SUNLIGHT AND QUALITY OF PLATE READS.

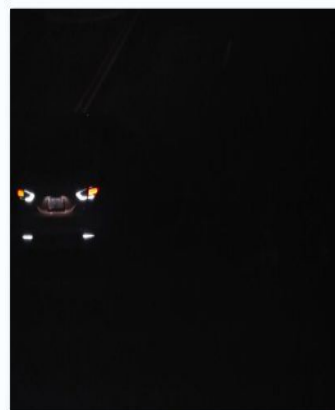
CAMERA 7: SEE BELOW – NIGHT TIME READS ARE LOW QUALITY, CAMERA NOT DETECTING PLATE. IF YOU ZOOM IN ON THE PHOTO IN FLOCK YOU CAN SEE THE PLATE, BUT THE SYSTEM CANNOT. POSSIBLY DUE TO LOW LIGHT IN THIS AREA?



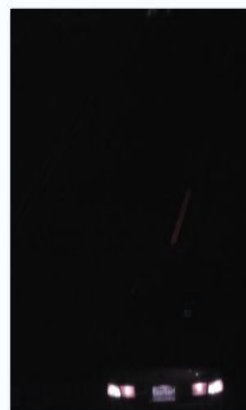
Date 12/12/2023, 11:47:51 PM
Location (07) Willow Creek NB
/ Commerce



Date 12/12/2023, 11:39:33 PM
Location (07) Willow Creek NB
/ Commerce



Date 12/12/2023, 11:35:18 PM
Location (07) Willow Creek NB
/ Commerce



Date 12/12/2023, 11:35:18 PM
Location (07) Willow Creek NB
/ Commerce



From: Shelby Marsh <shelby.marsh@flocksafety.com>

11/25/2025

Sent: Tuesday, July 18, 2023 9:59 AM
To: Mark Parker <mark.parker@prescott-az.gov>
Cc: Jason Small <jason.small@prescott-az.gov>; Kraig Gardner <kraig.gardner@flocksafety.com>; Caity Peak <caity.peak@flocksafety.com>; Eddie Tukes <eddie.tukes@flocksafety.com>; Michael Franzen <michael.franzen@flocksafety.com>; Darien Watson <darien.watson@flocksafety.com>
Subject: Re: New Device Installation

Good Morning Sgt. Parker,

Our field technician will be giving you a call shortly.

Thank you!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Mon, Jul 17, 2023 at 12:21 AM Mark Parker <mark.parker@prescott-az.gov> wrote:

Thank you Shelby,

Here are the locations to adjust and a brief explanation:

I've noted instances of stolen cars and other hot listings passing through locations and not alerting, after much testing I've found this to be due to shadowing. Vehicle in curb lane concealing vehicle in fast lane. These adjustments will allow the camera to have the same view of both lanes irregardless of lane positioning. Thats my thought anyway; the goal is to increase the long term efficiency of the cameras and reduce missed plate reads as much as possible.

6: From signal pole to extension arm

5: Move to next intersection signal pole, Williamson Valley/ Iron Springs to signal extension arm

15: Move to next intersection signal pole, Sheldon/Marina to extension arm

16: From signal pole to extension arm

14: From signal pole to extension arm

4: Move to next intersection signal pole, Gurley/Sheldon signal extension arm

3: From signal pole to extension arm

Temporary Camera Locations:

9: Gurley/Gail Gardner EB on Extension Arm

13: Prescott Lakes Pkwy/ south Walmart entrance Signal extension arm, SB traffic

For Wednesday I have scheduled a bucket truck and I will provide the traffic control. I have spoken to the inspector and LE traffic control satisfies their requirements; with that, the traffic control portion of the permits has been closed and no inspections are needed.

I would like the crew to meet me in the morning at:

430 N Virginia St, Prescott, AZ 86301. Once there they can call me on my cell: 928-925-4679 and I will escort them into the yard where we will meet with the signals crew, who will be operating the bucket truck.

Please coordinate prior communication between the install crew and I so we can work out any issues beforehand.

Thank you,

Mark S. Parker
Sergeant, Patrol Bureau
Prescott Police Department
222 S. Marina Street | Prescott, AZ 86303

11/25/2025

Ph: 928.777.1997 | Fax: 928.778.3739

From: Shelby Marsh <shelby.marsh@flocksafety.com>
Sent: Friday, July 14, 2023 9:08:57 AM
To: Mark Parker <mark.parker@prescott-az.gov>
Cc: Jason Small <jason.small@prescott-az.gov>; Kraig Gardner <kraig.gardner@flocksafety.com>; Caity Peak <caity.peak@flocksafety.com>; Eddie Tukes <eddie.tukes@flocksafety.com>; Michael Franzen <michael.franzen@flocksafety.com>; Darien Watson <darien.watson@flocksafety.com>
Subject: Re: FW: New Device Installation

Good Morning Sgt. Parker,

I very much appreciate your patience as we work through the installation process. See below -

- Please provide the location #s for the installed cameras you would like to be adjusted for optimal captures. Also, provide what adjustments this would entail. We will make sure to notify you of this visit but try to be as specific as possible when describing the desired adjustments.
- Do you have recommendations for temporary locations for #9 and #13? I can bring in our deployment specialists to assist if needed.
- We are set to begin maintenance on **Tuesday, July 18th**. I will be sure to connect you with the field tech so you can meet them onsite.
- Please confirm a bucket truck and TC will be available next week.

Thank you!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

11/25/2025

flock safety



On Tue, Jul 11, 2023 at 9:00 AM Shelby Marsh <shelby.marsh@flocksafety.com> wrote:

Good Morning Sgt. Parker,

We heard back from ADOT regarding #9 and #13 - we are currently working on revising a few things, based on their feedback. I will let you know when we re-submit.

Because we are a week out from installing 02, 05 (maintenance), 08, 10, and 11 (maintenance), I have connected with my Permitting team to contact ADOT, according to their guidelines. An inspector being present is part of their required guidelines.

Are you able to provide a bucket truck for 10's installation?

Thank you!

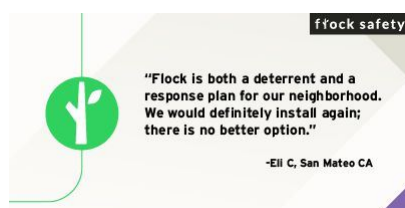


Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Wed, Jul 5, 2023 at 11:43 AM Shelby Marsh <shelby.marsh@flocksafety.com> wrote:

Good Morning Sgt. Parker, please see below -

1. What is the ADOT permit status for cameras #9 & #13 *This morning our Permitting Manager reached out directly to AZDOT and asked for a status update for these permits. I will let you know as soon as we hear back.*
2. What is the need for the inspector at locations #2 & #8 and is this something that we can handle pre-install? (see attached) **Permit conditions include: start inspections must be scheduled before any work is performed. Inspections should be scheduled through the Prescott Permit Portal, so please tag the permitting manager to log into the portal and schedule. If this is not possible, then please call the Building Division at 928-777-1371. Final inspection is also required. The installation for #2 and**

11/25/2025

2. #8 is tentatively scheduled for Wednesday, 7/19. I have made a note to ping our Permitting Dept prior.

Thank you!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Fri, Jun 30, 2023 at 4:15 PM Shelby Marsh <shelby.marsh@flocksafety.com> wrote:

Good Afternoon Sergeant Parker,

I have attached the permit for Location #8. I will also make sure to connect you with the field technician at least a week prior to your installation. I will get back to you with answers for #2 and #3 as soon as I can!

Have a great weekend! Thank you!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Wed, Jun 28, 2023 at 1:45 PM Mark Parker <mark.parker@prescott-az.gov> wrote:

Shelby,

I've returned from military duty and will be taking this back over from Lt. Small. I have a few questions/requests:

1. Can you send me the last revision of the City of Prescott permit that includes the updated location for camera #8

11/25/2025

2. What is the ADOT permit status for cameras #9 & #13
3. What is the need for the inspector at locations #2 & #8 and is this something that we can handle pre-install?
4. I can coordinate the bucket truck again for #10 on July 19th. I would like the person who is coming up to do the installs to coordinate with me at least a week prior to coming up, if not sooner. I had the bucket truck and a traffic control team here for the last install but since we didn't have any contact with the installer our people and your people were never connected...

Thank you,



Mark S. Parker

Sergeant, Patrol Bureau

222 S. Marina Street | Prescott, AZ 86303

Ph: 928.777.1997 | Fax: 928.778.3739

Email: mark.parker@prescott-az.gov

Web: www.prescottpolice.org



From: Jason Small <jason.small@prescott-az.gov>
Sent: Wednesday, June 28, 2023 8:39 AM
To: Mark Parker <mark.parker@prescott-az.gov>
Subject: Fwd: New Device Installation

Get [Outlook for iOS](#)

From: Shelby Marsh <shelby.marsh@flocksafety.com>
Sent: Wednesday, June 28, 2023 8:36:24 AM
To: Jason Small <jason.small@prescott-az.gov>
Cc: Kraig Gardner <kraig.gardner@flocksafety.com>; Ellen Ziegler <ellen.ziegler@flocksafety.com>
Subject: Re: New Device Installation

Good Morning Lt. Small,

I apologize for the delay in getting back with you! It looks like our tech was unable to install #2 and #8 due to not being able to get ahold of the inspector to meet him onsite. Can you please confirm the phone number and email address of the inspector? I will be sure to connect with them the week of the install to coordinate the site visit.

My field team would also like to know if you have a bucket truck we can utilize to install #10? I am really pushing for the team to knock out 2, 8, and 10 in one more mobilization, currently slated for July 19th.

Thanks Lt.!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Fri, Jun 16, 2023 at 3:16 PM Jason Small <jason.small@prescott-az.gov> wrote:

Shelby

Thanks a bunch.

Jason Small

Special Operations Bureau Lieutenant



222 S. Marina St. Prescott Az 86303

928-777-1942

jason.small@prescott-az.gov

From: Shelby Marsh <shelby.marsh@flocksafety.com>
Sent: Friday, June 16, 2023 1:15 PM
To: Jason Small <jason.small@prescott-az.gov>
Cc: Kraig Gardner <kraig.gardner@flocksafety.com>; Mark Parker <mark.parker@prescott-az.gov>; Caity Peak <caity.peak@flocksafety.com>; Scout Cappello <scout.cappello@flocksafety.com>
Subject: Re: New Device Installation

Good Afternoon Lt. Small,
11/25/2025

I greatly appreciate your patience throughout this process. All locations are now installed, except #2, #8, and #10.

#2 and #8 are scheduled to be installed next Thursday, June 22nd. #10 is in the queue to be scheduled and I will keep you posted when I receive a hard date.

Have a great weekend!

Thank you!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



11/25/2025

On Thu, Jun 15, 2023 at 5:09 PM Shelby Marsh
<shelby.marsh@flocksafety.com> wrote:

Good Afternoon Lt. Small,

I received your voicemail. I am working with my team to determine what is left to complete for this project. I will let you know as soon as possible.

Have a great night!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



On Wed, Jun 14, 2023 at 1:19 PM Shelby Marsh
<shelby.marsh@flocksafety.com> wrote:

Good Afternoon Sergeant,

Flock Technician Ra Grant is currently installing your devices onsite. If you could give him a call at 470-905-7134 to connect at a location, that would be great!

I appreciate your patience during this process! Thank you!



Shelby Marsh (she/her)

Project Manager

470-697-1121 |
shelby.marsh@flocksafety.com

flock safety



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Alysha Stanton

Customer Success, Law Enforcement

678.294.9804 | alysha.stanton@flocksafety.com

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Alysha Stanton

Customer Success, Law Enforcement

678.294.9804 | alysha.stanton@flocksafety.com

Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Alysha Stanton
alysha.stanton@flocksafety.com
6782949804

Created Date: 01/08/2024
Expiration Date: 02/07/2024
Quote Number: Q-60399
PO Number:



Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 222 S Marina St Prescott, Arizona 86303

Ship To: 222 S Marina St Prescott, Arizona 86303

Billing Company Name: AZ - Prescott PD

Subscription Term: 12 Months

Billing Contact Name:

Payment Terms: Net 30

Billing Email Address:

Retention Period: 30 Days

Billing Phone:

Billing Frequency: Annual - First Year at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			
Flock Safety LPR Products			
Flock Safety Falcon ®	Included	16	Included
Flock Safety FlockOS Add Ons			
Flock Safety Advanced Search		1	\$40,000.00

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			

Subtotal Year 1: \$50,500.00

Annual Recurring Subtotal:

Estimated Tax: \$4,216.75

Contract Total: \$50,500.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Community

FlockOS Features	Description
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Original filename: 20240206 - AZ - Prescott PD - Law Enforcement Agreement - (1).docx.pdf

Original path: Flock City Docs - Records/20240206 - AZ - Prescott PD - Law Enforcement Agreement - (1).docx.pdf

Document date: 2024-02-06

Document type: Email with attached Order Form

Duplicate status: unique

Original page count: 8

SHA256: 403f95d69f05b186ec89efcabca2c36c3ed3605643e90f32d2f99b60c7887e9c

Summary:

An internal Prescott PD email from Tommi Dow forwarding an updated Flock Safety quote/order form that adds a community camera program, totaling \$45,000 for a 12-month term. The attached order form details Flock Safety Platform, FlockOS Elite, Wing Gateways, and community program implementation fees.

From: ["Tommi Dow" <tommi.dow@prescott-az.gov>](mailto:tommi.dow@prescott-az.gov)
To: ["Corey Kasun" <corey.kasun@prescott-az.gov>](mailto:corey.kasun@prescott-az.gov)
CC: ["Jeremy Sutton" <jeremy.sutton@prescott-az.gov>](mailto:jeremy.sutton@prescott-az.gov)
Date: 2/6/2024 10:32:16 AM
Subject: AZ - Prescott PD - Law Enforcement Agreement - (1).docx

Here is the updated quote with the community camera program included.

This would allow the community (business and individual) camera to be registered with us for viewing during an event. It includes a website built and provided by Flock for the registration(s).

The total came out to \$45,000.00

Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Hamza Al Baroudi
hamza.albaroudi@flocksafety.com
4804892024

flock safety



ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

Customer:	AZ - Prescott PD	Initial Term:	12 Months
Legal Entity Name:	AZ - Prescott PD	Renewal Term:	Months
Accounts Payable Email:	jeremy.sutton@prescott-az.gov	Payment Terms:	Net 30
Address:	222 S Marina St Prescott, Arizona 86303	Billing Frequency:	Annual Plan - First Year Invoiced at Signing.
		Retention Period:	30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$34,000.00
Flock Safety Flock OS			
FlockOS® Elite Package	Included	1	Included
Flock Safety Video Products			
Flock Safety Wing™ Gateway - 128 Streams	Included	2	Included
Flock Safety Platform Add Ons			
FlockOS Community Program - 20 / 160	Included	160	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Wing Gateway Implementation Fee	\$500.00	2	\$1,000.00
Professional Services - Community Program Implementation Fee - 20 / 160	\$10,000.00	1	\$10,000.00

Subtotal Year 1:	\$45,000.00
Annual Recurring Subtotal:	\$34,000.00
Estimated Tax:	\$3,674.00
Contract Total:	\$45,000.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a “**Renewal Term**”) unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

Community Program will be subject to pre-payment by Customer. After 270 days, if more than 25% of the pre-paid connections have not been utilized, the outstanding connections will automatically be converted to Customer-subscribed Flock Safety Wing(s). No additional signature will be required for automatic conversion to Flock Safety Wing. In the alternative, Customer will have the option to convert unused funds from the pre-paid connections to purchase Flock Hardware (including, Flock Safety Falcon, Flock Safety Raven, Flock Safety Condor, etc.). Customer signature shall be required to convert pre-paid connections to Flock Hardware. For the avoidance of doubt, all conversions will: 1) be subject to Flock’s Terms and Conditions including but not limited to the Reinstall Fee Schedule; and 2) will become part of Customer’s Flock Service subscription and automatically renew for successive renewal terms of the greater of one (1) year or the length set forth on the Order Form, unless Customer gives Flock notice of non-renewal at least thirty (30) days prior to the end of the Term. Customer shall not be entitled to a refund for the Community Program, including for any unused funds or connections. Customer represents and warrants that Customer will obtain permission for Flock to install Flock Hardware related to the Community Program on any third-party property.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$45,000.00
Annual Recurring after Year 1	\$34,000.00
Contract Total	\$45,000.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
One-Time Fees	Service Description	
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:

PO Number:

DOC-000377

Original filename: 20240206 - Fw_ Flock Safety - Flock OS Quote_Pricing.pdf

Original path: Flock City Docs - Records/20240206 - Fw_ Flock Safety - Flock OS Quote_Pricing.pdf

Document date: 2024-02-06

Document type: Email with Order Form/Quote

Duplicate status: near

Original page count: 7

SHA256: bf6c1910f67c0d8daea1df2b785c0e6a04d569a4d2445bc9438cde7f11263b17

Summary:

An email forwarding a Flock Safety Flock OS quote and order form for AZ - Prescott PD, detailing a 12-month initial term with pricing including a \$36,500 annual platform cost and \$38,750 contract total. The order form lists hardware/software products, professional services fees, billing schedule, discounts, and FlockOS Elite features.

From: ["Tommi Dow" <tommi.dow@prescott-az.gov>](mailto:tommi.dow@prescott-az.gov)
To: ["Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>](mailto:hamza.albaroudi@flocksafety.com)
Date: 2/6/2024 10:14:15 AM
Subject: Fw: Flock Safety - Flock OS Quote/Pricing

Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Dan Murdock
dan.murdock@flocksafety.com
3124153858



EXHIBIT A ORDER FORM

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: amy.bonney@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: 24 Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$36,500.00
Flock Safety Flock OS			
FlockOS™	Included	1	Included
Flock Safety Video Products			
Flock Safety Condor™ Fixed Camera w/ Agency Provided LTE	Included	1	Included
Flock Safety Wing™ VMS	Included	100	Included
Flock Safety Wing™ Gateway - 8 Streams	Included	1	Included
Flock Safety Wing™ Gateway - 16 Streams	Included	1	Included
Flock Safety Wing™ Gateway - 32 Streams	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Condor Professional Services - Standard Implementation Fee	\$750.00	1	\$750.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00
Professional Services - Wing Implementation Fee	\$500.00	1	\$500.00

Subtotal Year 1:	\$38,750.00
Annual Recurring Subtotal:	\$36,500.00
Discounts:	\$1,150.00
Estimated Tax:	\$542.76
Contract Total:	\$38,750.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$38,750.00
Annual Recurring after Year 1	
Contract Total	\$38,750.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$1,150.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Elite

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
Convoy Search	Identify vehicles that have been seen together so you can verify a potential accomplice and getaway car used during a string of vehicle thefts; Show me vehicles that were seen near this specific car multiple times.
Visual Search	Upload a suspect vehicle photo from and alternative source (i.e. CCTV, doorbell camera, mobile phone), and machine learning will match it to vehicles recorded by Flock Safety cameras in the past 30 days
Multi Geo Search	Perform single and multi-location-based searches to link a suspect vehicle to one, or multiple crime scenes
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera
Custom Hot List Deconfliction Portal	Allows Flock users to identify overlapping investigations and provide the contact information of opted-in parties to facilitate collaboration.
Hot List Attachments	The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts
Unlimited Vehicle Description Alerts	Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization's network.
Real-Time Routing (Formerly Vehicle Pursuit)	Displays possible vehicle routes on the Map after Hot List Hits
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	Ability for customers (and Flock Admins) to add & view public and proprietary ESRI map layers to FlockOS' Map experience.
AVL Connection	Displays Automatic Vehicle Location (AVL) of Patrol Vehicles on the Map, providing additional situational awareness.

CAD Connection	Displays Computer Aided Dispatch (CAD) alerts such as 911 calls on the Map, providing additional context.
Body Camera/Dash Camera Integration	Displays Body Worn Camera (BWC) locations on the Map, providing additional situational awareness.
Floor Plans	Displays interior floor plans of buildings on the Map, providing additional situational awareness
Camera Registry Program	Flock Safety built and maintained agency website that allows citizens to register their cameras and indicate that they may be viewed by law enforcement. Law enforcement can view each registered camera's location on the FlockOS map.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____

Original filename: 20240206 - Re_ Flock OS Quote (1).pdf

Original path: Flock City Docs - Records/20240206 - Re_ Flock OS Quote (1).pdf

Document date: 2024-02-06

Document type: Email

Duplicate status: unique

Original page count: 15

SHA256: f713e42b59c56cacc6fd8b985cec5433e97bafc3506b6ef58d26868acbde1f7b

Summary:

Email from Flock Safety Territory Sales Manager Hamza Al Baroudi to Prescott PD's Tommi Dow providing an attached Flock OS quote/order form for budgeting purposes after a prior meeting with IT. The attachment includes company overview, software feature descriptions, and an unsigned order form for AZ - Prescott PD.

From: "Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>
To: "Tommi Dow" <tommi.dow@prescott-az.gov>
CC: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
Date: 2/6/2024 10:09:12 AM
Subject: Re: Flock OS Quote

Please see the attached quote.

On Tue, Feb 6, 2024 at 9:27 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Yes, sir. What time is the meeting?

On Tue, Feb 6, 2024 at 8:15 AM Tommi Dow <tommi.dow@prescott-az.gov> wrote:
Hamza,

Good morning,

I have to provide Command Staff with pricing today for the Flock OS Quote for budgeting purposes.

After your meeting last week with Jeremy and IT, do you have a possible figure for us?

Thank you,

Tommi Dow

Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303

Ph: 928-777-1952 ext 1 | Cell: 928-899-0168 | Fax: 928-778-3739

tommi.dow@prescott-az.gov

NOTICE: This message is intended exclusively for the individual or entity to which it is addressed. This communication may contain information that is law enforcement sensitive, for official use only, sensitive but unclassified, proprietary, privileged, and may be legally protected or otherwise exempt from disclosure. If you are not the intended recipient, you are hereby notified that any disclosure, dissemination, copying or distribution of this transmission is strictly prohibited. If you have received this message in error, please notify the sender immediately by email and immediately delete this message and all of its attachments.



Hamza Al Baroudi
Territory Sales Manager



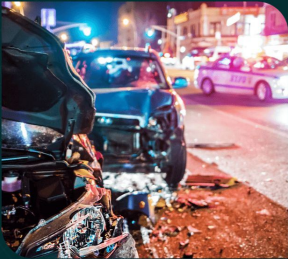
 [\(480\) 489-2024](tel:(480)489-2024)  [4804892024](tel:4804892024)  flocksafety.com

flock safety

FLOCK QUARTERLY PRODUCT UPDATE

You asked.
We listened.

February 13th at 1 PM ET / 10 AM PT



flock safety



Hamza Al Baroudi
Territory Sales Manager



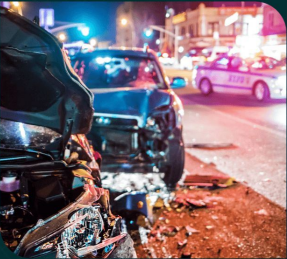
 [\(480\) 489-2024](tel:(480)489-2024)  [4804892024](tel:4804892024)  flocksafety.com

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FLOCK QUARTERLY PRODUCT UPDATE

You asked.
We listened.

February 13th at 1 PM ET / 10 AM PT



flock safety

Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Hamza Al Baroudi
hamza.albaroudi@flocksafety.com
4804892024

flock safety

Company Overview

At Flock Safety, technology unites law enforcement and the communities they serve to eliminate crime and shape a safer future, together. We created the first public safety operating system to enable neighborhoods, schools, businesses, and law enforcement to work together to collect visual, audio, and situational evidence across an entire city to solve and prevent crime.

Our connected platform, comprised of License Plate Recognition (LPR), live video, audio detection, and a suite of integrations (AVL, CAD & more), alerts law enforcement when an incident occurs and turns unbiased data into objective answers that increase case clearance, maximize resources, and reduce crime -- all without compromising transparency or human privacy.

Join thousands of agencies reducing crime with Flock Safety's public safety operating system

2000+ communities with private- public partnerships	120 incident alerts / minute	1B+ 1B+ vehicles detected / month	<60%* <60% local crime reduction in Flock cities
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*According to a 2019 study conducted by Cobb County Police Department

Introduction

Layer Intelligence to Solve More Crime

The pathway to a safer future looks different for every community. As such, this proposal presents a combination of products that specifically addresses your public safety needs, geographical layout, sworn officer count, and budget. These components make up your custom public safety operating system, a connected device network and software platform designed to transform real-time data into a panoramic view of your jurisdiction and help you zero in on the leads that solve more cases, prevent future crimes, and foster trust in the communities you serve.

Software Platform

Flock Safety's out-of-box software platform collects and makes sense of visual, audio, and situational evidence across your entire network of devices.

Out-of-Box Software Features

Simplified Search	Get a complete view of all activity tied to one vehicle in your network of privately and publicly owned cameras. The user-friendly search experience allows officers to filter hours of footage in seconds based on time, location, and detailed vehicle criteria using patented Vehicle Fingerprint™ technology. Search filters include: • Vehicle make • Body type • Color • License plates ◦ Partial tags ◦ Missing tags ◦ Temporary tags ◦ State recognition • Decals • Bumper stickers • Back racks • Top racks
National and Local Sharing	Access 1B+ additional plate reads each month without purchasing more cameras. Solve cross-jurisdiction crimes by opting into Flock Safety's sharing networks, including one-to-one, national, and statewide search networks. Users can also receive alerts from several external LPR databases: <i>California SVS</i> <i>FDLE</i> <i>FL Expired Licenses</i> <i>FL Expired Tags</i> <i>FL Sanctioned Drivers</i> <i>FL Sex Offenders</i> <i>Georgia DOR</i> <i>IL SOS</i> <i>Illinois Leads</i> <i>NCIC</i> <i>NCMEC Amber Alert</i> <i>REJIS</i> <i>CCIC</i> <i>FBI</i>
Real-time Alerts	Receive SMS, email, and in-app notifications for custom Hot Lists, NCIC wanted lists, AMBER alert, Silver alerts, Vehicle Fingerprint matches, and more.
Interactive ESRI Map	View your AVL, CAD, traffic, and LPR alerts alongside live on-scene video from a single interactive map for a birdseye view of activity in your jurisdiction.
Vehicle Location Analysis	Visualize sequential Hot List alerts and the direction of travel to guide officers to find suspect vehicles faster.

Out-of-Box Software Features (Continued)

Transparency Portal	Establish community trust with a public-facing dashboard that shares policies, usage, and public safety outcomes related to your policing technology.
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Insights Dashboard	Access at-a-glance reporting to easily prove ROI, discover crime and traffic patterns and prioritize changes to your public safety strategy by using data to determine the most significant impact.
Native MDT Application	Download FlockOS to your MDTs to ensure officers never miss a Hot List alert while out on patrol.
Hot List Attachments	Attach relevant information to Custom Hot List alerts. Give simple, digestible context to Dispatchers and Patrol Officers responding to Hot List alerts so they can act confidently and drive better outcomes. When you create a custom Hot List Alert, add case notes, photos, reports, and other relevant case information.
Single Sign On (SSO)	Increase your login speed and information security with Okta or Azure Single Sign On (SSO). Quickly access critical information you need to do your job by eliminating the need for password resets and steps in the log-in process.

Software Add-Ons	
Advanced Search Package	Unlock more leads and build stronger cases with minimal evidence on the front-end of your investigations with Advanced Search features: • Visual Search -Upload any digital image and transform it into an investigative lead • Multi-Geo Search - Link a single suspect vehicle to multiple crimes, even without a vehicle description or plate number • Convoy Analysis -Detect suspect vehicles frequently traveling together to identify accomplices to serial or organized crimes
Software Integrations	Access real-time incident data in a single ESRI-based map by layering intelligence from your existing data streams into your Flock Safety software experience. • Computer-Aided Dispatch (CAD) Integration - Provide your Dispatchers and Patrol Officers with real-time incident context from 911 calls. Display CAD events in your Flock Safety Map, including important incident information like location, priority, and event type. • Automatic Vehicle Location (AVL) Integration- Bring live patrol locations and status into a single map view, giving dispatchers and patrol officers more context to deploy resources effectively and decrease incident response times.

Video	
Dramatically increase the effectiveness of your investment in vehicle recognition by layering live video. Live video streaming and retention provide officers more context before arriving on the scene of an incident (i.e., enhanced situational awareness) and more substantial evidence during post-incident case resolution, promoting safety and crime reduction. Display live video streams, retain video footage, and sift through video footage from third-party and Flock Safety video cameras.	
Flock Safety Wing™ Integration	Flock Safety Condor™ Video
Integrate third-party live video streams to bolster LPR effectiveness with situational awareness. Build better cases with a built-in video management system (VMS). Collect and manage video evidence with 7-day footage retention, instant replay, and downloadable MP4 evidence.	Access real-time and recorded video with a video-as-a-service subscription. Respond to incidents more confidently and solve more crime without managing hardware procurement, installation, or infrastructure and IT maintenance.

Your Flock Safety Team

Flock Safety is more than a technology vendor; we are a partner in your mission to build a safer future. We work with thousands of law enforcement agencies across the US to build stronger, safer communities that celebrate the hard work of those who serve and protect. We don't disappear after contracts are signed; we pride ourselves on becoming an extension of your hard-working team as part of our subscription service.

Implementation	Meet with a Solutions Consultant (former LEO) to build a deployment plan based on your needs. Our Permitting Team and Installation Technicians will work to get your device network approved, installed, and activated.
User Training + Support	Your designated Customer Success Manager will help train your power users and ensure you maximize the platform, while our customer support team will assist with needs as they arise.
Maintenance	We proactively monitor the health of your device network. If we detect that a device is offline, a full-time technician will service your device for no extra charge. <i>Note: Ongoing maintenance does not apply to Falcon Flex devices.</i>
Public Relations	Government Affairs Get support educating your stakeholders, including city councils and other governing bodies. Media Relations Share crimes solved in the local media with the help of our Public Relations team.

flock safety

ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: jeremy.sutton@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: Months
 Payment Terms: Net 30
 Billing: Annual Plan - First Year Invoiced at Signing.
 Frequency:
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$56,000.00
Flock Safety Flock OS			
FlockOS® Elite Package	Included	1	Included
Enhanced LPR Upgrade	Included	1	Included
Flock Safety Video Products			
Flock Safety Wing™ Gateway - 128 Streams	Included	2	Included
Flock Safety Condor™ PTZ w/ LTE Service	Included	1	Included
Flock Safety Platform Add Ons			
FlockOS Community Program - 50 / 400	Included	400	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Community Program Implementation Fee - 50 / 400	\$20,000.00	1	\$20,000.00

Professional Services - Wing Gateway Implementation Fee	\$500.00	2	\$1,000.00
Condor Professional Services - Standard Implementation Fee	\$750.00	1	\$750.00
Subtotal Year 1:			\$77,750.00
Annual Recurring Subtotal:			\$56,000.00
Estimated Tax:			\$6,346.00
Contract Total:			\$77,750.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "**Renewal Term**") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*



Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$77,750.00
Annual Recurring after Year 1	\$56,000.00
Contract Total	\$77,750.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.
Convoy Search	Unearth hidden connections by detecting suspect vehicles that frequently travel together. This tool is invaluable for investigating organized or serial crimes and identifying accomplices.
Visual Search	Transforms any digital photo into a potent investigative lead, enhancing evidence collection. Upload the image of a vehicle into FlockOS® to initiate a reverse image search that will help you identify crucial suspect vehicle information and unlock dead-end investigations.
Multi Geo Search	Connects the dots between multiple crimes and crime scenes. Link a suspect vehicle to multiple incidents based on location, without needing a vehicle description or plate number.
Custom Hot List Attachments	The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts
Custom Hot List Deconfliction	Allows Flock Safety users to identify overlapping investigations within their agency and within other law enforcement agencies and provide the contact information of opted-in parties to facilitate collaboration.
Unlimited Vehicle Description Alerts	Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization's network.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:

PO Number:

Original filename: 20240206 - Re_ Flock OS Quote (2).pdf

Original path: Flock City Docs - Records/20240206 - Re_ Flock OS Quote (2).pdf

Document date: 2024-02-06

Document type: Email with attached order form/quote

Duplicate status: near

Original page count: 10

SHA256: 7cc30e71a5791d2cd18601b377bd18c523f778515701574f51ee1fdf7b3f8f73

Summary:

Flock Safety Territory Sales Manager Hamza Al Baroudi emails Prescott PD's Tommi Dow an updated Flock OS quote for budgeting, attaching an order form totaling \$45,000 for Year 1 (\$34,000 annual recurring) covering the Flock Safety Platform, FlockOS Elite, Wing Gateways, and professional services. The attachment also describes FlockOS features such as regionalization support, real-time routing, and Okta SSO.

From: "Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>
To: "Tommi Dow" <tommi.dow@prescott-az.gov>
CC: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
Date: 2/6/2024 10:28:31 AM
Subject: Re: Flock OS Quote

Updated quote attached.

On Tue, Feb 6, 2024 at 10:09 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Please see the attached quote.

On Tue, Feb 6, 2024 at 9:27 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Yes, sir. What time is the meeting?

On Tue, Feb 6, 2024 at 8:15 AM Tommi Dow <tommi.dow@prescott-az.gov> wrote:
Hamza,

Good morning,

I have to provide Command Staff with pricing today for the Flock OS Quote for budgeting purposes.

After your meeting last week with Jeremy and IT, do you have a possible figure for us?

Thank you,

Tommi Dow

Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303

Ph: 928-777-1952 ext 1 | Cell: 928-899-0168 | Fax: 928-778-3739

tommi.dow@prescott-az.gov

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Hamza Al Baroudi
Territory Sales Manager



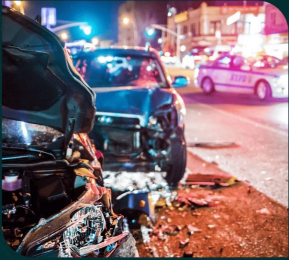
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FLOCK QUARTERLY PRODUCT UPDATE

You asked.
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Hamza Al Baroudi
Territory Sales Manager



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Hamza Al Baroudi
Territory Sales Manager



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FLOCK QUARTERLY PRODUCT UPDATE

You asked.
We listened.

February 13th at 1 PM ET / 10 AM PT

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Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Hamza Al Baroudi
hamza.albaroudi@flocksafety.com
4804892024

flock safety



ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: jeremy.sutton@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$34,000.00
Flock Safety Flock OS			
FlockOS® Elite Package	Included	1	Included
Flock Safety Video Products			
Flock Safety Wing™ Gateway - 128 Streams	Included	2	Included
Flock Safety Platform Add Ons			
FlockOS Community Program - 20 / 160	Included	160	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Wing Gateway Implementation Fee	\$500.00	2	\$1,000.00
Professional Services - Community Program Implementation Fee - 20 / 160	\$10,000.00	1	\$10,000.00

Subtotal Year 1:	\$45,000.00
Annual Recurring Subtotal:	\$34,000.00
Estimated Tax:	\$3,674.00
Contract Total:	\$45,000.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a “**Renewal Term**”) unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

Community Program will be subject to pre-payment by Customer. After 270 days, if more than 25% of the pre-paid connections have not been utilized, the outstanding connections will automatically be converted to Customer-subscribed Flock Safety Wing(s). No additional signature will be required for automatic conversion to Flock Safety Wing. In the alternative, Customer will have the option to convert unused funds from the pre-paid connections to purchase Flock Hardware (including, Flock Safety Falcon, Flock Safety Raven, Flock Safety Condor, etc.). Customer signature shall be required to convert pre-paid connections to Flock Hardware. For the avoidance of doubt, all conversions will: 1) be subject to Flock’s Terms and Conditions including but not limited to the Reinstall Fee Schedule; and 2) will become part of Customer’s Flock Service subscription and automatically renew for successive renewal terms of the greater of one (1) year or the length set forth on the Order Form, unless Customer gives Flock notice of non-renewal at least thirty (30) days prior to the end of the Term. Customer shall not be entitled to a refund for the Community Program, including for any unused funds or connections. Customer represents and warrants that Customer will obtain permission for Flock to install Flock Hardware related to the Community Program on any third-party property.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$45,000.00
Annual Recurring after Year 1	\$34,000.00
Contract Total	\$45,000.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
One-Time Fees	Service Description	
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:

PO Number:

DOC-000381

Original filename: 20240206 - Re_ Flock OS Quote (3).pdf

Original path: Flock City Docs - Records/20240206 - Re_ Flock OS Quote (3).pdf

Document date: 2024-02-06

Document type: Email with attached order form/quote

Duplicate status: near

Original page count: 10

SHA256: 2be4690ffc8d899a6a5324de5f51b05a73a652c11b4fa929fd8368a8e303ed8f

Summary:

Flock Safety Territory Sales Manager Hamza Al Baroudi emails Prescott PD's Tommi Dow with an updated Flock OS quote for budgeting purposes, including an order form showing a Year 1 contract total of \$45,000 with \$34,000 annual recurring costs. The attachment details FlockOS Elite package features and terms.

From: "Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>
To: "Tommi Dow" <tommi.dow@prescott-az.gov>
CC: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
Date: 2/6/2024 10:28:31 AM
Subject: Re: Flock OS Quote

Updated quote attached.

On Tue, Feb 6, 2024 at 10:09 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
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After your meeting last week with Jeremy and IT, do you have a possible figure for us?

Thank you,

Tommi Dow

Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303

Ph: 928-777-1952 ext 1 | Cell: 928-899-0168 | Fax: 928-778-3739

tommi.dow@prescott-az.gov

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Hamza Al Baroudi
Territory Sales Manager



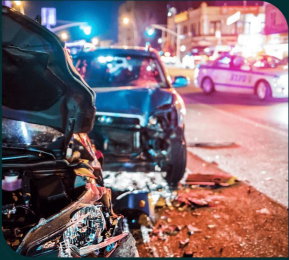
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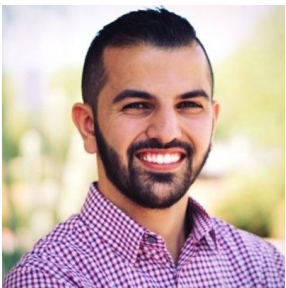
FLOCK QUARTERLY PRODUCT UPDATE

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Hamza Al Baroudi
Territory Sales Manager



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FLOCK QUARTERLY PRODUCT UPDATE

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Hamza Al Baroudi
Territory Sales Manager



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FLOCK QUARTERLY PRODUCT UPDATE

You asked.
We listened.

February 13th at 1 PM ET / 10 AM PT

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Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Hamza Al Baroudi
hamza.albaroudi@flocksafety.com
4804892024

flock safety



ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: jeremy.sutton@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$34,000.00
Flock Safety Flock OS			
FlockOS® Elite Package	Included	1	Included
Flock Safety Video Products			
Flock Safety Wing™ Gateway - 128 Streams	Included	2	Included
Flock Safety Platform Add Ons			
FlockOS Community Program - 20 / 160	Included	160	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Wing Gateway Implementation Fee	\$500.00	2	\$1,000.00
Professional Services - Community Program Implementation Fee - 20 / 160	\$10,000.00	1	\$10,000.00

Subtotal Year 1:	\$45,000.00
Annual Recurring Subtotal:	\$34,000.00
Estimated Tax:	\$3,674.00
Contract Total:	\$45,000.00

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Billing Schedule

Billing Schedule	Amount (USD)
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At Contract Signing	\$45,000.00
Annual Recurring after Year 1	\$34,000.00
Contract Total	\$45,000.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
One-Time Fees	Service Description	
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

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The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:

PO Number:

Original filename: 20240206 - Re_ Flock OS Quote (4).pdf

Original path: Flock City Docs - Records/20240206 - Re_ Flock OS Quote (4).pdf

Document date: 2024-02-06

Document type: Email

Duplicate status: unique

Original page count: 11

SHA256: b6fb3d6723f13a8c6dffa9aa911650b54e14f7706232a04b70da9786f2ce48c0

Summary:

Email exchange between Flock Safety Territory Sales Manager Hamza Al Baroudi and Prescott Police Department's Tommi Dow providing an updated Flock OS quote for budgeting purposes, with an attached order form detailing a 12-month term totaling \$45,000 for year one (\$34,000 annual recurring plus implementation fees and estimated tax).

From: "Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>
To: "Tommi Dow" <tommi.dow@prescott-az.gov>
CC: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
Date: 2/6/2024 10:32:09 AM
Subject: Re: Flock OS Quote

Sorry, the long form is included in this quote.

On Tue, Feb 6, 2024 at 10:28 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Updated quote attached.

On Tue, Feb 6, 2024 at 10:09 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Please see the attached quote.

On Tue, Feb 6, 2024 at 9:27 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:

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Hamza,

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I have to provide Command Staff with pricing today for the Flock OS Quote for budgeting purposes.

After your meeting last week with Jeremy and IT, do you have a possible figure for us?

Thank you,

Tommi Dow

Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303

Ph: 928-777-1952 ext 1 | Cell: 928-899-0168 | Fax: 928-778-3739

11/25/2025

tommi.dow@prescott-az.gov

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Hamza Al Baroudi
Territory Sales Manager



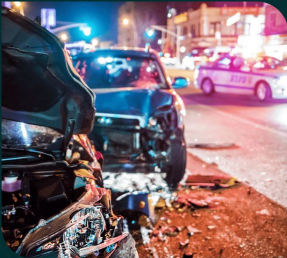
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FLOCK QUARTERLY PRODUCT UPDATE

You asked.
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Hamza Al Baroudi
Territory Sales Manager



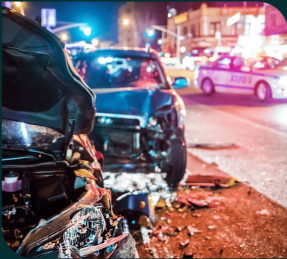
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FLOCK QUARTERLY PRODUCT UPDATE

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Hamza Al Baroudi
Territory Sales Manager



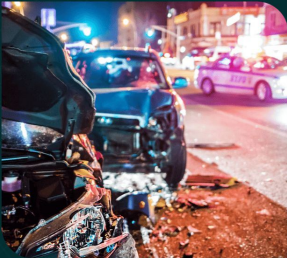
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FLOCK QUARTERLY PRODUCT UPDATE

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February 13th at 1 PM ET / 10 AM PT



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Hamza Al Baroudi
Territory Sales Manager



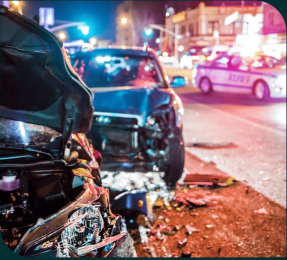
 [\(480\) 489-2024](tel:(480)489-2024)  [4804892024](tel:4804892024)  flocksafety.com

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FLOCK QUARTERLY PRODUCT UPDATE

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February 13th at 1 PM ET / 10 AM PT



flock safety

Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Hamza Al Baroudi
hamza.albaroudi@flocksafety.com
4804892024

flock safety



ORDER FORM

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Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$34,000.00
Flock Safety Flock OS			
FlockOS® Elite Package	Included	1	Included
Flock Safety Video Products			
Flock Safety Wing™ Gateway - 128 Streams	Included	2	Included
Flock Safety Platform Add Ons			
FlockOS Community Program - 20 / 160	Included	160	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Wing Gateway Implementation Fee	\$500.00	2	\$1,000.00
Professional Services - Community Program Implementation Fee - 20 / 160	\$10,000.00	1	\$10,000.00

Subtotal Year 1:	\$45,000.00
Annual Recurring Subtotal:	\$34,000.00
Estimated Tax:	\$3,674.00
Contract Total:	\$45,000.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a “**Renewal Term**”) unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*

Community Program will be subject to pre-payment by Customer. After 270 days, if more than 25% of the pre-paid connections have not been utilized, the outstanding connections will automatically be converted to Customer-subscribed Flock Safety Wing(s). No additional signature will be required for automatic conversion to Flock Safety Wing. In the alternative, Customer will have the option to convert unused funds from the pre-paid connections to purchase Flock Hardware (including, Flock Safety Falcon, Flock Safety Raven, Flock Safety Condor, etc.). Customer signature shall be required to convert pre-paid connections to Flock Hardware. For the avoidance of doubt, all conversions will: 1) be subject to Flock’s Terms and Conditions including but not limited to the Reinstall Fee Schedule; and 2) will become part of Customer’s Flock Service subscription and automatically renew for successive renewal terms of the greater of one (1) year or the length set forth on the Order Form, unless Customer gives Flock notice of non-renewal at least thirty (30) days prior to the end of the Term. Customer shall not be entitled to a refund for the Community Program, including for any unused funds or connections. Customer represents and warrants that Customer will obtain permission for Flock to install Flock Hardware related to the Community Program on any third-party property.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$45,000.00
Annual Recurring after Year 1	\$34,000.00
Contract Total	\$45,000.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
One-Time Fees	Service Description	
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:

PO Number:

Original filename: 20240206 - Re_ Flock OS Quote (5).pdf

Original path: Flock City Docs - Records/20240206 - Re_ Flock OS Quote (5).pdf

Document date: 2024-02-06

Document type: Email

Duplicate status: near

Original page count: 11

SHA256: 86abef5cfb74c69f8ec495803f9bf0c8a5e3666b18b5a0f7d65cc20ab389971d

Summary:

Flock Safety Territory Sales Manager Hamza Al Baroudi emailed Prescott PD's

Tommi Dow an updated FlockOS quote for budgeting purposes, attaching an order form totaling \$45,000 in Year 1 (\$34,000 annual recurring plus one-time implementation fees). The attached order form describes the FlockOS Elite package, Wing gateways, community program, and platform features.

From: "Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>
To: "Tommi Dow" <tommi.dow@prescott-az.gov>
CC: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
Date: 2/6/2024 10:32:09 AM
Subject: Re: Flock OS Quote

Sorry, the long form is included in this quote.

On Tue, Feb 6, 2024 at 10:28 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Updated quote attached.

On Tue, Feb 6, 2024 at 10:09 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Please see the attached quote.

On Tue, Feb 6, 2024 at 9:27 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:

Yes, sir. What time is the meeting?

On Tue, Feb 6, 2024 at 8:15 AM Tommi Dow <tommi.dow@prescott-az.gov> wrote:
Hamza,

Good morning,

I have to provide Command Staff with pricing today for the Flock OS Quote for budgeting purposes.

After your meeting last week with Jeremy and IT, do you have a possible figure for us?

Thank you,

Tommi Dow

Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303

Ph: 928-777-1952 ext 1 | Cell: 928-899-0168 | Fax: 928-778-3739

11/25/2025

tommi.dow@prescott-az.gov

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Hamza Al Baroudi
Territory Sales Manager



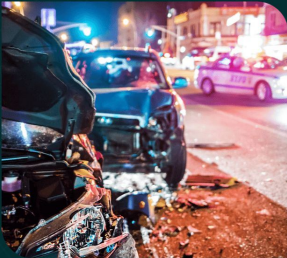
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FLOCK QUARTERLY PRODUCT UPDATE

You asked.
We listened.

February 13th at 1 PM ET / 10 AM PT



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Hamza Al Baroudi
Territory Sales Manager



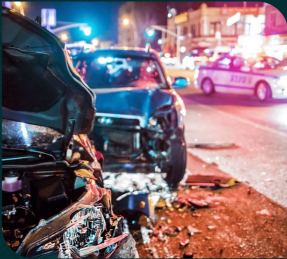
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Hamza Al Baroudi
Territory Sales Manager



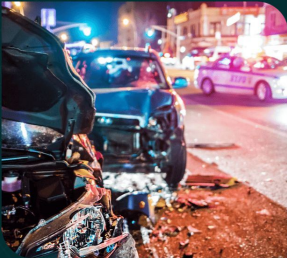
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Hamza Al Baroudi
Territory Sales Manager



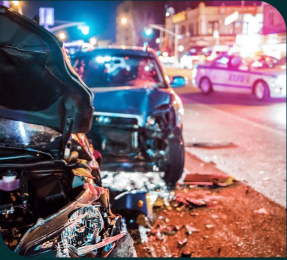
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Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Hamza Al Baroudi
hamza.albaroudi@flocksafety.com
4804892024

flock safety



ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the “**Effective Date**”)

Customer: AZ - Prescott PD
 Legal Entity Name: AZ - Prescott PD
 Accounts Payable Email: jeremy.sutton@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

Initial Term: 12 Months
 Renewal Term: Months
 Payment Terms: Net 30
 Billing Frequency: Annual Plan - First Year Invoiced at Signing.
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$34,000.00
Flock Safety Flock OS			
FlockOS® Elite Package	Included	1	Included
Flock Safety Video Products			
Flock Safety Wing™ Gateway - 128 Streams	Included	2	Included
Flock Safety Platform Add Ons			
FlockOS Community Program - 20 / 160	Included	160	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Wing Gateway Implementation Fee	\$500.00	2	\$1,000.00
Professional Services - Community Program Implementation Fee - 20 / 160	\$10,000.00	1	\$10,000.00

Subtotal Year 1:	\$45,000.00
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Billing Schedule

Billing Schedule	Amount (USD)
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Annual Recurring after Year 1	\$34,000.00
Contract Total	\$45,000.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
One-Time Fees	Service Description	
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Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.	

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
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Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
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Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:

PO Number:

Original filename: 20240206 - Re_ Flock OS Quote.pdf

Original path: Flock City Docs - Records/20240206 - Re_ Flock OS Quote.pdf

Document date: 2024-02-06

Document type: Email

Duplicate status: near

Original page count: 15

SHA256: 9da4f272502ae9d7422c72d108d5a0c4d63145dbade87176ad8002b8ae10638e

Summary:

Email from Flock Safety Territory Sales Manager Hamza Al Baroudi to Prescott Police Department's Tommi Dow attaching a Flock OS quote requested for Command Staff budgeting purposes. The attached quote/order form includes company overview, software feature descriptions, and an unsigned order form signature block.

From: "Hamza Al Baroudi" <hamza.albaroudi@flocksafety.com>
To: "Tommi Dow" <tommi.dow@prescott-az.gov>
CC: "Jeremy Sutton" <jeremy.sutton@prescott-az.gov>
Date: 2/6/2024 10:09:12 AM
Subject: Re: Flock OS Quote

Please see the attached quote.

On Tue, Feb 6, 2024 at 9:27 AM Hamza Al Baroudi <hamza.albaroudi@flocksafety.com> wrote:
Yes, sir. What time is the meeting?

On Tue, Feb 6, 2024 at 8:15 AM Tommi Dow <tommi.dow@prescott-az.gov> wrote:
Hamza,

Good morning,

I have to provide Command Staff with pricing today for the Flock OS Quote for budgeting purposes.

After your meeting last week with Jeremy and IT, do you have a possible figure for us?

Thank you,

Tommi Dow

Prescott Police Department

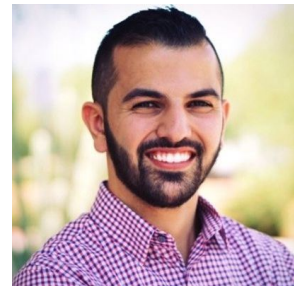


222 S. Marina Street | Prescott, AZ 86303

Ph: 928-777-1952 ext 1 | Cell: 928-899-0168 | Fax: 928-778-3739

tommi.dow@prescott-az.gov

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Hamza Al Baroudi
Territory Sales Manager



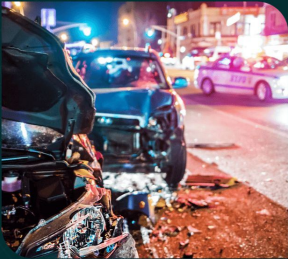
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FLOCK QUARTERLY PRODUCT UPDATE

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We listened.

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Hamza Al Baroudi
Territory Sales Manager



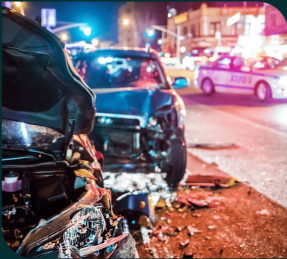
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FLOCK QUARTERLY PRODUCT UPDATE

**You asked.
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Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Hamza Al Baroudi
hamza.albaroudi@flocksafety.com
4804892024

flock safety

Company Overview

At Flock Safety, technology unites law enforcement and the communities they serve to eliminate crime and shape a safer future, together. We created the first public safety operating system to enable neighborhoods, schools, businesses, and law enforcement to work together to collect visual, audio, and situational evidence across an entire city to solve and prevent crime.

Our connected platform, comprised of License Plate Recognition (LPR), live video, audio detection, and a suite of integrations (AVL, CAD & more), alerts law enforcement when an incident occurs and turns unbiased data into objective answers that increase case clearance, maximize resources, and reduce crime -- all without compromising transparency or human privacy.

Join thousands of agencies reducing crime with Flock Safety's public safety operating system

2000+ communities with private- public partnerships	120 incident alerts / minute	1B+ 1B+ vehicles detected / month	<60%* <60% local crime reduction in Flock cities
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*According to a 2019 study conducted by Cobb County Police Department

Introduction

Layer Intelligence to Solve More Crime

The pathway to a safer future looks different for every community. As such, this proposal presents a combination of products that specifically addresses your public safety needs, geographical layout, sworn officer count, and budget. These components make up your custom public safety operating system, a connected device network and software platform designed to transform real-time data into a panoramic view of your jurisdiction and help you zero in on the leads that solve more cases, prevent future crimes, and foster trust in the communities you serve.

Software Platform

Flock Safety's out-of-box software platform collects and makes sense of visual, audio, and situational evidence across your entire network of devices.

Out-of-Box Software Features

Simplified Search	Get a complete view of all activity tied to one vehicle in your network of privately and publicly owned cameras. The user-friendly search experience allows officers to filter hours of footage in seconds based on time, location, and detailed vehicle criteria using patented Vehicle Fingerprint™ technology. Search filters include: • Vehicle make • Body type • Color • License plates ◦ Partial tags ◦ Missing tags ◦ Temporary tags ◦ State recognition • Decals • Bumper stickers • Back racks • Top racks
National and Local Sharing	Access 1B+ additional plate reads each month without purchasing more cameras. Solve cross-jurisdiction crimes by opting into Flock Safety's sharing networks, including one-to-one, national, and statewide search networks. Users can also receive alerts from several external LPR databases: <i>California SVS</i> <i>FDLE</i> <i>FL Expired Licenses</i> <i>FL Expired Tags</i> <i>FL Sanctioned Drivers</i> <i>FL Sex Offenders</i> <i>Georgia DOR</i> <i>IL SOS</i> <i>Illinois Leads</i> <i>NCIC</i> <i>NCMEC Amber Alert</i> <i>REJIS</i> <i>CCIC</i> <i>FBI</i>
Real-time Alerts	Receive SMS, email, and in-app notifications for custom Hot Lists, NCIC wanted lists, AMBER alert, Silver alerts, Vehicle Fingerprint matches, and more.
Interactive ESRI Map	View your AVL, CAD, traffic, and LPR alerts alongside live on-scene video from a single interactive map for a birdseye view of activity in your jurisdiction.
Vehicle Location Analysis	Visualize sequential Hot List alerts and the direction of travel to guide officers to find suspect vehicles faster.

Out-of-Box Software Features (Continued)

Transparency Portal	Establish community trust with a public-facing dashboard that shares policies, usage, and public safety outcomes related to your policing technology.
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Insights Dashboard	Access at-a-glance reporting to easily prove ROI, discover crime and traffic patterns and prioritize changes to your public safety strategy by using data to determine the most significant impact.
Native MDT Application	Download FlockOS to your MDTs to ensure officers never miss a Hot List alert while out on patrol.
Hot List Attachments	Attach relevant information to Custom Hot List alerts. Give simple, digestible context to Dispatchers and Patrol Officers responding to Hot List alerts so they can act confidently and drive better outcomes. When you create a custom Hot List Alert, add case notes, photos, reports, and other relevant case information.
Single Sign On (SSO)	Increase your login speed and information security with Okta or Azure Single Sign On (SSO). Quickly access critical information you need to do your job by eliminating the need for password resets and steps in the log-in process.

Software Add-Ons	
Advanced Search Package	Unlock more leads and build stronger cases with minimal evidence on the front-end of your investigations with Advanced Search features: • Visual Search -Upload any digital image and transform it into an investigative lead • Multi-Geo Search - Link a single suspect vehicle to multiple crimes, even without a vehicle description or plate number • Convoy Analysis -Detect suspect vehicles frequently traveling together to identify accomplices to serial or organized crimes
Software Integrations	Access real-time incident data in a single ESRI-based map by layering intelligence from your existing data streams into your Flock Safety software experience. • Computer-Aided Dispatch (CAD) Integration - Provide your Dispatchers and Patrol Officers with real-time incident context from 911 calls. Display CAD events in your Flock Safety Map, including important incident information like location, priority, and event type. • Automatic Vehicle Location (AVL) Integration- Bring live patrol locations and status into a single map view, giving dispatchers and patrol officers more context to deploy resources effectively and decrease incident response times.

Video	
Dramatically increase the effectiveness of your investment in vehicle recognition by layering live video. Live video streaming and retention provide officers more context before arriving on the scene of an incident (i.e., enhanced situational awareness) and more substantial evidence during post-incident case resolution, promoting safety and crime reduction. Display live video streams, retain video footage, and sift through video footage from third-party and Flock Safety video cameras.	
Flock Safety Wing™ Integration	Flock Safety Condor™ Video
Integrate third-party live video streams to bolster LPR effectiveness with situational awareness. Build better cases with a built-in video management system (VMS). Collect and manage video evidence with 7-day footage retention, instant replay, and downloadable MP4 evidence.	Access real-time and recorded video with a video-as-a-service subscription. Respond to incidents more confidently and solve more crime without managing hardware procurement, installation, or infrastructure and IT maintenance.

Your Flock Safety Team

Flock Safety is more than a technology vendor; we are a partner in your mission to build a safer future. We work with thousands of law enforcement agencies across the US to build stronger, safer communities that celebrate the hard work of those who serve and protect. We don't disappear after contracts are signed; we pride ourselves on becoming an extension of your hard-working team as part of our subscription service.

Implementation	Meet with a Solutions Consultant (former LEO) to build a deployment plan based on your needs. Our Permitting Team and Installation Technicians will work to get your device network approved, installed, and activated.
User Training + Support	Your designated Customer Success Manager will help train your power users and ensure you maximize the platform, while our customer support team will assist with needs as they arise.
Maintenance	We proactively monitor the health of your device network. If we detect that a device is offline, a full-time technician will service your device for no extra charge. <i>Note: Ongoing maintenance does not apply to Falcon Flex devices.</i>
Public Relations	Government Affairs Get support educating your stakeholders, including city councils and other governing bodies. Media Relations Share crimes solved in the local media with the help of our Public Relations team.

flock safety

ORDER FORM

This order form (“**Order Form**”) hereby incorporates and includes the terms of the previously executed agreement (the “**Terms**”) which describe and set forth the general legal terms governing the relationship (collectively, the “**Agreement**”). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

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 Accounts Payable Email: jeremy.sutton@prescott-az.gov
 Address: 222 S Marina St Prescott, Arizona 86303

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 Billing: Annual Plan - First Year Invoiced at Signing.
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 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

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FlockOS® Elite Package	Included	1	Included
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Flock Safety Video Products			
Flock Safety Wing™ Gateway - 128 Streams	Included	2	Included
Flock Safety Condor™ PTZ w/ LTE Service	Included	1	Included
Flock Safety Platform Add Ons			
FlockOS Community Program - 50 / 400	Included	400	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Community Program Implementation Fee - 50 / 400	\$20,000.00	1	\$20,000.00

Professional Services - Wing Gateway Implementation Fee	\$500.00	2	\$1,000.00
Condor Professional Services - Standard Implementation Fee	\$750.00	1	\$750.00
Subtotal Year 1:			\$77,750.00
Annual Recurring Subtotal:			\$56,000.00
Estimated Tax:			\$6,346.00
Contract Total:			\$77,750.00

*Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "**Renewal Term**") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.*



Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$77,750.00
Annual Recurring after Year 1	\$56,000.00
Contract Total	\$77,750.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.
Convoy Search	Unearth hidden connections by detecting suspect vehicles that frequently travel together. This tool is invaluable for investigating organized or serial crimes and identifying accomplices.
Visual Search	Transforms any digital photo into a potent investigative lead, enhancing evidence collection. Upload the image of a vehicle into FlockOS® to initiate a reverse image search that will help you identify crucial suspect vehicle information and unlock dead-end investigations.
Multi Geo Search	Connects the dots between multiple crimes and crime scenes. Link a suspect vehicle to multiple incidents based on location, without needing a vehicle description or plate number.
Custom Hot List Attachments	The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts
Custom Hot List Deconfliction	Allows Flock Safety users to identify overlapping investigations within their agency and within other law enforcement agencies and provide the contact information of opted-in parties to facilitate collaboration.
Unlimited Vehicle Description Alerts	Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization's network.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: AZ - Prescott PD

By:

By:

Name:

Name:

Title:

Title:

Date:

Date:

PO Number:

Original filename: 20251103 - Fw_ Fw_ LPR.pdf

Original path: Flock City Docs - Records/20251103 - Fw_ Fw_ LPR.pdf

Document date: 2025-11-03

Document type: Email

Duplicate status: unique

Original page count: 8

SHA256: 66abd2f8b1300dd73adc4c47b78f973bcdd52971d31bf792f8aafd466adb4825

Summary:

An internal Prescott Police Department email chain forwarding a Flock Safety quote of \$1,300 to replace a camera and pole (location F#027 Copper Basin Rd @ Hwy 89 SB) that was destroyed in a hit-and-run, so it can be submitted to insurance. The thread includes Flock Safety Support coordinating the reinstallation and the attached non-binding quote breaking down pole replacement (\$500) and camera replacement (\$800).

From: "Corey Kasun" <corey.kasun@prescott-az.gov>
To: "Julie McGirk" <julie.mcgirk@prescott-az.gov>
Date: 11/3/2025 10:12:32 AM
Subject: Fw: Fw: LPR

Julie,

Attached is the quote from Flock to fix and replace the camera that was hit.

Thanks!

Lieutenant Corey Kasun

Patrol Bureau

Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303

Ph: 928-777-1916 | Fax: 928-778-3739

corey.kasun@prescott-az.gov

From: Kyle Alltop <kyle.alltop@prescott-az.gov>
Sent: Monday, November 3, 2025 10:10 AM
To: Corey Kasun <corey.kasun@prescott-az.gov>
Subject: Fw: Fw: LPR

Sir,

Here is the quote for the Flock camera.

Thanks

Kyle

From: Flock Safety Support <support@flocksafety.com>
Sent: Wednesday, October 29, 2025 1:12 PM
To: Kyle Alltop <kyle.alltop@prescott-az.gov>; Jeremy Sutton <jeremy.sutton@prescott-az.gov>
Subject: Re: Fw: LPR

Thank you for reaching out. I've attached a quote for \$1,300 which includes the camera, pole, and solar panel replacements. It looks like we had a technician conduct a site survey this past Monday. The reinstallation visit can take another 2 weeks. I've gone ahead and nudged the team to see if this can get tentatively scheduled sooner. As soon as they provide a tentative date, I'll reach out.

Thanks again & stay safe,

11/25/2025

George

----- Original Message -----

From: Jeremy Sutton [jeremy.sutton@prescott-az.gov]

Sent: 10/29/2025, 1:53 PM

To: support@flocksafety.com

Subject: LPR

We reported an LPR that was hit and destroyed in a hit-and-run. Both the LPR and the pole it was attached to. I am waiting for a quote from Flock to replace the LPR so it can be submitted to the insurance company. Also, if there was a timeline that could be included for the replacement.

Jeremy Sutton

----- Original Message -----

From: Flock Safety Support [support@flocksafety.com]

Sent: 10/16/2025, 5:30 PM

To: kyle.alltop@prescott-az.gov

Subject: Re: Fw: LPR

Thank you for granting permission. I've submitted a high-priority ticket to the Field Operations Team who will schedule a technician to respond. Once the visit has been scheduled, you should receive a daily digest email advising of the date.

Thanks again & stay safe,

George

----- Original Message -----

From: Kyle Alltop [kyle.alltop@prescott-az.gov]

Sent: 10/16/2025, 5:23 PM

To: support@flocksafety.com

Subject: Re: Fw: LPR

We are good to go for the replacement.

From: Flock Safety Support <support@flocksafety.com>

Sent: Thursday, October 16, 2025 2:35 PM

To: Kyle Alltop <kyle.alltop@prescott-az.gov>

Cc: ashlee.adeli@flocksafety.com <ashlee.adeli@flocksafety.com>

Subject: Re: Fw: LPR

Hi there,

I'm following up on my last email to ensure it was received and reviewed. This will help our teams with the reinstallation process. Please let me know if you have any questions or if it's okay to proceed with reinstallation.

Stay safe,

George

----- Original Message -----

From: Flock Safety Support [support@flocksafety.com]

Sent: 10/14/2025, 9:58 AM

To: kyle.alltop@prescott-az.gov

Cc: ashlee.adeli@flocksafety.com

Subject: Re: Fw: LPR

Good morning,

Thank you for reaching out. I am sorry to learn of this unfortunate incident. I'm happy to help restore functionality to location **F#027 Copper Basin Rd @ Hwy 89 SB**. I have a few questions to ensure this process goes smoothly:

11/25/2025

1. Here is a link to the [Reinstall Fee Schedule](#). Reinstallation will cost \$500-\$1,300, depending on the extent of the damage. Do we have permission to move forward with replacing the equipment? If yes, the invoice will be emailed to jason.small@prescott-az.gov shortly after reinstallation.
2. Is the Flock pole still on site? If yes, please leave it as is; this will be a marker for 811 digging approval needs.
3. Is all other equipment (i.e. the camera) still on site? If so, please leave all equipment as is. If not, please confirm the address where the technician can pick up the equipment, and if there is anything that should be referenced/someone to ask for upon arrival.

Please let me know if there are any questions.

Stay safe,
George

----- Original Message -----

From: Ashlee Adeli [ashlee.adeli@flocksafety.com]
Sent: 10/13/2025, 5:30 PM
To: support@flocksafety.com; kyle.alltop@prescott-az.gov
Subject: Re: Fw: LPR

Dear Kyle,

I am extremely saddened to hear of your loss. I have no doubt that you and the great officers of Prescott PD have shown your appreciation and support to the fallen LPR.

To ensure we find the best possible recruit for his replacement, I just want to confirm, is it the **F#027 Copper Basin Rd @ Hwy 89 SB** location? Our [@Flock Safety Support](#) will follow up with you shortly to discuss the next steps. They may have some additional questions for you, but otherwise, that is the best route to get that going. :)

I hope you're having a great day,
Ashlee

On Sun, Oct 12, 2025 at 9:39?AM Kyle Alltop <kyle.alltop@prescott-az.gov> wrote:
Ashlee,

It's with great sadness to inform you we lost a camera in a senseless traffic accident. The camera was simply doing its job when a vehicle struck it knocking it down. It was reported the camera fought all the way to the end and despite battery saving measures the camera battery flatlined and was not able to be saved. The other cameras are willing to continue on the fight against crime and we thank them.

What do we need to do to replace the camera. The camera was at Copper Basin and White Spar.

Thank you

Kyle

From: Jeremy Sutton <jeremy.sutton@prescott-az.gov>
Sent: Friday, October 10, 2025 12:23 PM
To: Kyle Alltop <kyle.alltop@prescott-az.gov>
Subject: LPR

The LPR on Copper Basin at White Spar was destroyed today in a 961. I removed it and brought it back to the station. I do not know how to enter a ticket to Flock. If you could do this, or show me

how. The 961 is DR 25-008581

Jeremy Sutton

TLO #2129

Prescott Police Department



222 S. Marina Street | Prescott, AZ 86303

Ph: [928-777-1952](tel:928-777-1952) | Fax: [928-778-3739](tel:928-778-3739)

jeremy.sutton@prescott-az.gov

--



Ashlee Adeli

Customer Success Manager



[470.508.5771](tel:470.508.5771) flocksafety.com



Book Time with Me

● SHREWSBURY PD | MISSOURI

"Having access to this camera system has just been phenomenal for us. Without the cameras, in these cases we would not have a suspect."

Police Chief Vargas

To unsubscribe from this group and stop receiving emails from it, send an email to support+unsubscribe@flocksafety.com.

thread::rXPEh8JMJTaWJscY0IDQeQ4::

To unsubscribe from this group and stop receiving emails from it, send an email to support+unsubscribe@flocksafety.com.

Flock Safety + AZ - Prescott PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
George Alvarado
support@flocksafety.com
+1 866-901-1781

Created Date: 10/29/2025
Expiration Date: 11/28/2025
Quote Number: Q-171115
PO Number:



Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 222 S Marina St Prescott, Arizona 86303

Ship To: 222 S Marina St Prescott, Arizona 86303

Billing Company Name: AZ - Prescott PD

Subscription Term: 36 Months

Billing Contact Name:

Payment Terms: Net 30

Billing Email Address:

Retention Period: 30 Days

Billing Phone:

Billing Frequency: Annual Plan - First Year Invoiced at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$0.00

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Pole Replacement			\$500.00
Camera Replacement			\$800.00
Flock Safety Platform Maintenance			
Pole Replacement		1	\$500.00
Camera Replacement		1	\$800.00

Subtotal Year 1: \$1,300.00

Annual Recurring Subtotal: \$0.00

Estimated Tax: \$120.90

Contract Total: \$1,300.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$1,300.00
Annual Recurring after Year 1	\$0.00
Contract Total	\$1,300.00

*Tax not included

Product and Services Description

FlockOS Features	Description
Pole Replacement	Pole Replacement
Camera Replacement	One-time fee for replacement of a camera if damaged or stolen

FlockOS Features & Description

FlockOS Features	Description
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Original filename: Partner Price List052026.pdf

Original path: Flock City Docs - Records/Partner Price List052026.pdf

Document date: 2026-07-21

Document type: Price List

Duplicate status: unique

Original page count: 19

SHA256: bed12782b431d82f6dfa8534dddd4c8482e21046927e850c293bbe828db546c7

Summary:

A Flock Safety partner price list (via Axon) showing MSRP and pricing for products such as Flock OS, Falcon cameras, LPR enhanced packages, mobile trailer security bundles, and gateway/video integration products. It references an OMNIA contract with a 4.3% discount off MSRP and lists product codes, descriptions, and pricing tiers.

Flock Safety Price List

OMNIA #R250203 CU3

Flock's full catalog is available for purchase on the Region 4 ESC Contract. Any product not explicitly listed is eligible for a 4.3% discount off MSRP.

Updated 05/26/2026

Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety FlockOS	Enhanced LPR Upgrade	The Enhanced LPR Package is a software add-on for any of the FlockOS* tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments. FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_enhanced_lpr	Dynamic	Bucket 2	\$3,500.00	\$3,349.50
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 3	\$4,000.00	\$3,828.00
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 4	\$5,000.00	\$4,785.00
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 5	\$6,000.00	\$5,742.00
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 6	\$7,000.00	\$6,699.00
Flock Safety FlockOS	Enhanced LPR Upgrade	The Enhanced LPR Package is a software add-on for any of the FlockOS* tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments. FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_enhanced_lpr	Dynamic	Bucket 3	\$7,500.00	\$7,177.50
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 7	\$8,000.00	\$7,656.00
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 8	\$9,000.00	\$8,613.00

Flock Safety Price List

[illegible]

Flock's full catalog is available for purchase on the Region 4 ESC Contract. Any product not explicitly listed is eligible for a 4.3% discount off MSRP.

Updated 05/26/2026

Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety FlockOS	Enhanced LPR Upgrade	The Enhanced LPR Package is a software add-on for any of the FlockOS* tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments.	flockos_enhanced_lpr	Dynamic	Bucket 4	\$10,000.00	\$9,570.00
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 9	\$10,000.00	\$9,570.00
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 10		\$10,527.00
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 11		\$11,484.00
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS* software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 1	\$12,500.00	\$11,962.50
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 12		\$12,441.00
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS* software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 2	\$13,750.00	\$13,158.75
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 13		\$13,398.00
Flock Safety FlockOS	FlockOS Starter	The Enhanced LPR Package is a software add-on for any of the FlockOS* tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments.	flockos_enhanced_lpr	Dynamic	Bucket 5	\$15,000.00	\$14,355.00

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Flock's full catalog is available for purchase on the Region 4 ESC Contract. Any product not explicitly listed is eligible for a 4.3% discount off MSRP.

Updated 05/26/2026

Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS™ software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 3	\$15,000.00	\$14,355.00
Flock Safety FlockOS	Enhanced LPR Upgrade	The Enhanced LPR Package is a software add-on for any of the FlockOS™ tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments.	flockos_enhanced_lpr	Dynamic	Bucket 6	\$20,000.00	\$19,140.00
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS™ software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 4	\$20,000.00	\$19,140.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 1	\$20,000.00	\$19,140.00
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS™ software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 5	\$25,000.00	\$23,925.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 2	\$25,000.00	\$23,925.00
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS™ software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 6	\$27,500.00	\$26,317.50
Flock Safety FlockOS	Enhanced LPR Upgrade	The Enhanced LPR Package is a software add-on for any of the FlockOS™ tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments.	flockos_enhanced_lpr	Dynamic	Bucket 7	\$30,000.00	\$28,710.00
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS™ software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 7	\$30,000.00	\$28,710.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 3	\$30,000.00	\$28,710.00

Flock Safety Price List

[illegible]

Flock's full catalog is available for purchase on the Region 4 ESC Contract. Any product not explicitly listed is eligible for a 4.3% discount off MSRP.

Updated 05/26/2026

Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 7	\$75,000.00	\$71,775.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 8	\$80,000.00	\$76,560.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 4	\$80,000.00	\$76,560.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 9	\$85,000.00	\$81,345.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 10	\$90,000.00	\$86,130.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 11	\$95,000.00	\$90,915.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 12	\$100,000.00	\$95,700.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 5	\$100,000.00	\$95,700.00
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 13	\$105,000.00	\$100,485.00

Flock Safety Price List

OMNIA #R250203 CU3

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Updated 05/26/2026

Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 6	\$110,000.00	\$105,270.00
	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 7	\$120,000.00	\$114,840.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 8	\$130,000.00	\$124,410.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 9	\$150,000.00	\$143,550.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 10	\$160,000.00	\$153,120.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 11	\$170,000.00	\$162,690.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 12	\$180,000.00	\$172,260.00
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 13	\$200,000.00	\$191,400.00
Flock Safety FlockOS	Enhanced LPR Upgrade	The Enhanced LPR Package is a software add-on for any of the FlockOS* tiers designed to help detectives and patrol officers conduct more efficient, informed, and collaborative investigations. Its advanced License Plate Recognition (LPR) features streamline investigations, providing officers with immediate access to essential information and improving communication within and across departments.	flockos_enhanced_lpr	Dynamic	Bucket 14	Custom	Custom

Flock Safety Price List

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Updated 05/26/2026

Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety FlockOS	Flock911	Flock911 enables users to access live 911 calls directly within the FlockOS™ software, delivering real-time situational context that ensures faster, safer, and more efficient responses to calls for service.	flockos_911	Dynamic	Bucket 14	Custom	Custom
Flock Safety FlockOS	FlockOS Plus	FlockOS Plus enhances real-time policing by providing tools for patrol, dispatch, and community collaboration without complex setups. It includes all features of FlockOS Starter while enabling seamless integration with existing platforms for improved operations and regional coordination.	flockos_plus	Dynamic	Bucket 14	Custom	Custom
Flock Safety FlockOS	FlockOS Premium	FlockOS Premium provides agencies with the tools, training, and regional support needed to establish and operate a full-scale, future-ready crime operations center. It includes all features of FlockOS Plus while streamlining RTCC implementation and coordination without added complexity.	flockos_premium	Dynamic	Bucket 14	Custom	Custom
Flock Safety FlockOS	FlockOS Starter	FlockOS Starter provides real-time situational awareness for agencies without requiring a full RTCC. It includes access to privately funded live video and a real-time jurisdiction map, enabling resource allocation and response coordination without complex infrastructure or extensive IT requirements.	flockos_starter	Dynamic	Bucket 14	Custom	Custom
Flock Safety LPR Products	Flex - Solar Kit	LPR 2.2 Camera and 65W side mount solar panel and band clamps for prolonged deployment.	Flex_solar_kit	Standard		\$0.00	\$0.00
Flock Safety LPR Products	Flex - AC kit	LPR 2.2 Camera and AC kit to allow for the device to be plugged into a standard NEMA 5-15 (3 prong wall) outlet.	Flex_ac_kit	Standard		\$0.00	\$0.00
Flock Safety LPR Products	Flex - Trailer Kit	LPR 2.2 Camera and Standard DC kit to support deployment installed by customer on a mobile trailer	Flex_trailer_kit	Standard		\$0.00	\$0.00
Flock Safety LPR Products	LPR Integration Bundle	Integration of images and metadata from traditional LPR camera into Flock OS	lpr_integration	Standard		\$550.00	\$526.35
Flock Safety LPR Products	Flock Security Upgrade	Activating existing Flock cameras for security and Law Enforcement use	flock_security_upgrade	Standard		\$1000.00	\$957.00
Flock Safety LPR Products	Flock Safety Wing™ LPR	Video software integration transforms traditional IP cameras into Flock Safety enabled LPR cameras. Includes Vehicle Fingerprint™ computer vision and Advanced Search Package (Convoy Analysis, Multi Geo Search, Visual Search)	wing_integration	Standard		\$1500.00	\$1,435.50
Flock Safety LPR Products	Flock Safety Falcon®	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.	Falcon_Camera	Standard		\$3,000.00	\$2,871.00
Flock Safety LPR Products	Flock Safety Falcon® Flex	Law enforcement grade tactical deployment (portable + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.	falcon_flex	Standard		\$3,500.00	\$3,349.50
Flock Safety LPR Products	LPR Flex - Solar Powered	Portable license plate recognition camera. Includes a 65W side mount solar panel and band clamps for prolonged deployment.	lpr_flex_solar	Standard		\$5,000.00	\$4,785.00
Flock Safety LPR Products	LPR Flex - AC Powered	Portable license plate recognition camera. Includes an AC-power kit to allow for the device to be plugged into a standard NEMA 5-15 (3 prong wall) outlet.	lpr_flex_ac	Standard		\$5,000.00	\$4,785.00

Flock Safety Price List OMNIA #R250203 CU3 Flock's full catalog is available for purchase on the Region 4 ESC Contract. Any product not explicitly listed is eligible for a 4.3% discount off MSRP. Updated 05/26/2026														
Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price							
Flock Safety LPR Products	Flock Safety Falcon ® LR	Law enforcement grade, long range and high vehicle speed license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE, AC Power Only.	Falcon_Highway	Standard		\$5,000.00	\$4,785.00							
Flock Safety LPR Products	Solar Falcon ® LR	Law enforcement grade, long range and high vehicle speed license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE, Solar Power only	solar_falcon_lr	Standard		\$5,000.00	\$4,785.00							
Flock Safety LPR Products	LPR Camera - For Approved Trailers	Preconfigured LPR camera for use on approved trailers	lpr_camera_approved_trailer	Standard		\$10,000.00	\$9,570.00							
Flock Safety Multi Product	Safe Intersection Package - Audio Addition	Add audio coverage (2 audio detection devices) to add to existing Flock video camera at 1 intersection.	safeintersection_audio_addl	Standard		\$2,500.00	\$2,392.50							
Flock Safety Multi Product	Dual Solar Falcon® Standard Bundle	Two solar-powered fixed standard-range LPR cameras on the same pole	dual_solar_falcon_bundle	Standard		\$4,800.00	\$4,593.60							
Flock Safety Multi Product	Safe Intersection Package - Net New	Get audio coverage (2 audio detection devices along with a PTZ Camera for 1 intersection.	safe_intersection_package_standard	Standard		\$5,000.00	\$4,785.00							
Flock Safety Multi Product	Flock Safety Solar Multi-Purpose LPR and Video Fixed w/ LTE Ser	Law Enforcement grade Intersection bundle to cover 2 ways traffic for 24/7 recording and LPR use cases. Installed and maintained by Flock safety. Flock provided sim card with 30 days of storage. 2 LPR and 1 Fixed video camera. AC Powered only.	falcon_condor_bundle	Standard		\$5,000.00	\$4,785.00							
Flock Safety Multi Product	Flock Safety Bundle - AC Powered Intersection Pack	Law Enforcement grade Intersection bundle to cover 2 ways traffic for 24/7 recording and LPR use cases. Installed and maintained by Flock safety. Flock provided sim card with 30 days of storage. 2 LPR and 1 PTZ video camera. AC Powered only.	intersection_bundle	Standard		\$5,000.00	\$4,785.00							
Flock Safety Multi Product	Flock Safety Bundle - AC Powered Intersection Pack with PTZ	Law Enforcement grade Intersection bundle to cover 2 ways traffic for 24/7 recording and LPR use cases. Installed and maintained by Flock safety. Flock provided sim card with 30 days of storage. 2 LPR and 1 PTZ video camera. AC Powered only.	intersection_bundle_ptz	Standard		\$5,000.00	\$4,785.00							
Flock Safety Multi Product	Dual Solar Condor™ Fixed	One solar-powered fixed long-range camera and one solar-powered, standard-range LPR camera on the same pole	dual_solar_condor_fixed_lite	Standard		\$5,200.00	\$4,976.40							
Flock Safety Multi Product	Solar LPR Combo Bundle	Two solar-powered fixed long-range LPR cameras on the same pole	solar_lpr_combo_bundle	Standard		\$8,000.00	\$7,656.00							
Flock Safety Multi Product	Dual Solar LR Bundle	Law enforcement grade bundled long range license plate recognition camera and live streamed solar power fixed camera with 30 days of edge storage, with LTE. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required, with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users. AC power is also available if needed.	dual_solar_lr_bundle	Standard		\$8,000.00	\$7,656.00							
Flock Safety Multi Product	Flock Safety Solar LR LPR and Video Fixed w/ LTE Service	Blend deterrence with actionable evidence with mobile security trailers and LPR at a single location.	falcon_condor_bundle_lpr	Standard		\$8,000.00	\$7,656.00							
Flock Safety Multi Product	Mobile Security Trailer + LPR Bundle	Blend deterrence with actionable evidence with mobile security trailers and LPR at a single location.	security_trailer_pluslpr	Standard		\$35,000.00	\$33,495.00							
Flock Safety Multi Product	Flock Safety - Investigate	Flock Safety - Investigate	flock_investigate	Standard		Custom	Custom							
Flock Safety Multi Product	Flock Safety - Respond	Flock Safety - Respond	flock_respond	Standard		Custom	Custom							
Flock Safety Multi Product	Flock Safety - Detect	Flock Safety - Detect	flock_detect	Standard		Custom	Custom							
Flock Safety Multi Product	Flock Safety - Safe City	Flock Safety - Safe City	flock_safe_city	Standard		Custom	Custom							

Flock Safety Price List

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Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety Platform	Flock Safety Platform - Community	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_community	Standard		\$0.00	\$0.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 1	\$6,000.00	\$5,742.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 2	\$12,000.00	\$11,484.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 3	\$18,000.00	\$17,226.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 4	\$24,000.00	\$22,968.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 5	\$30,000.00	\$28,710.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 6	\$36,000.00	\$34,452.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 7	\$42,000.00	\$40,194.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 8	\$48,000.00	\$45,936.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 9	\$54,000.00	\$51,678.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 10	\$60,000.00	\$57,420.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 11	\$66,000.00	\$63,162.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 12	\$72,000.00	\$68,904.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 13	\$78,000.00	\$74,646.00
Flock Safety Platform	Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.	flock_platform_essentials	Dynamic	Bucket 14	Custom	Custom
Flock Safety Platform Add ons	Flock Safety Sign	Flock Safety attachable sign.	flock_sign	Standard		\$30.00	\$28.71
Flock Safety Platform Add ons	Falcon/Penguin Peck Wall Charger	LPR/Battery Peck Wall Charger	Falcon_PPWallCharg	Standard		\$50.00	\$47.85

Flock Safety Price List

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Product Category	Product Name	Product Description	Product Code	⊖	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety Platform Add ons	Falcon Blue Light Attachment	Flock Safety LE blue light deterrent for LPR camera	falcon_blue_light_attachment	Standard			\$250.00	\$239.25
Flock Safety Platform Add ons	Flock FreeForm™ - Additional Integrated Video Streams	Expanded allocation of FreeForm-enabled third-party video streams available as an add-on to a FreeForm license.	freeform_additional_streams	Standard			\$300.00	\$287.0
Flock Safety Platform Add ons	Flock FreeForm™ - Included Integrated Video Streams	Baseline allocation of FreeForm-enabled third-party video streams included with a FreeForm license.	freeform_included_streams	Standard			\$300.00	\$287.0
Flock Safety Platform Add ons	Extended data retention (Up to 1 Year)	Extended data retention for up to 1 year for 1 Law Enforcement grade LPR camera.	extended_data	Standard			\$600.00	\$574.20
Flock Safety Platform Add ons	Extended Data Retention (NJ-3 Years)	Extended data retention for three years for one Law Enforcement grade LPR camera.	extended_data_3_years	Standard			\$1000.00	\$957.00
Flock Safety Platform Add ons	Additional Battery Pack	External battery pack attachment utilized to extend the life of Flock Products	Add_Batt_Pack	Standard			\$1500.00	\$1435.50
Flock Safety Platform Add ons	Extended Data Retention (LA County - 5 Years)	Extended data retention for five years for one LPR camera.	extended_data_5_years	Standard			\$1700.00	\$1626.90
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic		Bucket 1	\$2,000.00	\$1,914.00
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic		Bucket 2	\$3,000.00	\$2,871.00
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic		Bucket 3	\$4,000.00	\$3,828.00
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic		Bucket 4	\$5,000.00	\$4,785.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic		Bucket 1	\$5,000.00	\$4,785.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic		Bucket 2	\$7,500.00	\$7,177.50
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic		Bucket 5	\$10,000.00	\$9,570.00
Flock Safety Platform Add ons	Alert Response Service - Mobile Security Trailer	Respond to alerts generated by Flock video cameras to evaluate security threats, deescalate remotely and alert authorities if needed	alert_response_trailer	Standard			\$10,000.00	\$9,570.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic		Bucket 3	\$10,000.00	\$9,570.00
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic		Bucket 6	\$15,000.00	\$14,355.00
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic		Bucket 1		\$14,355.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic		Bucket 4	\$15,000.00	\$14,355.00

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Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price		
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 2	\$17,500.00	\$16,747.50		
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 7	\$20,000.00	\$19,140.00		
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 5	\$20,000.00	\$19,140.00		
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 3	\$21,532.50	\$21,532.50		
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 1	\$23,925.00	\$23,925.00		
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 8	\$25,000.00	\$23,925.00		
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 2	\$30,000.00	\$28,710.00		
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 9	\$30,000.00	\$28,710.00		
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 4	\$30,000.00	\$28,710.00		
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 6	\$30,000.00	\$28,710.00		
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 3	\$35,000.00	\$33,495.00		
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 10	\$40,000.00	\$38,280.00		
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 5	\$40,000.00	\$38,280.00		

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Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety Platform Add ons	Traffic Analytics Package	Software Platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	traffic_analytics	Dynamic	Bucket 7	\$40,000.00	\$38,280.00
Flock Safety Platform Add ons	Flock Nova - Customer Data		nova_customer_data	Dynamic	Bucket 4		\$47,850.00
						\$50,000.00	
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 11	\$50,000.00	\$47,850.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software Platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	traffic_analytics	Dynamic	Bucket 8	\$50,000.00	\$47,850.00
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On		freeform_add_on_flockos	Dynamic	Bucket 6		\$50,242.50
						\$52,500.00	
Flock Safety Platform Add ons	Solar Video Trailer	Boldly deter bad actors with solar powered video trailer	video_trailer	Standard		\$55,000.00	\$52,635.00
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 12	\$60,000.00	\$57,420.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software Platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 9	\$60,000.00	\$57,420.00
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 5		\$62,205.00
						\$65,000.00	
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 7		\$62,205.00
						\$65,000.00	
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 13	\$70,000.00	\$66,990.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software Platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 10	\$70,000.00	\$66,990.00
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 8		\$75,124.50
						\$78,500.00	
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 6		\$76,560.00
						\$80,000.00	

Flock Safety Price List

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Updated 05/26/2026

Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 11	\$80,000.00	\$76,560.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 12	\$90,000.00	\$86,130.00
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 9		\$88,522.50
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 7		\$95,700.00
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 13	\$100,000.00	\$95,700.00
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 10		\$102,877.50
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 8		\$114,840.00
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 11		\$118,189.50
Flock Safety Platform Add ons	Traffic Analytics Package	Software platform to understand vehicle and traffic counts leveraging one of the nations largest roadway sensor network	traffic_analytics	Dynamic	Bucket 14	\$123,500.00	\$119,625.00
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 9		\$133,980.00
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flockos	Dynamic	Bucket 12		\$134,458.50
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 10		\$153,120.00
						\$160,000.00	

Flock Safety Price List

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Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flocks	Dynamic	Bucket 13	\$160,500.00	\$153,598.50
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 11	\$180,000.00	\$172,260.00
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 12	\$200,000.00	\$191,400.00
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 13	\$220,000.00	\$210,540.00
Flock Safety Platform Add ons	Flock Nova - Custom Integration	Customer Flock Nova data integration (out of standard scope)	nova_custom_integration	Dynamic	All	Custom	Custom
Flock Safety Platform Add ons	Flock Nova - Customer Data	Flock Nova data integration and intelligence platform subscription, enabling data centralization from agency computer-aided dispatch (CAD), record management system (RMS), digital evidence management system (DEMS), and shared inter-agency networks.	nova_customer_data	Dynamic	Bucket 14	Custom	Custom
Flock Safety Platform Add ons	Flock Nova - OSINT Data	Flock Nova data integration and intelligence platform subscription. Includes access to open source intelligence (OSINT) and shared inter-agency data.	nova_osint_data	Dynamic	Bucket 14	Custom	Custom
Flock Safety Platform Add ons	Flock Safety - FlockOS® - Freeform Add-On	AI-powered software add-on to the Flock Safety Platform that adds the ability for users to search using plain language across LPR images and video footage (from FreeForm-enabled devices) with built-in safeguards ensuring ethical and compliant usage.	freeform_add_on_flocks	Dynamic	Bucket 14	Custom	Custom
Flock Safety Professional Services	Professional Services - Existing Infrastructure Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment of existing vertical infrastructure location, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	existing_install_fee	Standard		\$150.00	\$143.55
Flock Safety Professional Services	Professional Services - Wing Implementation Fee	Implementation of site connection to video sources	wing_implementation_fee	Standard		\$500.00	\$478.50
Flock Safety Professional Services	Professional Services - Wing Replay Site Connection		Wing_Replay_Site_Connect	Standard		\$500.00	\$478.50
Flock Safety Professional Services	Professional Services - Wing Gateway Implementation Fee		winggateway_implementation	Standard		\$500.00	\$478.50
Flock Safety Professional Services	Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	install_fee	Standard		\$650.00	\$622.05
Flock Safety Professional Services	Condor Professional Services - Standard Implementation Fee	One-time Professional Services engagement.	condor_install_fee	Standard		\$750.00	\$717.75

Flock Safety Pin
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Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	OMNIA Price
Flock Safety Video Products	Flock Safety Wing ~ VMS	Integrates video streams into Flock OS for enhanced situational awareness	flock_safety_wing_vms	Dynamic	1000+ streams	\$36.00	\$34.45
Flock Safety Video Products	Flock Safety Wing ~ VMS	Integrates video streams into Flock OS for enhanced situational awareness	flock_safety_wing_vms	Dynamic	250-999 Streams	\$38.00	\$36.37
Flock Safety Video Products	Flock Safety Wing ~ VMS	Integrates video streams into Flock OS for enhanced situational awareness	flock_safety_wing_vms	Dynamic	100-249 Streams	\$40.00	\$38.28
Flock Safety Video Products	Flock Safety Wing ~ VMS	Integrates video streams into Flock OS for enhanced situational awareness	flock_safety_wing_vms	Dynamic	4-99 Streams	\$45.00	\$43.07
Flock Safety Video Products	Flock Safety Wing ~ Cloud Live Only	Live Only	wing_cloud_live_only	Dynamic	100+ Streams	\$130.00	\$124.41
Flock Safety Video Products	Flock Safety Wing ~ Cloud Live Only	Live Only	wing_cloud_live_only	Dynamic	10-99 Streams	\$160.00	\$153.12
Flock Safety Video Products	Flock Safety Wing ~ Gateway - 8 Streams	Gateway - 8 streams	wing_gateway_8_streams	Standard		\$300.00	\$287.10
Flock Safety Video Products	Solar Condor ~ LPR Expansion		solar_condor_expansion	Standard		\$500.00	\$478.50
Flock Safety Video Products	Flock Safety Wing ~ Gateway - 64 Streams	Gateway - 64 streams	wing_gateway_64_streams	Standard		\$600.00	\$574.20
Flock Safety Video Products	Flock Safety Wing ~ Gateway - 32 Streams	Gateway - 32 streams	wing_gateway_32_streams	Standard		\$1000.00	\$957.00
Flock Safety Video Products	Wing ® Gateway 2.0 ~ 8 Streams	Video Integration Gateway 2.0 box with 8TB data and 8 channel AI capability, 30 days of storage	wing_gateway_v2_8stream	Standard		\$1000.00	\$957.00
Flock Safety Video Products	Solar Power Boost	Low sun area solar boost package to support longer power duration	solar_power_boost	Standard		\$1000.00	\$957.00
Flock Safety Video Products	Wing ® Gateway 2.0 ~ 16 Streams	Video Integration Gateway 2.0 box with 16TB data and 8 channel AI capability, 30 days of storage	wing_gateway_v2_16stream	Standard		\$1500.00	\$1,435.50
Flock Safety Video Products	Trailer Delivery	Delivery of trailer to customer site	trailer_deliver	Standard		\$1500.00	\$1,435.50
Flock Safety Video Products	Flock Safety Wing ~ Gateway - 16 Streams	Gateway - 16 streams	wing_gateway_16_streams	Standard		\$2,000.00	\$1,914.00
Flock Safety Video Products	Flock Safety Condor ~ Fixed Camera w/ LTE Service	Law enforcement grade live streamed fixed camera with 30 days of edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required.	Condor_Fixed_LTE_Agency	Standard		\$3,000.00	\$2,871.00
Flock Safety Video Products	Flock Safety Condor ~ Fixed Camera w/ LTE Service	Law enforcement grade live streamed fixed camera with 30 days of edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required.	Condor_Fixed_LTE_Service	Standard		\$3,000.00	\$2,871.00
Flock Safety Video Products	Flock Safety Condor ~ PTZ w/ Agency provided LTE Connectivity	Law enforcement grade live streamed PTZ camera with 30 days of edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required.	Condor_PTZ_Agency_LTE	Standard		\$3,000.00	\$2,871.00
Flock Safety Video Products	Flock Safety Condor ~ PTZ w/ LTE Service	Law enforcement grade live streamed PTZ camera with 30 days of edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required.	Condor_PTZ_LTE	Standard		\$3,000.00	\$2,871.00
Flock Safety Video Products	Solar Condor ~ Fixed	Law enforcement grade live streamed Solar powered Fixed camera with 30 days edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key - no additional software or integrations required.	solar_condor_fixed_lte	Standard		\$3,250.00	\$3,110.25
Flock Safety Video Products	Flock Safety Wing ~ Gateway - 128 Streams	Gateway - 128 streams	wing_gateway_128_streams	Standard		\$4,000.00	\$3,828.00
Flock Safety Video Products	Wing ® Gateway AI V2 24 Streams 20 TB	Video Integration AI Gateway box with 24TB data and 8 channel AI capability, 30 days of storage	wing_gateway_ai_v2_24str	Standard		\$4,000.00	\$3,828.00
Flock Safety Video Products	Solar Condor PTZ	Solar-powered PTZ camera with dual lenses.	solar_condor_ptz	Standard		\$5,000.00	\$4,785.00

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Product Category	Product Name	Product Description	Product Code	Pricing Type	Size/Amount	MSRP	ONMIA Price
Flock Safety Video Products	Wing * Gateway AI V2 32 Streams 30 TB	Video Integration AI Gateway box with 32TB data and 8 channel AI capability, 30 days of storage	wing_gateway_ai_v2_32str	Standard		\$5,000.00	\$4,785.00
Flock Safety Video Products	Wing * Gateway Outdoor - 4 Streams	Video Integration Gateway Outdoor with 4TB data and 30 days storage with built in SSD	wing_outdoor_4_stream	Standard		\$5,000.00	\$4,785.00
Flock Safety Video Products	Wanco Flock Ready Trailer	Flock ready trailer platform engineered to support the Mobile Security Trailer Package	wanco_trailer	Standard		\$15,000.00	\$14,355.00
Flock Safety Video Products	Flock Mobile Security Bundle with Trailer Purchase	Mobile Security Trailer package provides the Flock technology to deter crime and capture evidence through:- 4 Blue Deterrence Light - 2 x PTZ Video Camera - 1360 Degree Multisensor Camera - Audio Talk Down	trailer_device_bundle	Standard		\$20,000.00	\$19,140.00
Flock Safety Video Products	Flock Mobile Security Trailer - Subscription	Mobile Security Trailer package provides the Flock technology to deter crime and capture evidence through:- Blue Deterrence Light - 2 x PTZ Video Camera - 1360 Degree Multisensor Camera - Audio Talk Down	security_trailer_sub	Standard		\$25,000.00	\$23,925.00